Month of the

A STATE OF THE STA

are R. Krank, a New Yor

A Long Control

Telephone State

The Management New York

A CONTRACTOR OF THE PARTY OF TH

-

THE PARTY OF

Turk to the state of

大大山 日本日本 東京

はなけ、第2年間

一一一二二 五五十二十五十二

me Per er er er m

100-11 : Darie 15

HALIDAYS LTRAT

AND SUPERCONSTRUCTION OF THE PROPERTY OF THE P

* 1.14 \$100 DEC

HOTELS

TAL

AUT WELL

CHEST YAS SET CO

10 10 10 TOTAL TOT

PAGE 19

FOR MORE

CLASSIFIEDS

there has Durkey and feel

The second second second

100 mg 200 mg 200 mg

22.2

ATTN ANGER

Market Ages 1

Market States

: AR LUST

SERVE V. Ser.

Secretary of the secret

\$12.77 A 18.24

THE HERALD TEIBUNE

ANDERS IN STATE OF

and the same that it is a second

Francis Dem

PARIS, FRIDAY, DECEMBER 11, 1987

ESTABLISHED 1887

U.S. Trade Deficit Hits \$17.6 Billion, **A Monthly Record**

WASHINGTON — The U.S. trade deficit widened to a record \$17.6 billion in October, a massive 25 percent increase from \$14.08 billion in September, as imports of manufactured goods outpaced a small gain in exports, the Commerce Department said Thursday.

See Constitution of the Read o The October imbalance topped the old record of \$16.5 billion set in July, and brought the deficit to an annual rate of \$175 billion for the first 10 months of the year, far surpassing last year's record of \$156.2 billion. The deficit, much worse than the \$14 billion to \$16 billion shortfall expected by edgy financial markets, immediately undercut the dollar on currency markets and sent U.S. stock prices sharply lower.

Stocks, Dollar also likely to intensify pressures by the U.S. Congress for legislation to protect U.S. industries from the Retreat on October Data

NEW YORK - Wall Street stock prices fell sharply Thursday in volatile trading and the dollar to ease the consternation among U.S. analysts to the record deficit slumped to new lows after the refigure. "How do I react? It's shock-ing, incredible," said Jay Gol-dinger, a financial analyst with port of a record monthly \$17.6 billion U.S. trade deficit.

The dollar's plunge to postwar lows against the Deutsche mark Beverly Hills, California. and yen in New York came after the U.S. currency showed some reare up dramatically," he added. silience in Europe, amid central "We're talking about some major silience in Europe, amid central bank intervention to brake its slide. problems here and we've got to see

The trade figures pushed the some leadership out of Washington Dow Jones industrial average of or else the dollar will go into a freemajor U.S. stocks down 49 points in the first 20 minutes to 1,853. Bargain-hunting by investors in af-ternoon trading pushed it into the plus column, but higher U.S. inter-large, scary number. Americans est rates and the weaker dollar then bought more in manufactured erased the entire gain, and the Dow goods than anyone realized."

Closed 47.08 points below WednesThe \$4.3 billion, or 12.3 pe day's finish, at 1,844,44.

"Blue chips recovered nicely but the dollar dragged us back down, said Ralph Acampora of Kidder, Peabody & Co., the U.S. investment bank.

The ability of the Dow to rebound for at least part of the session, after three straight gains this week, contrasted sharply with stock exchanges in Europe, where share prices fell in reaction to the macepectedly large trade deficit.

The huge size of the U.S. trade shortfall raised fears of a repetition of the stock market crash that followed the release of a poor trade figures in October.

But in contrast to the wild selling on Oct. 19, when the Dow average lion, or 34 percent, to \$2.17 billion. Dunged by 508 points in one day, Canadian car imports were up \$200 irading volume was moderate million, while auto imports from

See MARKETS, Page 10

Klosk

Rights Worker

Slain in Salvador

SAN SALVADOR (UPI) -

Two gunner ambushed and killed a leader of the govern-

least five times as he entered his

home in San Miguel, 80 miles

(130 kilometers) east of the capital, the police said. No one

claimed responsibility for the

slaying.
The killing came as tensions rose in El Salvador, most conspicuously between the Christian Constitution of the Christian Christ

tian Democratic government

The Kirov ballet is back

Prince Sihanouk canceled his

talks in January with Prime

Minister Hun Sen of Cambo-

President Oscar Arias Sán-

chez of Costa Rica was present-

ed with the 1987 Nobel Peace

■ OPEC adjourned its year-end

meeting amid acrimony over

BUSINESS/FINANCE

GENERAL NEWS

dia.

Prize in Oslo.

Page 7.

Page 3.

Page 2

and rightist groups.

The \$4.3 billion, or 12.3 percent increase, in total imports to a record \$39.4 billion more than offset an \$800 million rise in exports to \$21.8 billion, a 3.7 percent increase, the department said.

The surge in imports reflected higher shipments of passenger cars, oil, and other manufactured goods and agricultural products.

Analysts said the deficit figure is

in news that offers some hope for improvement in November's

figures, Japan on Thursday said that its merchandise trade surplus narrowed sharply last month, including its surplus with the United.

But that announcement did little

Cantor, Fitzgerald & Co. Inc. in

"Imports of manufactured goods

James Cochrane, of Texas Com-

rush of imports.

States. (Page 11.)

The deficit on manufactured goods alone jumped to \$15.5 billion in October from \$11.85 billion the previous month. Imports climbed \$3.3 billion to \$29.9 billion; while exports fell to \$14.4 billion from \$14.8 billion in September.

Automobile imports in particu-lar contributed to the increase in the October deficit. Imports from Japan increased about \$550 mil-

See TRADE, Page 15

Worry Rises Over Vote in South Korea

By Clyde Haberman

ment's Human Rights Commis-New York Times Service sion in the second assassination SEOUL - Serious concern has of a rights worker in as many been raised here that the South months, the police said Thurs-Korean military might step in to cancel next week's presidential René Josquin Cárdenas Varelection, or to nullify its results if gas, the commission's eastern region delegate, was anacked by two gunnen who shot him at

the opposition wins.

The concern is based on reports that elements in the army, notably those responsible for domestic surveillance, have discussed possible

It is also rooted in the perception of some political analysts that the ruling party candidate, Roh Tae Woo, is doing less well than his strategists had hoped. Should he lose, several experts said, some se-nior army officers are likely to fear possible reprisals from a government led by either of his major opporaris, Kim Young Sam and

Kim Dae Jung.
There are people in this govern ment and ruling party who feel they cannot lose the election," a specialist in South Korean military affairs said. Army intervention, either before or after the election, "is being

discussed," he said.
"Lots of these people do not have moral compunctions about doing something like this," he said. "It's a practical consideration -

can they get away with it?"
He cautioned that he was aware only that discussions were under way and did not know if any decision had been made. There have been no indications of unusual movements by the South Korean armed forces or, for that matter,

evidence of action of any kind.
Rumors of possible army intervention in South Korean political life are not uncommon, and they usually amount to nothing. But with election day only a week away, tensions are running high. "This is a high-stakes game," a longtime foreign resident of Seoul said. "It is the biggest period of uncertainty

that I can remember."

The government of President Chun Doo Hwan, which came to power through a coup by army generals in 1980, has stated several times in recent months that the military would stay out of politics. "The decision might be to do

See KOREA, Page 2



President Ronald Reagan gesturing to Mikhail S. Gorbagetting out of his limousine on the way to the White House chev as the Soviet leader arrived at the White House for to shake hands with bystanders, and Mr. Reagan greeted their meeting Thursday. Mr. Gorbachev arrived late, after him with a joke: "I thought you'd gone home." Page 3.

2 Leaders Say Good-bye, Call **New Summit in** Moscow in '88

WASHINGTON - Mikhail S. Gorbachev said Thursday that his summit meeting with President Ronald Reagan had marked the beginning of a "new and important" stage in Soviet-American relations despite some "very serious" difficulties on both sides.

'We can sincerely congratulate each other on having taken a first step on the path toward a nuclear free world, he said at a news conference at the Soviet Embassy before leaving Washington at the end of his three-day visit.

Mr. Gorbachev said he and Mr. Reagan had continued work and achieved progress on the question of reducing strategic nuclear weapons up to the last moment, even while the motorcade was forming outside to take him from the White House.

The Soviet and American leaders formally ended their meeting in the rain on the White House lawn, with declarations of goodwill and of determination to continue their dialogue. Neither gave any hints of new breakthroughs, beyond the signing of a treaty to eliminate medium- and shorter-range missiles.

Although neither the president nor Mr. Gorbachev mentioned the possibility of another summit meeting at their farewell ceremony, Mr. Gorbachev said at his news conference in the Soviet Embassy that such a visit would take place in the first half of next year. Marlin Fitzwater, the

White House spokesman, also announced that such a meeting was planned.

Seemingly eager to counter reports the summit had failed to make any significant breakthroughs beyond the signing of the INF treaty. Mr. Fitzwater said the president was in no way disap-pointed with the outcome of the

meeting. The president knew that as with any huge ship the turns are slow," Mr. Fitzwater said, "but the telltale ripples of change did occur." He added that there had been

human rights, Alghanistan, Central America and the Gulf. The president was expected to announce a new Soviet-U.S. space

"intense debate" on such topics as

effort when he addressed the nation Thursday night.
Mr. Gorbachev said at his news conference that the summit meet-

ing was "a major event in world

ginning a new phase and an important phase from the standpoint of Soviet-American bilateral relations and from the standpoint of the world situation." he said.

Mr. Gorbachev said that the final statement the two sides were preparing would give an indication of the degree of mutual understanding that had been achieved, but that it was also "confirmation of the fact that serious discord still remains.

The Soviet leader stated that he and Mr. Reagan had forcefully reaffirmed "that nuclear war should never be fought and cannot be won; that we are determined to prevent any war between our countries, nuclear or conventional, and that we shall not seek to achieve military superiority."

He said this was something that both sides regard this "as an undertaking of unlimited duration by two great nations before the entire world community."

Despite the serious differences between the two sides, the Soviet leader added: "We do not regard them as being insurmountable. On the contrary, they urge us on toward greater dialogue."

Both sides, he said, realized that

they are emerging from a period of "long, drawn-out confrontation." Referring to criticism that the

See SUMMIT, Page 2

More on Summit

World reaction to the INF treaty: general approval, with some dissent. Two iron-willed wives hold a prickly tour. Page 5.

The meaning of glasnost is clouded by a Soviet crackdown Page 5.

Excerpts From the Farewell Remarks

Reagan: This summit has been a clear success'

I am pleased to report that upon comple-tion of our business this summit has been a

I believe the general secretary and I can walk away from our meetings with a sense of accomplishment. This summit has lit the sky with hope for all people of good

As we leave, it is up to both sides to ensure the luster does not wear off and to work for building such a relationship has follow through on arms commitments in been strengthened

improving the relations between our countries and peoples.

I am pleased that some progress has been made on strategic arms reductions in the last three days.

We need a realistic understanding of each other's intentions and objectives, a process for dealing with differences in a practical and straightforward manner. And we need patience, creativity, and persistence in achieving what we set out to do. As as result of this summit, the frameGorbachev: Much work remains to be done'

We note with satisfaction that the visit to Washington has on the whole justified our

A good deal has been accomplished. I would like to emphasise, in particular, an unprecedented step in the history of the nuclear age: the signing of the treaty under which the two militarily and strategically greatest powers have assumed an obliga-tion to actually destroy a portion of their

sion of the cardinal problems of Soviet-American relations and important aspects of the current world situation.

In our talks with President Reagan some headway has been made on the central part

nuclear weapons, thus, we hope, setting in

We had a businesslike and frank discus-

motion the process of nuclear disarma-

of that issue - achieving a substantial reduction in strategic nuclear arms.

Much work remains to be done and we must get down to it without delay.

For Bush Summit Is a **High Point**

By David Hoffman

Washington Past Service
WASHINGTON — Vice President George Rush all but recruited Mikhail S. Gorbachev for his presidential campaign Thursday, sharing caviar and sour cream with the Soviet leader at breakfast at the Soviet Embassy and later accompanying Mr. Gorbachev in a brief campaign-style appearance on a Washington street corner. Mr. Bush, considered the front-

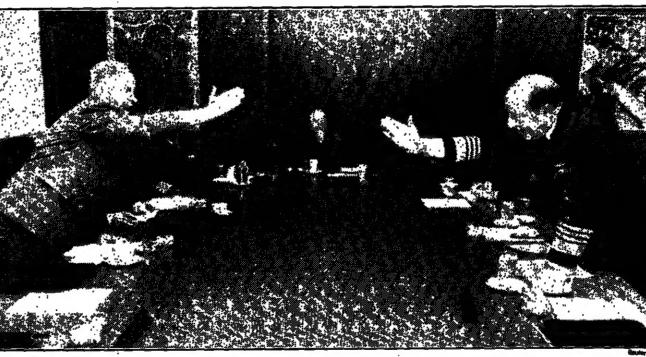
runner for the Republican presidential nomination, met with Mr. Gorhachev for 23 minutes in the embassy's ornate Red Room under a picture of old Moscow in winter. Then they went to breakfast with several guests of Mr. Bush from Iowa, New Hampshire and Texas. The day was a political high

point for the vice president, who is the only Republican presidential contender to get an extended audi-ence with Mr. Gorbachev, and the arms treaty. Aides made sure his role in the Gorbachev visit was

highlighted.

Mr. Bush is appearing every morning on television. He is doing interviews by satellite with local television stations in Iowa and New Hampshire, the two states with the earliest tests in the presidential campaign next year. He engaged a camera crew to record his meeting with Mr. Gorbachev for campaign advertisements. And he planned to fly to Iowa immediately after the summit meeting for a speech on the

A participant in the breakfast said Mr. Bush had talked to Mr. Gorbachev in their private meeting See BUSH, Page 2



A TABLE TOO WIDE - Marshal Sergei F. Akhro- U.S. Joint Chiefs of Staff, trying to shake hands Thursday meyer, left, chief of the general staff of the Soviet armed at the Pentagon. Marshal Akhromeyer was part of the forces, and Admiral William J. Crowe Jr., chairman of the Soviet entourage for the Reagan-Gorbachev summit talks.

ence with Mr. Gorbachev, and the only one to have given his unqualified support to the U.S.-Soviet In a New Potemkin Village, 200 Missiles

By Robert C. Toth Los Angeles Times Service

WASHINGTON - Amid signs that the Kremlin once had "Potem-kin village" nuclear missiles, Soviet officials have told the United States that about 200 of their medium-range missiles, described earlier as operational weapons, are really just training missiles, many of them filled with concrete.

The account of the "training mis-siles" was offered by the Soviet Union to explain a discrepancy between its initial count of 1,950 missuspected that many of the so-siles and the 1,752 total contained called dummy missiles had been in the new U.S.-Soviet treaty, a built to deceive U.S. spy satellites.

Grigori A. Potemkin, an 18th-cen- as evidence that the bogus weapons tury Russian field marshal who built beautiful sham villages in the Crimea to impress the Russian Sovier deception, including dig-

ging impact craters for missiles in a way to suggest greater accuracy than was achieved, has been widely suggested by U.S. conservatives in

The senior U.S. official said he

dummies and the fact that most of

As a potential source of controversy, the discrepancy was the first cloud in the otherwise clear skies of the Reagan-Gorbachev summit meeting. It followed growing criti-cism of the White House for keep-ing secret the treaty annex in which

The information could be ammunition with which critics can attack the treaty during the Senate ratification process, and it also

senior U.S. official said Wednesdummies and the fact that most of the could cast doubt on the negotiadummies and the fact that most of tions toward a long-range missile day.

dummies and the fact that most of them were replicas of old missiles pact now under way. The 200 "training missiles" were were deployed to mislead Amerinot the only surprise in the Soviet

can intelligence estimates. statistics that came with the final treaty. Equally striking was the large number of nondeployed, or stored, Soviet missiles, which the U.S. official acknowledged was "on the high side" of U.S. intelligence The Reagan administration and intelligence officials have accepted

the missile details are contained. the Soviet explanation for the discrepancy in totals, the official said, noting that U.S. inspectors would

See COUNT, Page 5

The Russian PR Blitz: Mr. Gorbachev Goes to Washington

By David Hoffman

Washington Post Service
WASHINGTON - As it was distributed through the West Wing the White House News

Summary told the story of just one morning in the life of Mikhail S. Gorbachev, Soviet pitchman. The summary was dominated by news of the Soviet leader in motion: Mr. Gorbachev predicts treaty ratification; Mr. Gorbachev fields criticism from mem-

from Afghanistan. The list was an apt summation ing the summit meeting with President Ronald Reagan.
In the view of Mr. Reagan's top

advisers, Mr. Gorbachev had played a shrewd and sophisticated game, selling himself as a new and different Soviet leader to the American public while coming across as doctrinaire in private.

'It reminds me of Walter Mondale's line, 'Where's the beef?' " a Reagan administration official said after meetings on Wednesday bers of Congress; Mr. Gorbachev lectures lawmakers on Soviet immigration policies; Mr. Gorbachev promises Soviet withdrawal from Afghanistan despite tantalizing public bints from Mr. Gorbachev that they might

"He's a very modern man," said of a public relations performance the official, who has seen the Soviby the Soviet leader that has been et leader at close range. "He may the talk of the White House dur- get out of town before it all

Embassy, has been more intense than the White House anticipated.

"I was a little surprised by the showmanship factor, that he wished to be as public as he was," said an official familiar with the planning for the summit meeting, Obviously, it was not something we anticipated."

James Lake, a former Reagan campaign press secretary, said Mr. Gorbachev had shown some of the confidence and self-assuredness that helped bring Mr. Reagan to power in American

politics.
"It is the demonstration of fa-

catches up with him. He's like a traveling salesman."

Mr. Gorbachev's vigorous public salesmanship, including televised appearances at the Soviet doing a brilliant job of it."

catches up with him. He's like a cility, openness, confidence," he said. "Responsible policies, particular-like salesmanship, including the soviet he's got a big burden. But he's doing a brilliant job of it."

made with surprises," he said. "Responsible policies, particular-ly by countries such as the Soviet Union and the United States, have to be well thought over and,

Starting with the hourlong in-terview with Tom Brokaw of NBC News last week, through the meetings with congressional leaders and U.S. publishers, Mr. Gorba-chev has presented himself in public as a self-confident leader who speaks spontaneously and openly.

While Mr. Reagan refused to take questions from reporters in their first Oval Office meeting, Mr. Gorbachev spoke up firmly and at some length. He held himself out as a responsible and thoughtful leader when asked if he was bringing any surprises.

on the basis of that, responsible decisions have to be taken." Mr. Reagan sat silently as Mr.

Gorbachev did all the talking during the photo session before their meeting Wednesday.

Questioned about the Soviet timetable for withdrawal from Af-ghanistan, Mr. Gorbachev held out the hope that he would get more specific" with Mr. Reagan than he had been before. This ignited hopes that a resolution of the issue was in the works, hopes that the White House spokesman, Marlin Fitzwater, and the Soviet "I don't think that policies are spokesman, Gennadi I. Gerasi-

mov, encouraged in their briefing But White House officials said later that Mr. Gorbachev was less forthcoming with Mr. Reagan than he had been when speaking before the television cameras. You don't hear in the meetings what you hear in the public commentary by Gorbachev," said an administration official familiar

with the private discussions. When Mr. Reagan did take questions from four columnists, the White House made public only a few excerpts, largely with-out substance. Mr. Gorbachev, on the other hand, took the unusual step of inviting U.S. television into portions of his private meetings at the embassy, although the sians turned the camera to-

See SOVIET, Page 5

Dow close: DOWN 47.08 The dollar in New York: DM £ Yen FF 1.6325 1.8355 129.05 5.546

Belgium, Some Say, Turns a Blind Eye to Gulf Arms Dealing

By Barry James ternational Herald Tribune

BRUSSELS - Officially, Belgium exported only two hunting rifles to Iran last year.

Unofficially, critics say, Belgium is a busy supplier and entrepôt for arms trade with Gulf nations, despite a law banning weapons sales to belligerent countries.

Making and selling arms "is a tradition in Belgium," said Willy Kuijpers, a Belgian member of the Europe-

an Parliament in Strasbourg, France, who has been campaigning against illegal arms dealing for 15 years. A nonpartisan inquiry in the Belgian parliament has found evidence that Belgium has been breaking the law in consistently turning a blind eye to the sale or transshipment of arms to the Gulf belligerents, according to Nelly Maes, a member of the investigating

The commission was fashioned after the U.S. congressional investigation of the Iran-contra affair. "My conclusion is that our government is either guilty," Mrs. Maes said in a telephone interview, "or is guilty of being lazy and of not knowing because they didn't want to know."

In answer to parliamentary questions, the government has consistently denied any wrongdoing. Maes is seeking re-election to parliament in the gener-

She said that if elected, her first priority will be to ping facilities but which, like Holland, has a strong

By Karen DeYoung Washington Post Service

OSLO - President Oscar Arias

Sánchez of Costa Rica, author of a peace initiative designed to end de-

cades of civil war and regional con-

flict in Central America, was pre-

sented with the 1987 Nobel Peace

In a brief acceptance speech be-

fore assembled Norwegian notables, including King Olav V and Prime Minister Gro Harlem

Brundtland, Mr. Arias said "we are

all grateful in Central America" for

an award that he said would "en-

hance the possibilities for success"

Speaking in English, Mr. Arias said he paid "no attention to those

doubters and detractors unwilling

to believe that a lasting peace can be genuinely embraced by those

who march under a different ideo-

logical banner, or those who are

more accustomed to cannons of

In an apparent reference to the

Reagan administration, which has

charged the Sandinist government

well as a warning against Nicara-

guan interference in the region, Mr.

Arias said "we do not judge, much

less condemn, any other nation's political or ideological system, free-

"We cannot require sovereign

states to conform to patterns of

government not of their own

choosing," he said. "But we can

and do insist that every govern-

ment respect those universal rights

of man that have meaning beyond

national boundaries and ideologi-

The annual ceremony awarding the prize was held Thursday after-

noon in the formal auditorium at the University of Oslo. Following

speeches by Mr. Arias and Egil

Aarvik, chairman of the six-member Norwegian selection commit-

tee, and presentation of a gold

medal and a check for about

\$340,000, the new Nobel laureate

emerged with his wife and two

young children. Applauded by a

small crowd of Norwegians who

had gathered on the sidewalk, Mr.

Arias shook hands and chatted

· Mr. Arias, 46, was named as the

prize winner in October. The deci-

sion by the prize committee gener-

criticized by some in the United

States who said it was premature.

The Arias peace plan, signed by five Central American leaders in

August, calls for an internal dia-

logue between each of the warring

Central American governments and their unarmed political opposi-

tion; a cease-fire and amnesty for

rebels and political prisoners; free-

dom of speech and other peaceful

Khomeini Is Said

To Pick Successor

NICOSIA — Iran's leader, Ayatollah Ruhollah Khomeini, 85,

summoned close aides on Thursday

and gave them a revised political will, the Tehran radio reported.

There was no word on the con-

tent of the document, but it was

reported to include Ayatollah Kho-

meini's choice of a successor. The radio, monitored in Nicosia, said Ayatollah Hussein Ali Montazeri,

chosen in 1985 by senior Moslem

clergymen as the future leader of

Iran, met with Ayatollah Khomeini

afterward and discussed "various

The meeting seemed to confirm

UNIVERSITY

DEGREE

SACHELOR'S . MASTER'S . DOCTORATE r Work, Academic Life Expe

Send detailed resume

for Iree evaluation.

PACIFIC WESTERN UNIVERSITY

600 N. Sepulveda Blvd.,

Los Angeles, California 90049, Dept. 23, U.S.A.

Ayatollah Montazeri's position,

affairs of the country.

Ayatollah Khomeini.

with the well-wishers.

ly chosen and never exported."

in Nicaragua with imposing a tries." Marxist-Leninist dictatorship, as

war than to councils of peace."

Prize here Thursday.

of his peace plan.

Arias, Accepting Nobel,

Urges a 'Lasting Peace'

political expression, and free elec-tions held in accord with each

Although a Nov. 7 deadline originally was set, implementation of

major portions of the accord has

been delayed by the failure of gov-

ernments and their armed oppo-

nents in El Salvador, Guatemala

and Nicaragua to agree on cease-

Explaining the reasons for the committee's choice in his speech,

Mr. Aarvik indicated that the com-

mittee was well aware of the still-

tenuous prospects for peace. The

award, he said, was not only "a

recognition of an achieved result

in the creation and signing of the

accord, but also "a moral support

in the work for peace which is

"The Norwegian committee

wishes, after much thought," he

said, "to place the prestige of the

Nobel Peace Prize in the scale to

the advantage of those who struggle for democracy, for justice, for development and for the natural

rights of the peoples in their coun-

Mr. Arias has said that he is

hopeful for more progress when the presidents of Costa Rica, El Salva-

dor, Guatemala, Honduras and

Nicaragua meet Jan. 16, in San

or trophies," he said. "It is not the

"Peace is not a matter of prizes

José, Costa Rica.

based on that plan.

country's constitution.

fire terms.

Like Mr. Kuijpers. Mrs. Maes is a member of Volksunie, or People's Union, the Flemish nationalist party. Fighting the arms trade, she said, is a question of "saving the honor of our country."

Mr. Kuijpers, meanwhile, is hoping to get the question on the agenda of the European Parliament, where Volksunie has joined environmentalists and peace-movement politicians in the so-called Rainbow

In a telephone interview, Mr. Kuijpers said that there is virtually no EC control on the arms trade. Mrs. Maes said that there also is little control at the nation-

Under Belgian law, arms sales to Third World countries are to be approved by the foreign and economics ministers. But Mrs. Maes said verification that the law is being obeyed "is almost inexistent because of lack of people, lack of means and lack of

Like many things in Belgium, the arms debate cuts across the divide between the French-speaking Wal-The investigating commission stopped its work loons in the south and the Dutch-speaking Flemings in when the Belgian government fell in October. Mrs. Flanders, in the north. Most of the arms manufacturers are in Wallonia. Most of the opposition to arms trading comes from Flanders, which has the key ship-

Jean Gol, the justice minister, spoke for many Walloons when he suggested in parliament that there were other targets for moral outrage and more important priorities than damaging one of the country's key industries. Mr. Gol represents Liège, the home base of Fabrique Nationale, an important manufacturer of

But the international arms trade knows no linguistic barriers. Its lingua franca is English, and the people involved in it include both Flemings and Walloons, according to Mr. Kuijpers. He estimated that there are at least 20 major private dealers at work in Belgium.

"You need a license to sell fish in Brussels, but anyone can set up in the arms business if he has the right contacts," said Luc Vandeweyer, a research assistant for Mr. Kuijpers. There are few limits to the

"John Blind," for example, is the pseudonym for a

ters; 50,000 NATO-standard light infantry rifles of Belgian design, and an unidentified substance called "red mercury." which costs \$85,000 per kilogram (2.2

Belgium's excellent communications make it an ideal place for transshipping arms, critics say. Customs control is reported to be lax at the Antwerp and Zeebrugge harbors and at out-of-the-way airfields

Henrik Berlau, vice president of the Danish sea-men's union, said that there is no West European country that does not turn a blind eye to black-market arms sales to Gulf nations. But he said that Zeebrugge plays a particularly important role in the trade and that Danish shipping also is heavily involved.

"It has a special private area for loading explo-sives," he said. "As soon as a ship comes in to load weapons or ammunition, they close the whole harbor area, and guards prevent people approaching. So the authorities obviously know what is going on.

The Danish parliament is now considering a bill that would prohibit Danish ships from carrying arms to belligerent countries. But until now, Mr. Berlan said, many of Denmark's medium-sized tramp freighters have been used to ship weapons to Iran and Iran. "On the gray and black markets," he said, "you are talking of quantities from 500 to 1,000 tons, which is what the dealers can normally get their hands on, and here our ships fit in very well because of their size."

Cairo after an eight-year break that followed Egypt's 1979 peace treaty Police in Manila Defuse 2 Bombs

said that Cairo was reluctant to dispatch troops.

WORLD BRIEFS

Egypt Is Said to Back Arab Gulf Force

ABU DHABI (Reuters) — A Gulf newspaper reported Thursday that

Egypt had offered to contribute 15,000 troops to a proposed Arab force to defend Gulf states threatened with involvement in the Iran-Iraq war.

The daily Al-Ittihad said that President Hosni Mubarak of Egypt and

King Hussein of Jordan discussed such a force last week in Carro and ther

a number of countries were involved in "intensive" contacts on the plan.

"The Egyptian troops will constitute the nucleus of the force," the

newspaper quoted an unidentified official in Cairo as saying. Egypt which has the largest army of any Arab nation, has vowed to defend Gail.

states if they are drawn into the Gulf War, but Egyptian officials have

In Kuwait, meanwhile, newspapers reported that a high-level Egyptian military delegation would soon visit Gulf countries, and diplomats said

that Cairo was interested in selling arms in the region. Nine Arab countries, including five from the Gulf, have restored diplomatic ties with

Milink:

Melliner

42.

THE REPORT OF THE PARTY.

\$100 and \$100 \$1

To your and a

The second of the proof

Cortaches washing to

meini I. Said to M

Daniel .

Service and because was

& Employee

MANILA (UPI) - The police defused two bombs here Thursday and later seized 250 sticks of dynamite from the apartment of a supporter of the former president, Ferdinand E. Marcos.

The police said the man arrested at the apartment told them that the

The police said the man arrested at the apartment told them that the dynamite was to have been used to disrupt a summit meeting of regions leaders in Manila next week. The authorities said one of the bombs that the police defused was found by a security guard at the Manila city half. The moves came a day after Colonel Gregorio Honasan, leader of county attempt in August, was arrested in a Manila suburb. An official said that charges of mutiny and conduct unbecoming an officer were being prepared against Colonel Honasan

2 Top Foes of Ershad Are Released

DHAKA, Bangladesh (AFP) — Two top Bangladesh opposition leaders, Sheikh Hasina Wazed of the Awami League and Begum Khalida Za of the Bangladesh Nationalist Party, have been released after a month of

house arrest, officials said Thursday.

Both women were detained Nov. 11, the day after their parties helped begin a series of anti-government demonstrations demanding the resigna-tion of President Hussain Mohammed Ershad and his government. The opposition has been calling strikes to press the demand, and at least 12 ersons have been killed in clashes with the police.

General Ershad dissolved parliament Sunday. New elections should be held within 90 days. On Wednesday, Textiles Minister Smil Gupta, 62. was slightly injured when a bomb was thrown at his car in Dhaka, police said. They said opposition activists were suspected.

Almost All UN Files Reportedly Found UNITED NATIONS, New York (AP)—UN officials have accoming for virtually all of the war crimes files reported missing this weak, including that of Heinrich Himmler, head of the SS and Gestapo, UN

sources said Thursday. Newspapers reported Tuesday that 433 of the 8,100 files had vanished under mysterious circumstances. Most of the files were found in UN

archives, said the sources, who asked not to be identified. A few files, and as Himmler's, were elsewhere, one source said. François Ginliani, spokesman for Secretary-General Javier Perez de

Cuellar, said an investigation into the misplaced files was almost com-plete. One source said the Himmler file had been sent to Nuremberg scene of the Allied war crimes trials after World War II. Himm committed suicide in 1945 after British troops captured him.

5 Injured by Bomb at Athens Offices

ATHENS (NYT) - Five persons were injured Thursday by a bomb planted at the Athens Chamber of Commerce and Industry in the city enter. The chamber was crowded with members participating in board

An unidentified caller informed a local newspaper of the pending explosion and warned that he was giving 30 minutes notice for the evacuation of the building. But the bomb went off in the exfeteria four minutes later, before the occupants could be notified.

Elections are being held at all technical and commercial chambers in

Reagan Asks \$22 Million for Contras over this occurrence," he said. Japan's Foreign Ministry, ex-

WASHINGTON (Reuters) - President Ronald Reagan wants Conpressed dismay to Ambassador Nigress to approve \$22.8 million to continue nonmilitary and for about two kolai Soloviev over the violation, months to the guerrillas fighting to overthrow the Nicaragnan government, congressional officials said Thursday. He made no mention of the shots which came four months after the

fired at the Soviet plane, nor did he Soviet Union pledged to exercise explain why the jet was operating caution after an air violation in Representative David E. Bonior, Democrat of Michigan, who is the chief deputy Democratic whip in the House of Representatives, said the administration wanted the Senate to attach the request for the rebels, or northern Japan, a ministry official contras, as an amendment to a bill to fund government programs beyond. Wednesday, when a stopgap measure expires.

A \$100 million military and nonmilitary package for the contrast expired Oct. 1. Congress then voted less than \$7 million in humanitarian aid in the stopgap measure, which was passed because Congress has not completed work on regular appropriations bills.

BOSTON (AP) - A former side to Lyndon H. LaRouche Jr. was convicted Thursday of plotting to obstruct a U.S. investigation of alleged credit card and loan fraud by the political extremist's 1984 presidential

can politician. Mr. Bush joined Mr. overtones of Mr. Bush's role and Gorbachev in an enthusiastic wave said, "I'm surprised Bush didn't Roy Frankhauser, who faces up to five years in prison and a \$250,000 line, was the first defendant in the fraud and conspiracy case to stand invite Gorbachev to Des Moines Asked whether he was playing politics by inviting the lowa and

Mr. LaRouche, five of his political organizations and six of his aides are scheduled to go on trial Monday. Three other LaRouche aides will go on trial later and three are fugitives.

For the Record

Legislation probabiling the sale to Sandi Arabia of the most sophistical ed U.S. fighter plane, the F-15E, was approved Wednesday night by the U.S. Senate on a voice vote. The House of Representatives has adopted

TRAVEL UPDATE

Air France Maintains Most Flights PARIS (AFP) — Air France said it was able to maintain mestic flights scheduled Thursday, on the first day of a four-day strike by

pilots over raises.

The airline said it was able to maintain 75 percent of long-ham and 80 percent of medium-haul flights thanks to nonstriking pilots. the chartering of aircraft of other airlines.

Air France said it was trying to maintain most long-haul flights at least one flight a day between Paris and other European camping At Charles de Gaulle Airport, 31 departures and 22 arrivals were camped

Cypriot Rift Said to Imperil Air Traff

NICOSIA (Reuters) — Aircraft have come close to collision of the eastern Mediterranean because Turkish and Cypriot air controlle; have no direct contact, the chief of Cyprus civil aviation, Michael Harole the He said Turkey unilaterally withdrew links between its control

and Cyprus after the Turkish invasion of northern Cyprus in 1874.

Cyprus controllers said on Wednesday they were unaware of a infect Cyprus controllers said on Wednesday they were unaware of a alert involving a Lufthansa plane which took off from Izmir in Turkey. The alert proved to be a false alarm.

Civil aviation officials in Cyprus said they were in touch with

ment to anticipate a summit meeting in Moscow in 1988 in the closing months of Mr. Reagan's presidency.

Can available of company and could get information through neighboring control centers, but had no direct contact with Turkey. Mr. Herodotoric side cyprus aviation authorities were willing to resume links with Turkey.

EC Warns France in Charter Dispute

BRUSSELS (Reuters) — France will be warned and could face legal action after refusing landing rights on Martinique to Belgian charter aircraft because too many passengers on board were French, the Europe an Community executive commission says.

an Community executive commission says.

A Belgian tour operator, International Aviation Services, complained to the commission after France refused to allow its charter flights from Brussels to land on the French Caribbean island in August. The Transport Ministry in Paris has argued that flights where more than 20 percent of the passengers were French competed unfairly with French airlings serving the country's overseas territories.

The commission said it would warn France that its decision violated that he expected talks to begin ear-the EC's founding treaty by discriminating against people on grounds of by next year on reducing the Soviet their nationality. The commission's move is the first step in a process that could end before the European Court of Justice if France refuses to accept the commission's view. It will have two months in which to justify

introduce legislation to clamp down on the illegal peace movement. The Flemish movement is closely arms dealers and increase parliamentary control over identified with the Roman Catholic Church. government actions.

amount or the sophistication of the equipment that some dealers are able to offer, he said.

Flemish dealer who also uses the code-name of "Big

According to a copy of a telex message obtained by Mr. Kuijpers, which he said was "absolutely authentic," the dealer recently was offering the Iraqi Embassy four new Hercules transport aircraft, including pilot training; seven U.S.-built Cobra combat helicop-

President Oscar Arias Sánchez of Costa Rica embracing a well-wisher on Thursday after he received the Nobel Peace

Prize at the University of Oslo, as Willy Brandt, a former prize winner and chancellor of West Germany, looks on.

Soviets Apologize to Japan for Bomber Intrusion

product of a victory or command. MOSCOW - The Soviet gov-It has no finishing line, no final deadline, no fixed definition of erument apologized Thursday for violating Japanese airspace and promised to ensure that such an

"Peace is a never ending pro-cess," he said. "It is an attitude, a incident would not happen again. Yuri A. Gremitskikh, a Foreign way of life. It cannot be forced on Ministry spokesman, issued an of- frontation. the smallest nation or enforced by ficial statement of regret at a reguthe largest. It cannot ignore our lar news briefing. differences of outlook or our com-

On Wednesday, two Japanese jet several warning shots when a Sovi-

et bomber intruded into controlled airspace off Okinawa, the Defense Agency reported in Tokyo. The statement Thursday was an

unusual admission of wrongdoing on the part of the Soviet government in response to a military con- in the area of Japan. Mr. Gremitskikh said the intru-

sion was unintentional but necessary because of "difficult meteoro-

hassador.

similar cases."

Earlier in the day, the Japanese said. government handed a strongly worded protest to the Soviet am-

"Measures will be taken to avoid

The Soviet side expresses regret European and Oceanic affairs in cials said.

on a street corner like any Ameri-

Gorbachev in an enthusiastic wave

Among the guests Mr. Bush in-vited to the breakfast were his New

Hampshire campaign chairman, Governor John H. Sununu, chair-

A Soviet Tu-16J Badger flew into Japanese airspace over the south-

for a fund-raiser."

ern island of Okinawa twice on

Dole of Kansas, noted the political

New Hampshire guests, Mr. Bush

KOREA: Concern Over Military

(Continued from Page 1) nothing initially, to let the opposition take over and see what they do," the military affairs specialist said. "They may not have made up their minds. There may not be a

consensus on the ruling side about

work and live together."

Several informed analysts said that if there was a move to call off ally was hailed, although it was the Dec. 16 election, it probably would not occur without the knowledge of Mr. Chun, who led the 1980 coup.

> It has long been taken for granted that the army womies greatly about Kim Dae Jung, whom many officers regard as a Communist sympathizer. But some analysts suggest that there is concern as well about Kim Young Sam, even though he is regarded as more moderate and has gone out of his way to reassure the army. In September. for example, he accepted a government invitation to watch a demonstration of a new tank.

To bolster his presidential cam-paign, however, Kim Young Sam recruited support from former General Chung Sung Hwa, who was ousted as army chief of staff on Dec. 12, 1979, in a rebellion by the Chun group, which included Mr. Roh. The general was later reduced in rank to private and, some reports said, even tortured.

According to political analysts, senior army officers who aided Mr. chun, or owe their present posi-tions to him, worry what might happen to them if Mr. Chung was to have influence on a Kim Young Sam government. Especially trou-bled, it is said, are those in intelligence units such as the Defense Security Command and the Presidential Security Force.

despite speculation that the execu-Campaigning in the country's southeast, Kim Young Sam tion this year of one of his relatives on murder and sabotage charges had hurt his chances of succeeding pledged that there would be no reprisals, a promise also made

investigate the Chun coup and the massacre by soldiers that it pro-duced in May 1980 in the city of

The military specialist, referring to senior army officers, said, "If I were in their position. I would be

■ Washington Warning Neil A. Lewis of The New York Times reported from Washington:

A U.S. State Department official warned on Wednesday against efforts to subvert the South Korean

The official, Gaston J. Sigur Jr., the assistant secretary of state for Asian affairs, said that any group that tried to interfere with the elections would risk American condemnation. His warning appeared to be directed largely at the South Korean government and the mili-

Mr. Sigur, whose words are closely followed in South Korea, also alluded to the opposition in his message when he said that all participants in the balloting should be prepared to accept the results. He said the losers should peacefully assume the role of an opposition. The victor, Mr. Sigur said, will have to broaden his political base, be it either a candidate from the government or opposition.

He also repeated the Reagan administration's insistence that it fa-■ Roh Rallies Disrupted Thousands of supporters of Kim Dae Jung battled riot policemen

Thursday and disrupted campaign

rallies of Mr. Roh, United Press

International reported from Chon-More than 60 people were injured, some seriously, in violence in Chonju and Kunsan as Mr. Roh many times by Kim Dae Jung, But was touring. Seventeen were arrestboth men also stress the need to ed, the police said.

BUSH: Gorbachev Visit Is a High Point for Candidate Former Aide to LaRouche Convicted publican candidate. Senator Bob an impromptu stop to shake hands

to the surprised crowd.

(Continued from Page 1) about U.S. concerns in the Gulf and in Afghanistan, and had expressed a personal desire to "build on the progress" of the summit meeting.

In the larger breakfast session Mr. Gorbachev said many in the Soviet Union were afraid to rely on the United States as a source of food. Mr. Bush said there was a widespread recognition" in the United States that grain and food "should not be a political weapon." Later, Mr. Bush and Mr. Gorba-

chev were traveling to the White House when the Soviet leader made

missiles "

long marathon at all stages of the lunch. quest for compromise and new ap-

thanks for the peace movement "whose actions stimulated the poli-"whose actions stimulated the poli-ticians in the various countries and represented "the victory of both the urged us on to finding a solution American and Soviet peoples." and concluding a treaty on the elimination of nuclear missiles of 90-minute delay in arrival was by elimination of nuclear missiles of these two classes.

On his way back to Moscow, Mr. Gorbachev is to stop in East Berlin, where he was to brief his Warsaw cussions. Pact allies. A final communiqué on

The two leaders' appearance on

House for handshakes with aston- coupled with Mr. Gorbachev's de-Arriving at the White House.

leaders entered the White House. Mr. Gorbachev paid tribute to they left the Oval Office for a five-As the summit meeting neared

agreement between the two sides

In addition to arms control. the summit talks was expected lat-there had been hopes that Mr. Rea-gan and Mr. Gorbachev might agree on a details of a Soviet troops the White House lawn for their withdrawal from Afghanistan, per-

stopped his motorcade on the way 45 minutes. to his final talks at the White Mr. Shultz's visit to the embassy.

lay in arriving at the White House, created an atmosphere of mystery reminiscent of the summit meeting in Reykjavik, Iceland, in October 1986. The final hours of that meeting produced an exchange of arms control proposals on long-range weapons but ultimately broke up without agreement.

Mr. Gorbachev, who met with Mr. Bush and other U.S. guests at the Soviet Embassy, was asked whether he would end the Soviet occupation of Afghanistan. "I think it's possible, but you need two people." he said. A Soviet aide broke in to say, "It takes two

to tango." Mr. Reagan and Mr. Gorbachev awaited word from aides on whether there was sufficient progress toward a second arms control agreement to anticipate a summit

"We see a little progress here and there, but they are tough issues," said Mr. Shultz, who was to fly to Brussels on Thursday night to brief North Atlantic Treaty Organiza-tion allies at the annual NATO defense ministers' winter council. Mr. Shultz had said earlier that there was "general agreement" on a Moscow summit meeting, but only if there are assurances that "some-

He said in a televised interview advantage in conventional forces in

thing important is to be done."

(AP, IHT, Reuters)

• 5 Rue Daunou, PARIS • Falkenturm Str. 9, MUNICH

Harry's New-York Bar ®

"the Birth place of the Bloody Mary" Just tell the taxi driver "sank roo doe noo" THE OLDEST COCKTAIL BAR IN EUROPE TM.

smilingly intimated that since Mr. man of the National Governors As-Sununu had been elected to the sociation: former Representative governors' association post by Cooper Evans of Iowa, a Bush sup-porter; Robert Brooks, principal of Democrats as well as Republicans, the suggestion was incorrect. a high school in Des Moines, Iowa; Bush advisers, however, have and Henry G. Cisneros, mayor of openly acknowledged the political San Antonio, Texas. gains they hope to reap from the A spokeswoman for a rival Re-

SUMMIT: 2 Say Good-bye After Setting '88 Meeting

(Continued from Page 1) INF treaty affects only 4 percent of ished passers-by. the superpower nuclear arsenals, Mr. Gorbachev said "the percentages don't really matter. What does "I thought you'd gone home." matter is that we have opened a new phase in the real process of nuclear disarmament by agreeing the Soviet leader replied. to eliminate two entire classes of

the superpowers' respective allies minute stroll around the driveway

farewell statements came after a haps in exchange for an end to U.S. morning in which talks between aid to the Afghan rebels. Mr. Gorbachev and Vice President. Mr. Shultz's early-morning visit George Bush at the Soviet Embassy to the Soviet Embassy came after were unexpectedly interrupted af-ter Secretary of State George P. past midnight on details of a possi-Shultz and the Soviet foreign min-ble agreement reducing strategic ister. Eduard A. Shevardnadze, missiles by as much as 50 percent. held an unscheduled round of He received a report from chief U.S. arms control specialist, Paul

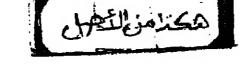
Mr. Reagan told Mr. Gorbachev,

"I had a chat with a group of Americans who stopped our car," About 20 minutes after the two

who took part throughout this circling the South Lawn before its end, Raisa Gorbachev, the Sovi-And he also had a word of et leader's wife, said the meetings between Mr. Reagan and her hus-

> "to give the two leaders a chance to be briefed" before their final dis-

Then, running 90 minutes be- H. Nitze, and then met with Mr. hind his timetable, Mr. Gorbachev Shevardnadze at the embassy for



A Neighborhood Advocate Is Elected Mayor in San Francisco

New York Times Service SAN FRANCISCO — After nearly a decade in which San Francisco stressed the effort to build up its commercial center, its neighborhoods have ris-

A STATE OF THE STA

2 Bombs

Overs here Therese,

The state of the s

re Released

Security States

Very Communication

C

portedly For

No off and broke story

Transport Services

A SECTION NAMED IN

de la ver freigh

Committee Allen Barr

Contract long has

A THE REAL PROPERTY.

Athens Office

- 1- Tubby 512

The second second

a martide

er. Die einer

lion for Contra

en i de Regar vers (c

1. m pp. 12/16/

- Patrick Company

The same of the sa

ouche Convicte

in Charter Dispo

That revolt swept in a new mayor Tuesday, a liberal and neighborhood advocate named Art Agnos. He is a former social worker and marriage counselor, a Greek immigrant bootblack's son who arrived on a bus from Massachusetts in 1966

Twenty-two years later, at 49, he has astonished California's political establishment by winning the city leadership with 70 percent of the vote.

FBI Links

Ex-Employee

CAYUCOS, California - The

FBI said Thursday that it was vir-

tually certain that a fired airline

employee had caused the crash of a jeiliner in California on Monday.

threatening note, found in the wreckage, that the employee had

written to his former supervisor.

cal that we end up like this," said the note David A. Burke wrote to

Raymond F. Thomson on an air

sickness bag. "I ask for some leniency for my family, remember. Well I got none and you'll get

Richard Bretzing the agent in charge of the FBI office in Los

'Angeles, said Mr. Burke, 35, would

have been charged with air piracy

gand murder if he had survived the

Flight 1771

crash of Pacific Southwest Airlines

Mr. Burke and Mr. Thomson

both died in the crash, along with 41 others. Mr. Thomson, 48, had

been Mr. Burke's supervisor at

USAir, which owns Pacific South-

west Airlines, and fired him for

allegedly stealing money.

The bureau also released a

"Hi Ray, I think it's sort of ironi-

With Crash

Of Jetliner

Mr. Agnos's victory, with a left-of-center agenda of affordable housing, stronger rent controls and opposition to making San Francisco home port to the bartleship Missouri, was widely taken as heralding the end of an era dominated by the can deliver on the control of the deficit terms that concerned about the concerned about city's role as an international business center, during which its skyline grew dramatically.

The election result was seen as ushering in a period in which government would tend more to the needs of the working and middle classes, who feel besieged by rising housing costs and other

Poll. "It demonstrates San Franciscans are not that concerned about being a world-class city. It is

deficit next year of at least \$85 million, and whether he can reach an accommodation with the still environmentalists, union members and police offi-powerful business leadership.

Two months ago, Mr. Agnos, a state assembly-

In the runoff election Tuesday, held because no prohibitively expensive.

hoped to carry.

A key to Mr. Agnos's success was a passionate

a populist revolt."

Corps of neighborhood backers, a precinct organization quietly developed on a scale never before can deliver on his promises in a city that faces a seen in San Francisco. Nearly 2,000 volunteers were involved, including homosexuals, feminists,

In late September, Mr. Agnos unveiled a "please man who represented the less affluent eastern read my book "strategy, and volunteers rang doorportions of the city, was well behind Mr. Molinari
in the polls and given only a remote chance of
victory.

Things Done," which presented a vision of the
city's future that Mr. Molinari condemned as

At first, Mr. Agnos said, the San Francisco
"money people" sbut him out. He originally raised

he had canceled plans to meet in week in a village 60 miles (100 kilo-

January and April with Prime Min-ister Hun Sen of the Vietnamese- talks were considered a break-

amicable meetings with Mr. Hun and in North Korea in April. Asian

runoff against John Molinari, a city supervisor and third-generation San Franciscan endorsed by Mayor Dianne Feinstein, who was ineligible to

Hall of Mayor George Moscone, who had won bloods, such as his own Pottero Heights, but conservative and wealthier sections, such as Pacific thetic progressives, from Greek-Americans and the area west of Twin Peaks, sections from homosexuals impressed by his backing of the San Franciscon-based California Leg-

Mr. Agnos, the father of two young boys, is the object of almost cult-like adoration from his sup-porters. His grass-roots effort was unusual in an age of television politics, and perhaps still possible only in such a compact city.

He said he viewed the city as a family and likened his job to that of a family therapist.

"I try to find a common ground, a common solution we can both agree on," he said. "San Francisco is a world-class city. But it is a small city and the leader must understand the special dynamics of a family-sized city."

Mr. Agnos takes over Jan. 8 from Mayor Feinstein, who is contemplating a run for governor.

unless they had the support and

participation of the other guerrilla

factions. Several diplomats also

said that by negotiating by himself with the Vietnamese-backed gov-

ernment, he appeared to be rein-

forcing it as well as the Vietnamese

Displaying quite a different tone

from last week, Prince Sihanouk said on Thursday in a letter to the

French press that Mr. Hun Sen was

merely a "valet" to the Vietnamese.

ing way for a non-aligned, non-

school, or temporarily in Battam-

Reap, was approached by 2 young

Khmer Rouge and the non-Com-munist Khmer National Liberation would not be able to bring peace

BAUME & MERCIER GENEVE

EDWARD IEWELS

Via V. Veneto 187 Roma Tel. 49 38 09

In Düsseldorf. your preferred choice is

Hotel Breidenbacher Hof

An elegantly furnished hotel located in the heart of Düsseldorf Luxuriously decorated with the finest antiques. The Breidenbacher Hof combines an Old World charm with the comfort and convenience of a modern botel.

TRETERED HOTELS

United States, Canada, Caribbean, Europe and Far East.

For reservations, or to receive a free Preferred Hotels Directory. have your travel planner call (4) Utell International



Haitians returning to work in a Port-au-Prince market after a two-day general strike ended.

Regional Leaders to Meet Haiti Chief

The threatening note from Mr. PORT-AU-PRINCE, Haiti --Burke was found on the hillside in central California where the jet crashed Monday afternoon after the crew reported hearing guntions flew Thursday to Haiti to shots. A handgun was recovered from the crash site on Wednesday. "There is evidence to believe that cott them.

David Burke was involved in the "We will establish contact and destruction of PSA Flight 1771, Kevin Kelly, an FBI agent, wrote in an affidavit released Thursday. Federal sources, speaking on condition that they not be identi-

whilet and copilet may have been shot. One source said gunfire could . be heard on the tape from the flight scorder found in the wreckage. It is possible there was an explo-

sion on board the jet before it crashed, Howard Paulsey, an FBI esent, said in another affidavit. At the crash site, searchers focused Thursday on a crater 10 feet

(three meters) deep that the aircraft had dug in a wooded hillside. The authorities believe much of the wreckage and human remains are buried in the pit, which contains three of the aircraft's four engines. CBS News quoted sources

Thursday who said the cockpit re-cording contained a discussion of gunshots on board the airliner. The network quoted a flight attendant as saying, in an excerpt from the cockpit conversation contained on the flight recorder, "We've got a problem here."

Another voice responded, "I'm the problem," the network said.

confer with the military leader after the government announced the government announced plans Wednesday that it was planning for new elections and major presi-dential candidates vowed to boy-Jan. 17, The Associated Press reported from Port-au-Prince.

Mitchell of St. Vincent and The The announcement made it clear tion or administrative support,

Grenadines before he left Kings- that the government plans to play a even after arsonists gutted its headton. Jamaica, for the meeting with major the military leader, Lieutenant rather than concede authority to an General Henri Namphy. independent civilian body. Mr. Mitchell described the visit

as a "fact-finding mission" to pre-pare the way for future dialogue. We cannot impose on them," he ernment and the 7,500-man army said. "It is just to know what type that backs it would be heavily inof guidance to give. "Right now, they have never ex-perienced democracy and we can-not see democracy there in a few candidates and a wide range of civ-

weeks' time."

The delegation was led by Prime
Three leading presidential candiMinister Edward Seaga of Jamaica. dates announced that they would He recently expressed his support not take part in an election confor free elections in a letter to Hai- ducted under the auspices of the tian presidential candidates.

vilian Electoral Council to disband others. and said new elections would be held next month.

■ New Election Date Set

presidential election in 30 years,

This is almost certain to lead to

more political turbulence in Haiti. Earlier indications that the govvolved in a second attempt at elec-

army-dominated provisional govsidential elections on Nov. 29 erament.

were called off after 34 people were A fourth candidate, Sylvio C. killed in violence at polling places. Claude, a 53-year-old Baptist min-The army-dominated provision- ister, said in an interview that he al government then ordered the ci- endorsed the action of the three

But he said he had refused to join them in working as a unified oppo-The junta was blamed for not sition force because they had been protecting the public from the elec- unwilling to match his demand that

the government resign

As envisioned by the drafters of Haiti's latest constitution, a nine-Eleven days after the violent dismember civilian council, appointed Leaders from five Caribbean na- ruption of Haiti's first effort at a by various civic and religious groups, was to write an electoral

ter the elections. This procedure was used in the elections that were aborted Nov. The government said that on Fri-"We will establish contact and The government said that on Fri-learn just what is going on in his day it would name a new Electoral mind," said Prime with the council to administer the elections.

We will establish contact and The government said that on Fri-ed constantly with the council and refused to provide it with protec-

law, set election dates and adminis-

The three candidates who said they would not take part in elections organized by the government are Gerard Gourgue, 61, a human rights advocate; Marc Bazin, 55, an economist, and Louis Dejoie 2d,

They made the statement as stores and offices in the capital resumed normal operations after two days of strikes protesting the

The elections were canceled after 34 people were killed in attacks on polling places.

The show of unity by three rival candidates was an attempt to strengthen an opposition that has rarely been able to work together and has been fragmented and intimidated by weeks of violence. The government appears to have

gnored the strike, and opposition leaders say they are not sure what to try next.

Many Haitians said they sympathized with the strike but could not

In a postscript to his telegram — which he made public — Prince Sihanouk said efforts at national are part of his anti-government co-alition join the discussions. In the joint communique, the alition goin the discussions. reconciliation would be difficult Prince Sihanouk, who leads the guerrilla factions to join the talks, unless the Vietnamese-backed Cambodian resistance, said, how- but they said they would meet Phnom Penh regime as well as the ever, that he would agree to meet again even if those factions did not guerrilla coalition dissolved, mak-

Sihanouk Cancels Hun Sen Meeting

munist Khmer National Liberation

When the prince and the prime

Amid Desecration and Grief, the Long Struggle Goes On

In Placid Cambodia, Fear Still Lurks

By Barbara Crossette

By Sreven Greenhouse

New York Times Service

PARIS - Prince Norodom Siha- Front

Mr. Hun Sen "in the framework of join them.

New York Times Service PHNOM PENH, Cambodia Meas, a once glorious temple a few miles south of here, a silent drama begins. Nuns deep in prayer and meditation pace ruined porches, passing twisted fences and the rubble of Khmer Buddhist art strewn struggle to make peace with the over grass and garden.

The nums are poor, they are growing old and most of them are widows, widows of a singular fate. and have nothing to hope for but dispute over the visit. The Khmer Rouge, the Cambodian the next life," said Phork Orn, who "I know who you The Khmer Rouge, the Cambodian Communists who terrorized and brutalized the nation from 1975 to 1979, killed their husbands and children while vandalizing the glories of their civilization.

Like many Cambodians encountered by chance in travels around to await death. this battered country, the nuns at place in propaganda museums, nor can they pause in comfortable exile to write cathartic books.

Instead, they fight lonely battles with grief, deprivation and a new government that is in many ways as xenophobic and suspicious of its own people as the one it replaced.

The nuns, like other Cambodians, cannot communicate, except surreptitiously, with relatives in the West who could ease their burden. Here and elsewhere, their temples remain unrepaired and bereft of monks - some monks were slaughtered in 1975 when they refused to remove their religious robes. Boys are still forbidden to become novices, and no adult may enter the

monkhood until age 50. The mass killings have stopped forced labor has been curtailed, although not eliminated, and no one destroys temples as Pol Pot's foldesecrated Wat Sambuor

But where there is any significant restoration of urban life now, it is

mostly ad hoc and private, resi- the local authorities who control dents say. The situation is similar access to foreigners, the visitors at temples, At Wat Sambuor Meas, were never allowed to see Dith Every afternoon at Wat Sambuor new religious murals were painted Samproenth, who was variously reby a villager as an individual act of ported during the course of the day to be living seven miles out of town devotion. The nuns, who live in small mo-(maybe farther), or teaching

nastic huts with scant possessions, hang visiting relatives. Near the end of the day, a reporthave returned to Buddhism in their er, on the point of leaving Siem past and come to terms with the "I am getting older and older stranger who had no part in the

"I know who you want and is 62 and the only member of her where she is," he said softly. "Her family to survive the Pol Pot govhouse is only a hundred meters ernment. Her husband and two from here." As officials drove the visitors sons, one a student and one a soldier, were executed. She came to away, he said, "I am sorry." Wat Sambuor Meas two years ago

"I rely on the Buddha and the Sambuor Meas do not have a Dharma," she said, "That is all I

In Psar Depot - a poor shabby part of Phnom Penh, a city that continues to deteriorate under beaps of garbage, broken pavement and the skeletons of cars—another survivor, Kong Than Tha, 28, puts on a rented wedding coat to start his life anew.

Tha was a teen-ager when his family died around him. With no one to help him, he is rebuilding his world slowly, piece by piece. When he had borrowed and

saved enough from his pay as a sawmill worker for a down pay-ment on his marriage to Kim Sokha, 25, he sent away to Kompong Speu, 40 miles (65 kilometers) to the southwest, for a Pali scholar who once knew his father.

The scholar, Achar Sten Chhang, 65, said he was happy to come up by bus to officiate at the marriage, which took place in a small shop cleared for the occasion. The ceremony was completely

Buddhist," the scholar said with satisfaction when the deed had been done and relatives began gathering for dinner spread alop metal tables on a sidewalk. "Most of our marriages are Buddhist."
The small shop that served as the wedding chapel belongs to the bride's brother.

"There are so few young men left

that a girl's family is happy to find a husband," a wedding guest ex-plained. "They don't mind helping with the expenses." Cambodia is encouraging tourists to come back to the thousand-year-old temple complex at Ang-kor, which includes Angkor Wat,

one of Southeast Asia's greatest architectural masterpieces. But when two visitors to Angkor recently tried to meet for only a few minutes with a resident of the nearby .own of Siem Reap, some dark fears and tensions hidden behind

dealy exposed. Dith Samproeuth, the sister of Dith Pran, a New York Times photographer whose story was told in the movie "The Killing Fields," lives in Siem Reap. He wanted to be assured that she was well after the death of their mother a few

Off the Agenda: Gorbachev Stops To Shake Hands

Gorbachev's limousine screeched buzzing around it and security offi-

first woman he saw, shook her The Soviet leader spent two min-

Mr. Gorbachev told one passer-by, "My people are pushing me very hard to come to a better understanding of the American people." When a restaurateur saw what

WASHINGTON - Mikhail S.

to a halt at noon on Thursday. In an instant, there was hysterical cers began shouting to the crowds:
"Keep your hands out of your,
pockets!" With an interpreter behind him, Mr. Gorbachev stepped up to the

hand and said: "Hello, I'm glad to be in America. I'm glad to be friends with all of you." utes waving and shaking hands. Calm amid the crowd's giddiness,

vas going on down on the street, he bolted to the balcony of his bistro barking: "Come on up and have lunch! We have borscht!"

the town's placid exterior were sud-

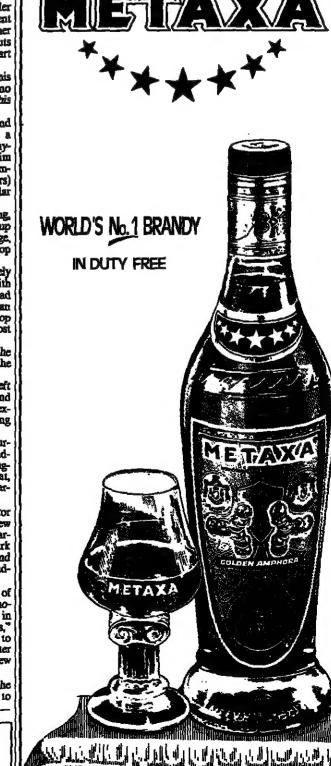
months ago. Despite a request through the Foreign Ministry and a petition to

AUCTION SALE IN VERSAILLES (France)

200 MAJOR MODERN PAINTINGS

IMPRESSIONIST, CUBIST AND CONTEMPORARY SCHOOLS

SUNDAY DECEMBER 13, 1987 AT 2 P.M. Me Georges BLACHE Auctioneer in VERSAILLES 5, rue Rameau - Tel. (1) 39 50 55 06





Mikhail S. Gorbachev waving to a crowd in Washington on way to the White House to meet with President Ronald Mikhail S. Cornachev waving to a motorcade on his Reagan and getting out to shake hands with bystanders. Thursday after unexpectedly stopping his motorcade on his

The second second to the second secon

Khomeini Is Said to Pick Successor

NICOSIA — Iran's leader, Aya-tollah Ruhollah Khomeini, 85, summoned close aides on Thursday and gave them a revised political will, the Tehran radio reported. There was no word on the content of the document, but it was afterward,

reported to include Ayatollah Khomeini's choice of a successor. The radio, monitored in Nicosia, said Ayatollah Hussein Ali Montazeri, chosen in 1985 by senior Moslem clergymen as the future leader of Iran, met with Ayatollah Khomeini



By John H. Cushman Jr. New York Times Service

ABOARD USS FEARLESS U.S. Navy vessels searching for mines in the Gulf will soon be equipped with underwater robots that will greatly enhance their ability to find mines, according to officials on one of the wooden-hulled

Commercially available submersibles known as Super Sea Rovers, carrying cameras and sonars, will enable the minesweeper Fearless now in the Gulf and her five sister ships to pinpoint and identify moored explosive mines without running the risk of sending divers out in rubber rafts to examine suspicious objects that might be

On Wednesday morning, the American minesweepers were an-chored in the central Gulf for a respite from weeks of hunting and destroying mines farther north, in the vicinity of Farsi Island, where Iran maintains a military base and has been observed laying mines. The captain of the Fearless,

Lieutenant Commander John K. Ross, 34, of Savannah, Georgia, said he believed those waters had been "pretty close if not completely cleared" of mines. But months of continuing operations to prevent ships from hitting mines lie ahead.

The mines found by two ships, the Fearless and the Inflict, appeared to have been laid months before and were covered with inches of marine vegetation, he said.

Six U.S. journalists were taken aboard the Fearless for a day as a pool representing various news or-ganizations. Under Pentagon rules, reports were reviewed by U.S. military authorities to prevent disclosure of military secrets.

Officers of the Fearless said the 35-year-old minesweepers had been painstakingly mapping the

deep) with sonar sets that detect virtually anything lying on the bot-tom or floating near the surface.

One crewman at a sonar scope said the instruments listened to echoes and painted a picture of the waters in much the same way that an obstetrician's sonogram detects a fetus floating in the womb.

The sonar signals can be deceptive. One day the crew of the Fearless found what looked like a cluster of mines moored to the bottom. Divers swam deep into the sea, only to discover that the presumed mines were tires floating by ropes above a barge that sank years ago.

On another occasion, U.S. Navy men recalled, the divers moved gingerly toward real mines, left explosives behind and blew up the mines in spectacular plumes of water that killed hundreds of fish.

"We had plenty of fish," a sailor said. "We had some good red snap-

But several of the 75 crewmen and 7 officers on the Fearless also spoke of the tension and fear as the ship crawled through the mine field. Three black silhouettes painted alongside the bridge mark the three kills recorded so far by the

"The crew members know that if they mistake a mine for something else during a search, it could be a devastating mistake. The new underwater robots are supposed to reduce that risk.

The Super Sea Rovers are equipped with color television cameras and sonar equipment and swim ahead of the 194-foot-long minesweepers as they move slowly through waters where mines might be found. Cables relay images back

to the ship electronically. A larger, more sophisticated and in 1984.

relatively shallow waters of the much more costly submersible Gulf (about 250 feet, or 75 meters known as the Mine Neutralization System is to be deployed on the new Avenger class of U.S. mine-sweepers, officials said.

But the older American minesweepers, pressed into activity after the Kuwaiti tanker Bridgeton, flying the American flag and escorted by United States warships, hit a mine near Farsi Island in July, have never been equipped with this kind

Until the Gulf escort operation vaulted minesweeping into sudden prominence, this aspect of naval warfare was, in the U.S. Navy, something of an orphan.

Australia, citing its trade inter-

■ Australia Divers Stand By

ests, announced Thursday that it was putting naval divers on standby for mine-clearing in the Gulf, Reuters reported from Canberra. The Australian defense minister, Kim Beazley, said the decision did not signal an end to the country's policy of neutrality in the Gulf War but was intended to help protect

Australian shipping or vessels car-

rying Australian cargo.

After special training in Britain, a team of 20 experts in defusing underwater mines will be on call in Australia to go to the Gulf, where the divers would be attached to a British Royal Navy unit for up to a year initially, Mr. Beazley said. Both Iran and Iraq are major

■ Tanker Sinks in Gulf War

markets for Australian wheat.

The 89,129-ton tanker Norman Atlantic sank in the Strait of Hormuz on Thursday four days after it was set ablaze by Iranian gunboats, United Press International reported from Manama, Bahrain. It was the first tanker sunk by Iran since the war on Gulf shipping erupted



Israelis Kill A 2d Youth

THE TOTAL NO. TO

General Ar.

Rut some 1

Palestinians throwing stones at Israeli soldiers Thursday in Gaza. Rioting spread in the occupied Gaza Strip and West Bank following the killing of a youth Wednesday by Israeli troops at the Jabalya. refugee camp. Another youth was killed by troops Thursday in Nablus. The clashes followed by a proposal by Foreign Minister Shimon Peres that the Gaza Strip be demilitarized and that its Jewish settlements be

Report Links Nasser's Son to a Terrorist Group

stay away.

By John Kifner
New York Times Service

CAIRO - Reports that Gamal Abdel Nasser's son has been involved in a clandestine leftist terrorist cell have embarrassed the Egyptian authorities.

The underground organization, known as Egypt's Revolution, has claimed responsibility for the killing of two Israeli Embassy officials in Cairo in August 1985 and March 1986 and an attempt to kill the security chief of the U.S. Embassy and an aide in May.

Rumors concerning the possible involvement of Khaled Nasser, the eldest son of the pan-Arab nationalist hero, have been circulating in

NEUILLY BARRES

CHAMP DE MARS

And other apartments & town hous in the most beoutiful areas. Think about 1992 - buy now! Tel: 47 27 34 65. The 612906

ST. GERMAIN EN LAYE cree, was Paris, in'l high school 5 mins. Wonderful londscape, nice house, 2200 sq.m. gorden, main fiet (250 sq.m.) longs leving room, cationing dining room, 5 bedrooms, 3 bothscom, 2 WCs, equipped linchen, loundry room. Private fiet (100 sq.m.), living room, bedroom, bothscom, WC equipped linchen, loundry room. 2 car gorage, 300 sq.m. besament, 73,350,000. Owner: 1-30 74 14 97

16th AVE PRES, WILSON

3rd floor, 7 rooms, 350 sq.m., sid's room + STUDIO with terroo N.P.O. 47 22 52 74

7th VILLERS MALESHERBES 5-100

about 93 sq.m. in modern building 800m Parc Monceau, double living, 3 bedrooms, bathroom, WC, 3rd Roor, elevator. Colm, double exposition,

central heat, interphone, parling pos stale. FF1,980,000. Tel: 42.27.32.92

MARAIS

Charming duplex, 65 sq.m. with gords PHILIP HAWKES 47, 20, 22, 58

ARIS - ILE ST. LOUIS - "front de Seine", surny side, splandid oport-nent, 400 sq.m. with spectoculer view, in 17th century house with garden 8 2 parkings. Rental also pos-sible. 40.46.00.08, Tx: 648316 France

1st LOUVRE-PALAIS ROYAL Owner selb studio + flot with terroce, 20 + 40 & 8 se.m., 4th floor, no lift, on

street and countyand, sun, F1,180,000. Call 39 51 51 43.

ing south, superb town approva, possibility 6 bea

the anniversary of his father's death in 1970. Earlier in September, after sever-

al arrests had been made in connection with the ambush of the U.S. officials, an Egyptian court issued a ban forbidding any mention of the case in the local or foreign press.

The current issue of the government-owned weekly magazine Al-Mussawar, however, has broken the ban with a clear reference to "one of Nasser's sons" in an editorial calling for his extradition and

diplomatic, political and intellectual circles here for several weeks.

Mr. Nasser, a businessman who is in his 40s, has been in London the clandestine group. "They've got a big problem. These people put absent at the annual family memorial gathering on Sept. 28, marking the anniversary of his fathers."

Mr. Nasser, a businessman who is in his 40s, has been in London to claim the clandestine group. "They've got a big problem. These people put their leaders on such a pedestal."

Gamal Abdel Nasser, the main or after the fact. after the arrests in the embassy shooting case, or whether the gov-ernment aided his departure, but it is widely reported that the authorities have passed word to him to

> The arrests took place shortly before the October referendum to re-elect President Hosni Mubarak The disclosure of allegations connecting Nasser's son to the revolu-tionary group could have been

highly embarrassing.

force behind the army coup that overthrew King Farouk in 1952, was a hero to Arabs in the 1950s and early '60s with his nationalization of the Suez Canal and his brand of grassroots socialism and Arab nationalism still known as Nasserism. Although time and events have somewhat tarnished his

In breaking the court ban, the editor of Al-Mussawar, Makram Tis a real dilemma for them," a Mohammed Ahmed, wrote: "The ed incident, after he had criticized

legacy, he is still revered by many.

"It seems some members of Nasser's family believe that Nasserism can be inherited by his sons," Mr. Ahmed wrote. "We expect the prosecutor to order the arrest and the extradition of the accused if the charges reveal that he knew those whom he met several times were

The editor himself was wounded earlier this year by Moslem fundamentalist extremists in an unrelat-Western diplomat said of the reput-tragedy in the case is that all the their activities in Al-Mussawai.

INTERNATIONAL REAL ESTATE MARKETPLACE

REAL ESTATE CONSULTANTS	
Let our specialists and 100 years of expenence in	CYP
REAL ESTATE Help build your future JOHS. REESE & Co. (GMBH & CO.) - WEST GERMANY - Tel: [040734 19 93, thr. 213964 leins of Froz. [040] 27077157 Commercial & Resdented Properties - Real Estate Investment Truch - Management and development - Broker (poles + restor) A subsidiary of The Leindorff Group Member RDM	Existe De Application
REAL ESTATE FOR SALE	=
	1 4

AUSTRALIA RNE AUSTRALIA. Mor ocean fronting 2-bed oboths, interen, lounge, d A\$275,000, Contact: J. G. field c/o Manager, Westpac Bank, 235 Ezabeth St, Melbourne, Victoria, Australia, View Jan.

BAHAMAS

ELEUTHERA HIDEAWAY 3-bedroom Plantation Hame. 605 beachfrost. 16.7 acres. 100' elevation. 3 miles to Jet airport. \$800,000. Write: Beam, Bas N7776, Nassau Bahamas dand Hideoway Zbedroom Beach, Brachure, \$65000, 415/3835928

ST. THOMAS

U.S. VIRGIN ISLANDS

Dramatic hilliop estate exclusively seducide on landscaped acre with panaromic 150 km view. 5 bedrooms, 6 bodhs, bitchen 8 diring povilions, svin-ming pool, lernis court. Suitable private or corporate refrect. \$1.4 m.

Contact. Dr. Meyer, PO Box 627, CH-8034 Zarrich, or John Foster, \$2. Thomas, U.S.V.L. (809-776 5000)

RUS - PAPHOS - Leptos Estates, clusive freehold properties from the and a leading property developer, toched villas from C.E. 28,600 comments from C.E. 8,400 & building as from C.E. 7,600. Finance availnom C.C. 7,600. Finance available building a law and inspection trips refund to purchasers, for more information or write to: Limited the building to the law and the building to the le. Law cost trapes for more informa-in coll or write to: Leptos Estates, it West Green Road, London N15, it 01-8813354/6 or P.O. Box 146, sphos, Tek 061-33775, Cypnus.

REAL ESTATE

FOR SALE

RUS - OWN YOUR OWN HOME the sun. Wide selection of villas & ortherts in the town & location of ur choice, inspection flights avail-le. Lordos Contracto, POB 1175, nasso, Cyprus, Tel 77977, Tis 5136. FRENCH PROVINCES

COTE D'AZUR On the height above Conness pacellent sacil villa with 190 sq.m. of living space, 2 reception rooms, 3 double betrooms, 2 brothrooms, Athrodive garden of a quarier of an ocre, good deal at F2,000,000.

Ref: 207
Apply Mrs Barbero
JOHN TAYLOR SA
55 La Crosette
06400 Connes, Tel: 73 38 00 66
Titu 478721F, Faze 73 39 13 65

SAINT JEAN CAP FERRAT as villa surrounded by a 6,800 park, hall, living room, dining atchen fully equipped, office, 4

bedrooms, 4 bothrooms, playroom, cin-ema crom, loundry, mad 5 bedroom, ottendants aportment, cellars, porking, heated swimming pool, pool hoose, lux-ury finishing, justified high prices. Tel. 93 30 52 28 Monte-Carlo, principalis at Manager.

COTE D'AZUR VENCE By owner, socifice price, mos character, 7 rooms, 2 garages, pool, 3,000 sq.m., F3,000,000 negatiable for ropic sole, Fees included. [33] 93 24 07 24

ST TROPEZ 600 m. horbor. Owner sells nice new 350 sg.m. villa, 2 levels, colm area, seo view, garden, pool. 9386 2833 evenings

MERIBEL LES ALLIPES "Les 3 Vollées", Olympic Gornes 1972, benvious 100 sg.m. deples in choled, living room, fireplace, 2 bedrooms, mezzanina, terroce. F1 ASO,000, Calf, Mr Clement, Paris 60 C5 37 00. FEINEY-VOLTAIRE, 2 madern villa for quick sole, redecorated recently Piaces contact. Mr. Mathi, London 262-0786 or Ferrey: 50 40 77 90, a Soudi Arabia: 3/59 83 567 **GERMANY**

GREAT BRITAIN

GUERNSEY, CL TAX HAVEN, Period ROYAL AVE. Chelsea SW3 magnificent listed freshold house, period features. 4/5 beds, 4 receptions, 3 befrs, 1 journs, lovely garden with glass dome case, 3 working fireduces. No agents 5/50,000. Tel: UK 01 730 1532.

GREECE GREECE IS REALITRUIL, Villos, bungo-lows, apartments, land for sale on Greek Islands and mainland. Free Info: ARMACO REAL ESTATE, Affinion 4, GR-16675 Glyfotia, Greeca, Teles 223005, Phone: +30) 8941788

HOLLAND Center of AMSTERDAM, Robin-Build-ing 3000 cum. near Option Exchange. POB 63495, 2502 JL The Hague. ITALY

REAL ESTATE FOR SALE ITALY PALACE MASERUCCI 13-15th century, Well pointings from 1600's, Most becateful recent. Magnificant views, Lucretic Borgia stept here, 120 km Rome, 150 km Florence, 20 mins, Spoleto, Chrick sole 239,000. Tel. UK of 730 1532 GROUP INTERNATIONAL

Mit.AN, Montenapoleone/Spiga area, beautiful 210 sa.m. opartment, 2 bed-raons, wardrobe, 3 bathrooms, 3 liv-ings, terraces. Interesting price. Con-teat: Colli, Via Sondra Saraki 2, 20121 Milano, Tel: (39-2) 654115.

d parties apply to PR agency: DANEEUE SCHOOF many: 0-211/6790088-9

REAL ESTATE

FOR SALE

FRENCH PROVINCES

grante formhouse, moderinized, inte-nor designed, a beds, 5 receptions, 5 bothrooms, fitted learners, consess curtoins, 6-acre garden, ferreland, cutbuilding (stables), etc. Tel. Paris 60675055, 60675062. Athens 3235469

AREZZO, in quiet Vol Tiberina Hill, two country houses, one in perfect condition, the other to removate, surrounded by 57 ho, 10 cultivated, 10 chastrat woods. Interesting price. Contact Cruff, 52031 Angirani (Ar), Italy. Tel: (39-575) 70259.

REAL ESTATE FOR SALE PARIS & SUBURBS

ARDEGNA, good investment, private selling 6 ha. property, 600 m. sea front, with electricity and water. front, with electricity and water Write: Mangano, Via Generale Dall Chiesa 11, 20082 Noviglio (MI) Italy.

MONACO CENTER OF MONTE CARLO

SUPERS 4/5-ROOM APARTMENT 180 sq.m., in perfect state, with fully equipped modern inichen, ar condition-ing, perfung space and callor, overlooking the MEDITERRANEAN AND CASINO GARDENS For Further details A.G.E.D.J. 26 bis, 8d Princesse Charlotte MC 98000 MONACO Tel; 93,50,66,00 - telex 479 417 MC

MONTE CARLO CENTER
4-room operiment, 164 sq.m.,
fiving room, 3 bedrooms,
3 bedrooms, equipped kitchen,
tarking, rice view, lucurious finishin
F5.900,000.
Tel. 93 30 52 28
Telesu 479142

PARIS & SUBURBS NEUHLY SAUSSAYE

High class building, beautiful room operheent, 2 large reception 3 bedrooms, maid's room on som floor, 2 GARAGES, F4,775,000. SAINT PIERRE 45 63 11 88

Paris, ligh dots estate, very moders, on inchesped 21,700 sq.m., woods, river, pond. House roised over pond. with swimming pool entering from land side, 350 sq.m. living space, winter garden, housekeeper, near ER & 2 highways. Mr. William, 25 Square St. Charles, 75012 Paris., 43 46 59 98

PARIS & SUBURBS oth, OWNER SELIS revisiting 2 room perfect condition, oil comforts, excel-ient situation, blichen & both entirely equipped. FI 500,000. Teb 42 22 54 26 or 16-25 21 30 19 cm/eves 5th, building redone, stocks 2 & 3 rooms, 5 rue des Fossès St Marcel, Visit; 11 & 12 Dec 11 cm to 4 pm.

REAL ESTATE

FOR SALE

PORTUGAL ALGARVE'S most aschaive develop-ment. The Corvosino Cube with its renowned sporting facilities and ex-cellent management, still has some wilds available. 3/4 beds, awn pool, plats of 1/6 to 1 acre all with assen views. Around \$180,000. 70% finance available [subject to status]. Call Fostors Landon 01-225 2055

COUNTRY COTTAGES/FARMS on surry Costa Blanca from US\$10,500. Orange/feman/pine grows ringed by breathtaking mountains. Near sea, carports, towns. Tel. Landon's leading overseas estate agency: 01 272,7270.00 dt 2002. Co. 11.172. overseos estate agency: 01 27, 3317/8188, th: 8952387 G ref 123hop PURNISHED MANSION, Conturies of

+ septone guest house, servari quarters, 4-cor garage, heated por servants, furnished by Internation discorator, Ready for living, Nort Mallarca, Tel. (3471) 530128. SWITZERLAND

SWITZERLAND Exceptional lowestment Opportunity
For Sale in VERBIER
THE MAGNIFICENT SKI RESORT
IN THE VALAIS ALPS **Wonderful Apartment** 3 rooms), 1 Swing, 2 bedrooms, kitchen, solcorry/gallery, cellor, parting place, Securiful view on the Alps. Surny and

quiet.
Price: SFR 270,000.
Mortgoges up to 60% ovolicible.
Excellent references available.
Write: PIERE PEJJ PROMOTIONS
SIMPLON 14, CH-1904 PAUDEX
SWITZERLAND

LAKE OF LUGANO
Directly at the Lake of Lugano
we are offering lacurious spartments &
town houses. Best location, beautiful
view, romantic surrounding, Heated
swimping pool, underground garages,
private plat at the lake, bertit.
Prices from SF517,000 - to SF1,065,000.
High Swiss mortgages, tree for sale to
foreigness. FIGURE ALD HOME LTD.

EMERALD HOME LTD.

VIA POCOBELL 25.

CH-6815 MELDE/ LUGAN

Tal: CH-91-68 65 23.

FESC CH-91-68 73 44.

LAME GENEVA AIREA SWISS AND FRENCH SIDES or MCUNTAIN RESORTS properties for Foreigness from 5° 190,000 60% credit 64% interest. REVAC S.A. 52, Montbrillont, CH-1207 GENEVA Teh 41-22/34 15 40. Telesc 22030

USA GENERAL NORTH CAROLINA MOUNTAIN PROPERTY BY OWNER 1400 ocres Blue Ridge Mountains near Brevard, N.C. with paved & lighted pri-

Breverd, N.C. with paved & lighted private origons and hangar. Property contains 2 lakes for storing, saling, swimming & superb fishing. 6 terms coarts. It still adult be made to the saling several beautiful homes, shop, and large 2 story magnificent building & bitching & bitching late, suitable for dubhouse, 9 store fireplaces, etc. Spectacular views make this property sted for residential development. Excellent sits for golf course. Dear & turkey abound. PRINCE 803-858-8520 OR WRITE

Ben M. Cort
P.O. Box 18368
Spartanburg, South Carolina 29318 US

TIMBERLAND 50,000 acres pine land in Alabama, 5550 per scre, 140,000 acres in blacks in east 8 castral Tennessee, \$220,5300 per acre, 40,000 acres pine 8 hardwood in black in central Missisteps (\$550 per acre, many offer finite fracts available in southeast U.S. Contract variable in southeast U.S. Contract variable St., Marianma, Florida 32446 U.S.A. Tel: \$104, \$265,5329 days, \$904, 482-4252 Glanda, evenings, \$104, 638-0958 Donna, evenings.

FOR SALE USA CENERAL

REAL ESTATE

PALM SPENGS, CALIFORNIA \$15,000,000
750 cores nestled opoints becatiful backdrop of monitoris read to presisjous Golf Country Outs, matinistical color homes. Populor core area of Palm Desert, Perfect for private/secure winter estate. Close to shopping/night-life. Can be developed into trai-class resort, hotels, residential, polo & golf. Conate apart at:
1450 S. Pacific Close They. Se. 308
Redondo Booch, CA V0277
[213] 543-2400

NEW HAMPSHIRE with unspoiled c. 1787 22-room Colorial home, 160 cores, risk CT. Sive formand. 110 registered and classifier. Holsteins included, 20 min. to airport, 1875,000 complets \$775,000 real estate only. Enclasive Agents. D.R. Symmes & Assoc. 119 VA. Cat-Off Ed., White Siver Jcl. VT 03001 USA. Tel (802) 295-9400

TELLIREDE, COLORADO

World Class Staing in the winter, reserved copited in the summer. Contract Courtney-World & Assoc. Real Bade, PO Box 1139, Tellunde, CO 81435 USA Tel: 303-725-3086

USA RESIDENTIAL

World Class Staing in the winter, reserved coordinates of the summer of Cherry Hill, New Jersey

Cherry Hill, New Jersey

A marriage of house and garden exists with this listing. Located six miles from oneter city Philodelphio, len miles from the international Airport, lies peace and tranquitity. One hundred year all act and fully popilar canopy the rare mass gardens freatured in House and Garden, May 1987 issue and New York. Times, July 5, 1987) and residence of this minique property. Nestled in this 120 foot, 2 story Cape Cod which includes five bedrooms, three full boths, two portical boths, timory, living room, fassily room, study, an informal and a formal dining room; solesium, sitting area, live fireplaces, two westbors, mary slylights, and full perimeter and interior ADT protection. Top qualify commercial and oversized equipment have been used inside and outside. The head-of switch and the commercial and oversized equipment have been used inside and outside. The head-of switch and the commercial and oversized equipment have been used inside and outside. The head-of switch and the commercial and oversized equipment have been used inside and outside. The head-of switch and the commercial and oversized equipment have been used inside and outside. The head-of switch and outside and patie are a bird sorteury and fish filled stream. A custom dining gazebo, pump house, garden house, and gath nouse complete this unique campound. Brochurg and video available upon request. Priced to sell USS 700,000.

HAROLD SIAALL COLLECT 609-428-0900

SOUND BREEZES

SOUND BRIEZES

Edwardion villo located on over 1 acre
in prestigious Landrunont Monor. Water
views abound in this magnificent home
with entrance hall with marble floor,
riving room, music room, driving room,
new modern eat-in-latchen and specious Flonde room. Also offers 6 bedra,
plan family room. SU-20 pool enhances
becutäfully manicared terroos grounds
with room for tennis court. 4 fireplaces,
central cir. Immoulately restored, this
home offers the ultimate in ground
living. Private access to beach and
booting. US \$2,000,000. SUTTON &

WHITTEMORE (914) 834-1070 2179 Post Road Larchmont, New York 10538 OPEN 7 DAYS MEMBER MLS

Trump Plaza 60's East Spectround views from 28th floor. Over 1400 s. ft. 2 bedroom, 2½ mar-ble both co-op. Long Living Boon, dring gree. Factures heringbone parquet floors, floor-to-ceiling windows, wrap terrace. 24-fir garage, loundry room, maid service. \$675,000. **Private Townhouse**

NEW YORK CITY

80's East Off Medison Totally renovated, Estra wide 6-stary home. Bevator, Perfect professional office 8 elegant Fung. \$3,500,000. ULYAN R. WAXMAN BEAL ESTATE, Inc. 654 Medison Ave, NYC 10021 (212) 308-9790

MIAMI, FLORIDA Private Tropical Paradise. 12 ft. wateriell, 30 ft. reflecting pard, 50 point frees, evinning pact. 1981 contemporary 3 beforoon, 2 both, 2 freplaces. US \$325,000; (\$15] 264-7313

east 47th St. CONDO HOME IN A MINUTE

REAL ESTATE

FOR SALE

USA RESIDENTIAL

Set in midrown Monitorition, walk to oil central business districts, the U.N., the-cates, AND-MOVE-RGHT-IN to a natural condition fluidy turnished if you likely 2 bedrooms/2.5 morble boths, state-of-the-ort latchen, looks of closels. The perfect oportment for a corporate excitive selle, a bothelor porent or a NY histoway. Adding \$395K. For debals 8, appointments, please cals.

CARCI. MULER. (212) 836-0384. Residence: (212) 288-8508. Forcientle: (212) 836-0265.

CHARLES H. GREENTHAI RESIDENTIAL SALES

EXCLUSIVE Limestone Townhouse ium of the century 4 story, 20 foot esidence featuring beautiful entertoin-

MAGNIFICENT ESTATE

on 7.2 cars, Fairfield, CT. Main house, 6,000 sq.ft, 2 moster bedrooms, 4 additional bedrooms, 5 additional bedrooms in 2,000 sq.ft, authoritings, Pool & poelhouse edgers: 150 care bird sendurary. \$3.9 million negotiable. Write: Deer Meadow, 8cs 1147, Fairfield, CT 06430 USA CYPRUS - Long term vocations. Full femished apparaments in somy secaid research. Monthly pentals excluding teast. Cost bed CE 190, 2 beds CE 200, 3 beds C 200. Apply. Lordos Flot Monagement CO LTD, The 5136. Tel. 051-21363 PO Box 6445 Limessol, Cyprus. NEW YORK CITY Inve 1700 Square Feet Condo PIFTH AVENUE STEAL!

Huge sunny 2 Bedroom-high floor. Great views Prestigious condominious-Corporate or Resonal use. Calls. LOIS POLIVINICK 27:2415-0556 Residence 21:2-861-0669 LB, KAYE ASSOCIATES NICE CHRISTIMAS. Aportment with becutiful sea view, sleeps 6, 1 hour drive to ski, available Dec.21 to Jan.A., with car. US\$ 2000 or US\$ 150/night. Tel; Mr Blanchard (home) 93 80 1298, (office) 93 62 57 01 **NEW YORK CITY** CLOSE TO GENEVA furnished flats with cleaning service on private golf. Weekly rates. Tel 50953088 france Tx Pub Annecy 385417 Fax 33-50437626 BROOKLYN HEIGHTS
Spectracular 3-bedroom, 2-both dupler
Enormous living space, roof terroos
Manhottan views, Sale \$500,000 or sub
let 3 mas. or monthly, \$1,950 per no
Call Kevin Conterny: 718-875-0033

LONDON-HAMILTON TERRACE Lucurious 2 bedroom Rat with fireglace. New kitchen & bethrooms, Roof terroce, Common parts rendy renocelated Avoilable for motes rendy account Avoilable for motes rendy 2550/weel or 266 £195,000 [ao commissions], Coll London 629-1076, New York 212-695 2220; Telex 251552 ASI. (RCA) FLORIDA-INVESTMENT Relocating or investing in locary proper-ties in Floridal Direct inquiries to: M.I. Wrona, Coldwell Bonter, Tel; 305-391-9097 or write: 101 N. Federal Highwoy, Boca Roton, Fl. 33432 USA LONDON, FLATS AND HOUSES TO AMERICAN STANDARDS, Consult PG. Limited, Tel. (07) 352 8111 for Knightsbridge, Kensington, Chebes, Belgarous, Tel. (07) 359 9882 for Re-gents Port, Primrose Hill, St. Johns Wood, Swiss Cottage, Tel. (07) 727 2233 for Holland Port and Kansington or The 27844 RESIDE G.

BRONDVILLE, NY- Quaint village, I sq mile, 28 min train NYC, formus school & 12, gracious homes and co-ops. Write for information, DEED REAL ESTATE, 120 Kraft Ave, Brons-ville, NY 10708, 914 337-0900. We Are National Relocation Specialists. HARRISON/WHITE PLAINS refer-bished Colonial house built 1757. 6 recoust, 2 builts, brazil new est-in latchen, 2-cor gorage, 1+ crac. Gor-den studio, first closs zoned location. 914-737-2359. Brokers protected. US\$350,000

LUXURY APARTMENT in one of Colo-rodo's prime sti resons (Bracker-ridge), 80 miles Denver, 3 bedrooms, 3 boths, about 1600 sq.ft, overlooking the town on the ski run. Ski home to your door. \$199,000, Tel: Office 305-991-7797. Home 305-595-0465. ROST LAUDISIDALE, RLOSIDA Hor-bor Beach brick 5 bed, pool home. Deep water dockage for large yorks, immediate octom access. Privote beach dub. US \$985,000. Mark Sev-ers, 1730 E. Sunriss Bivd. #302, P. Loud, RL 33304 USA; 305.524.305 GREENWICH VILLAGE spacious I bedroom operiment, nicely furnished, doormon, knory building, Available for 12 month sub-lease \$1,400 + security, References required, Call 9-5 Monday through Friday 718-821-4002

NYC-WALL ST. area DUPLEX Spectro-uler architect-designed 2,000 sq ft, 2 bedrooms, 2th boths, 22 ft ceiling, partly furnished, 2 entrances, bosony building with concierge. \$575,000. \$149.62-9773 SAN FRANCISCO HUGE MODERN moneion, fortistic views, 6 bedrooms, 4 bedrs, 2 living rooms, 6 cecls, hot tub, gorages \$700,000; 415-661-5483 THE BEVERLY HILLS HOTTEL is not for side, but my home 5 misutes away is. S895M, 213-278-0777

Mayor. \$350 whichly, 07 599 8223

REAL ESTATE REAL ESTATE FOR SALE TO RENT/SHARE

AUTEULLONDON TOWN HOUSE oxing Holland Park, Just redecons ing Holland Park, Just rediscons 2 bedrooms, private road, angle riong, \$450/week, Tel; 01-72/745 ADJES CLOTHING RUSTNESS F SALE ON NEW YORKS FLESA MADISON AVE PIBLE INCLU EASE, INVENTION, RESOURCES CUSTOMER LIST., SALES YOLL SUPPORTS IMANCH EUPANSION HUNTINGDON HOUSE, hourious se-viced opertments in Central Loades. Tel; 07 373 4525, Tix 25293. OVERLOCKING HYDE PARK, Leavy 3-bed/both flots from \$500 per week. Medina Estates 01-262-5844. RONALD SOLOMON - AGENT SULZBERGER - ROLFE INC. 654 Madison Avenue New York, NY 10021 [21:2] 705-0737

ONDON CENTRAL: STUDIO and vicad SISS/week, Close Churchill Hotel, From Dec. 26, Tel: 01 935 497 HOLLAND ST. MARTIN FMI-FOR SALE Pre-co-struction price, unique, defune via built en 1 inctione (206 cores). 4-be with dressing nooms, 4-behrooms with ijocuzzi berintules, olivo-model latchem, specious living/dining roor libitam, specious living/dining roor libitam, specious living/dining roor libitam, specious living/dining roor libitam, specious living/dining roor latchem and libitam libitam libitam bowlife for, 2 outdoor libitam on box-l-que. Magnificant tropical lans scapens, leses court colored. Incolor DUTCH HOUSING CENTILE E.V. Dekose renkols, Voleriussir, 174, Lungardons, 0203-01444 Faz 64354

TEALY FORENCE CHANTI ALE Prestigious studio-apartment, far-nished, phone. Single executive pre-ferred. Tels (39-2) 781936 after 7

PARIS AREA FURNISHED

hon-Willed V

The same of the same of

Commence of the second second

a Paragraphical Street Control of the Control of th

图 200

dentity -

T2-

22

11.3

mairie.

- 15 ye

with Mark

化物

to between

· * * ***

2 361

.....

37

4. Oak

3.75

1. W. 16

--

4 1/4" ten

ा है। इस के क्या

- The Many

The state of

-

12 XX

1

Las Mes

GREAT BRITAIN

Bor-O-que, regignitudes proposed am-scaping, lewis court optional, located in exclusive Plum Bay, Development Franch Lowlands, Residential Ana., SPECTACULAR Ocean View of An-gallo, Dog. Sabo. St-Eustasius and St. Kits Islands. Ready for occupancy October 88. Contact Island Ready Ali-Cate NV. P.O. Bar. 468. Philitabura. The Claridge Residence
FOR 1 WEEK OR MORE
high class studio, 2 or 3-room
coordinants, FULLY EQUIPPED,
MANEDIATE RESERVATIONS. CARAMBOLA GOLF VILLA SALE. St. Croix Virgin blands 11th foirway, su-perb duples, 3 bedrooms, 3 boths, verando-enclosed solon, driving room. King AYER, Paris 45 27 77 88. TEL: 43 59 67 97

St. Mocartest, Nath. Anti. Tel. No. 011-599-5-44397.

REAL ESTATE

TO RENT/SHARE

FRENCH PROVINCES

GREAT BRITAIN

CENTRAL LONDON

NEAR BIFFEL TOWER, 135 squr fully removated and equipped samy 3-bed-room flot. Double reception room. Short or 1-2 year waxdarum laste. Col. 45 24 06 33. ILE ST LOUIS, magnificent 2-bedroom duples opportment, view of the Seine. Tel: 45 75 13 31. CYPRUS- LONG TERM vaccriore. Fully farmished aportments in surry seciate resorts. Monthly rentols excluding electricity but including tozes. Cost. 1 bed CS 150, 2 beds 180, 3 beds 200. Apply: Londos Flot Management Services, Te. 3404. Tel. 051-41190, PO Box 3069 Limassol, Cyprus.

17th BD COURCELIES, focing Forc Monceous, becutiful studio, T4500 net, Tel: 45 75 13 31. 5th PANTHEON-LUXEMBOURG, 2 bedroom flot, redone, in old building. P9,500 for 3/6 month. Tel: 4222/695 SHORT OR LONG TERM, LEFT BANK no agency fees. Tel: 43 29 38 83. 134: MONTSOURIS, Dec. 12/los 15, 3 rooms, for 4, F5950, 45 39 38 90. PARIS AREA UNFURNISHED 15TH VAUGIRARD, OWNER, nice str-1911 VAUGREAUS, Cover, no. sur-ny 4-room operiment, sewly redost, 100 sq.m., lorge dooble fiving, 2 bed-rooms, dressing, both, equipped litch-ret, central heading, parsing, intercon, phone, 6th Roor. FF 12,000 charges included/morth, prepaid fell year. Visit today and tomorrow, 10m.— 3pm, 38 rue La Quietinia, 75015 Paris

for rent by owner, a renovated 200 sq.m. APARTMENT in lobación 19th cart: nomeion. 2 neosp-tion rooms, neodern bitchen and dinny room, garden & woods, private harbor. Partiy torreisted. Stradio per month. Tel: (41-22) 62 22 51 Fots: (41-22) 61 07 85 The CH- 45 83 24

FRENCH OUTSIGRTS OF GENEVA: residence with park, 12 rooms + cutualidings. 5 minutes from cirport. Also suitable for business. SAGE Americase - Tel; France: 50 92 08 44.

MEDTOWN MANHATTAN operiment for rent. 2 bedroom, 2 both, 2 lying rooms. Lorge diring & litchen. 5,000 sp.ft. of edeptor deck with view of styline. \$4,000 per month for 1 year. Contact: Harry Stein, 3050 Buryon Conyon Rd., Los Angeles, CA 90046 USA. Tel. 2(3-874-7377. CENTRAL LONDON - Executive service operiments in new buildings, confortably furnished and fully equipped. Doily maid service (Man. through Fri). Color TV, Phone for brochure (01) 388 1342 or write Presidential Estates (Mayfari Lef., 1 University St., London WCIE & E. 497H ST. E. Beekman PL), kerry doc-mon condo. 2 bedrooms + terror. 12th fl corner good man secentially Sc, conson we'll ear.

LIDOURY EXECUTIVE APARTMENTS.

Knightsbridge / Chelsea. Fully serviced. All modern conveniences,
Health club. Minimum stoy 22 days.
From £1801-vik. NGH Apartments, LorNell Geven House, Soone Ave, Lordon SWS; 01 5891105, the 295817 G. mon condo. 2 bedrooms + terrus, 12th fl corner oportment, expensively. 6 completally furnished. Up to 4 yr. No fee. \$3,200, Miller, 160 E 56 St. NY, NY 10022, Tel: 212,758,2322. RENT MY 2-BEDISCOM Texas condi-minium, 5 min. to Mexico, \$900/mo-\$325/wk, Box 65, L Pork, NY 11558 CHRISTMAS IN NEW YORK Fork Ave 60th. \$500 per week. 212.980-5912 WEST INDIES

6-bedroom house St. Johns Wood, four min. walk to American School 9750 per week. Call: 203-255-3264 USA CARAMBOJA GOLF VILLA RENT. Si Croix Virgin blonds 18th green, pi-per's duplex, 3 bedrooms, 3 bets, verando-endosed solor, deing room. Ring AYER, Paris 45 27 77 88. WALTON CHARACTER HOUSE - de-toched, separior lobality, 4 beds, 3 receptions, 2 boths, tennis court, close American School/A3, 2 1850. UK 01 549 4018 - June Cread Estate Agent. REAL ESTATE

ICHIN BERCH Ince 20 years experience in Residential Reside & Sales. Central & suburban London & Aberdeen. Birch & Co. 01-734 7432. WANTED/EXCHANGE EXCHANGE APARTMENT New York 57th S., furnished, deluce 1-bedroom, high rise for equal Landon/Paris Jack June or Month-June. Dates Best USA 415-922 7339 or 712-745 723 GREENE & CO. EXCELLENT Selection of Houses & Flots for rental in North, Northwest & Central London. Tele-phone: 01-625 8611. AMERICAN COUPLE looking for lust-ry furnished or unfurnished apart-ment, captrol Paris, 2 or 3 noons, 3800 plus. No ogent, Tel. 43 20 64 41 HORNER HILL/ MAYS rested properties in UK. Offices in SW London, Surrey, Sussex and Berlishire. Tel: 037284-3811, teles: 8955112. MIAMI, BARTER PROPERTY opinst property in Europe, Sovini, 6181 Gon-derange, Luxerabourg, Tel. 352/7889

FOR SALE

COMMERCIAL STORE BUILDING - NEW YORK CITY MADISON AVENUE - 60's - HIGH FASHION DISTRICT 7,275 sq.ft. = 676 m² + basement - 5 floors - Elevator

AVAILABLE: Spring, 1988 \$7,000,000 cash Contact: Ronald Solomon - SULZBERGER - ROLFE INC. 654 Madison Avenue, New York, NY 10021 [212] 705-4737

Own land in the great ☆

American West Five or more acres of this land can be yours. Here's an outstanding oppor Easy credit tunity to acquire a sizable terms piece of America's ranchland

at a very modest cost. Sangre de Cristo Ranches Inc., the land development subsidiary of FORBES MAGAZINE, the American financial publication, is now offering for sale scenic ranchland in Colorado's Rocky Mountains. Spectacular land for a

homesite and a lifetime of appreciation. Minimum 5-acre ranch sites starting at \$4,500 Send today for fact kit and full color brochure

FORBES EUROPE



U.S.A.

CALGARY 88 OLYMPIC ACCOMODATION

Superior quality homes and condor ums available for a minimum three week duration during February 1988. Security, housekeeping, catering, vehicles and tick-ets available. Sanctioned by "OCO".

GIL MANAGEMENT **ASSOCIATES** Calgary, Alberta (403) 266-3550 Fox (403)-291-0015 Telex 03-821172 CGY

COLORADO MOUNTAINS 70 ocres/adjoining 15 mile of trout stream \$143,200 Rore opportunity to own of historic Bull Domingo Ranch. Snowcapped views of occas to 65.000 acre wilderness and mile long lade. The finest property we've seen

HEAVEN'S EAGLE PROPERTIES William Hillman III (303) 783-9053 Post Office Box 275 Westcliffe, Colorado 81252

LONDON RESIDENTIAL LETTING AGENTS KENWOODS

FURNISHED APTS/HOUSES LONDON/SUBURBS SHORT/LONG LETS

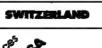
TEL: (1) 402 2271 TLX: 25271; FAX: 01 262 3750 23 SPRING ST, LONDON W2 1JA

SWITZERLAND

IMMOBILIERE DE VILLARS SA P.O. Box 62 1884 Villars, Switzerland Telex: 456213 GESE OM

DO YOU WISH

to buy an apartment or a hour
 to retire in Switzerland?





In the city, To let **BEAUTIFUL FLATS** in an old house, completely restored 3 rooms (about 120 m²):

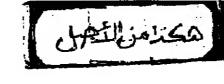
Fr. 2'200.- + Fr. 150 3 rooms (about 162 m²): Fr. 2'500.- + Fr. 200 5 roms (about 185 m²): Fr. 2'800.- + Fr. 200 5-6 rooms (about 187 m²): Fr. 3'200.- + Fr. 200 All flats with chimney Lovely place, with view on the Lake of Geneva For visiting and dealing

1. pl. Dufour 1790 Morges (021) 801 14 15

 to invest in Switzerland? CONTACT US, 25 YEARS OF EXPERIENCE IN BUILDING AND SELLING FINE SWISS REAL ESTATE



MINNESOTA FARM, 55 K or best offer, 100 ocra form + 60 ocras woods + snall house D. Miller, Oslo, Narwoy. Tel. 47/2/541816.



S. S. Way. SWITZERLAND ----Bow I Store and the latest to the latest t Salaria 🗸 🗸 1. 1300 15.4 The Was Person ! " Total ** 24. ane's Cites M elleres le

_:ermusee Colon Carping HALLE E A Market REAL ESTATE TO RENT SHAP

GREAT BRITAN TAL TAL CHOCKTORY EN NOONHOUS and CARE DOCAC ALE HIS DOOR DITHE NO HOLLAND 2.75~0.5% (3)图

SELA ROBBELOWES PART STATE OF THE FIEL WELFTRE R NEW TAX OF FEMALE The Candge Reside 24. 北京日本 MEDAT ESME MAR EMPLOYEE

ANT HE SE

A TOTAL MANAGEMENT NO CLASS IN MATERIAL BELL MONTH OF THE W. REINEN

THE RECURSION OF THE PARTY OF T

BANGE STORE

RIA CHE

No matter what Mrs. Reagan was referring to a brief tour of the said, Mrs. Gorbachev seemed to in Moscow.



World Reaction:

General Approval,

But Some Dissent

Compiled by Our Staff From Dispatches

"Everyone would say there's no

chance left for agreement at all," he said. "There would be serious point-

ical and psychological repercus-

sions — everyone would say there's

no chance at all now for any arms

am personally terrible disturbed by

this treaty," said Jürgen Toden-

hofer, who resigned a month ago as

spokesman for the Christian Dem-

tional war of swords, as a deter-

rent," he said. "Now we are laying

down the shield without having

Prime Minister Margaret

Thatcher of Britain said in an inter-

view on Soviet television that the

agreement marked "a new era in

two ways."
"First," she said, there is "the

achievement and the promise for

the future. And second, the person-

alities concerned are all right for

the times - and the times are all

Echoing Mrs. Thatcher, a Soviet government spokesman, Yuri Gre-mitskikh, said, "It is that rare occa-

sion when statesmen, political lead-

ers, public figures across the world

and ordinary people are of one

mind in expressing approval of the

The Communist Party daily

Pravda said that although the

agreement affected only 4 percent of U.S. and Soviet arsenals, "this

step contributes to strengthening

security for the planet overall and

blunted the sword."

right for us."

historic step."

ocrats' disarmament committee.

and anxiety.

control."

toward negotiating reductions in nuclear arms by internal economic difficulties. Some scholars and political analysts have contended that China would be threatened by the pros-pect of improved relations between Moscow and Washington, Mr. Huan, strategic planner for the Chinese State Council, rejected this

Public opinion polls show over-whelming support for disarmament among Germans, but this is not shared by some of the experts. "I shared by some of the experts." Eager to dispel the impression of lingering European uneasiness over the treaty, Lord Carrington, secretary-general of the North Atlantic Treaty Organization, said on the eve of a meeting of aliance foreign ministers that "Americans must not misunderstand European atti-"Nuclear weapons were brought in in the first place in the 1950s to act as a shield against a conven-

"The European governments are all in favor of the agreement," he

NATO officials said, however, that the positive outlook at their meeting could be spoiled by West German disagreements over the issue of short-range nuclear missiles, with a range of up to 300 miles (500 kilometers), which are not covered by the treaty.

With the removal of the intermediate- and shorter-range weapons, the West Germans are feeling vulnerable as the potential target of remaining short-range and battle-

But other NATO members, no-tably the United States and Britain, want drastic cuts in Soviet conventional forces before any separate negotiations on cutting short-range nuclear missiles.

pers kept up their criticism of the treaty. In Le Figaro, François Léotard, the minister of culture, described the treaty as "useless and even dangerous for European secu-



At dinner at the Soviet Embassy, Mikhail Gorbachev toasts: "Until we meet in Moscow."

Caviar, Vodka and Diplomatic Code

By William J. Eaton optimism," Mr. Gorb
Los Angeles Times Service "At the same time, in
WASHINGTON — Mikhail we remain far apart."

and Raisa Gorbachev hosted a lav- Yet he said the Soviet people ish dinner at the Soviet Embassy knew how to appreciate generosity for Ronald and Nancy Reagan that and friendly words, adding: "Peace climaxed with the Kremlin leader and cooperation are much wiser cordially raise a glass to the presi-dent and toast: "Until we meet in Mi

(NYT, WP, LAT, UPI, Reuters) portant issues, and this is cause for edge of the crowd, ostensibly propies, plum cake, coffee and tea.

optimism," Mr. Gorbachev added. ready heavily guarded by U.S. po-lice. Arriving cars were checked at

breaking his tectotaling tradition to than confrontation and unfriendli-Mr. Reagan, for his part, recalled the Soviet-American victory over

But Mr. Gorbachev, who had de- Nazism at the close of World War scribed his summit meetings with II that he said united the people of President Reagan as "so far, so both countries in "exultation and good" earlier in the day, used his thanksgiving." formal, 10-minute toast WednesIt was a hearty welcome for the

day evening to signal that serious Reagans and about 70 other guests, differences remained on substan-including many from Congress and tive issues. The Soviet leader said the White House, that included the talks were taking place in a gobs of caviar and cases of vodka "frank and businesslike atmo- and champagne. The event includ-sphere"—apparently using Kremed a performance by Yelena lin diplomatic code words for dis- Obraztsova, a Bolshoi Opera star. The Soviet gala was marked by

tell Mrs. Gorbachev the dates -

"What a big help I am," Mrs. Reagan said to reporters with a

At times, Mrs. Gorbachev

eemed more interested in the

television cameras than in the

tour or her hostess. She greeted reporters with a cheery "Good morning," the only English she used during the day.

Turning toward the cameras, she told Mrs. Reagan, "I invite you to come to Leningrad and to Moscow because you know how

Mrs. Reagan, unwilling to vent

her displeasure with her guest, lost her patience instead with the

reporters who kept asking Mrs.

Gorbachev personal questions

When one reporter asked Mrs.

Gorbachev whether she would go shopping, and Mrs. Gorbachev said no, Mrs. Reagan snapped,

"I'm not going to be able to show her the rest of the house."

And when Mrs. Gorbachev spoke at length about Soviet edu-

cation after a reporter asked

whether she had studied Ameri-

can history and English before

the trip, Mrs. Reagan interjected, "Regrettably, we have to move

An unstoppable Mrs. Gorba-

chev refused to budge.

rich those cities are."

and delaying the tour.

1792 to 1800.

The fare continued with consommé and Solyanka fish soup, baked fish and lamb shish kebab, finish-"It is my impression that we have dozens of large men wearing dark ing off with raspberry parfait, made headway on a number of imsuits and dark looks hovering at the fruits, almonds, bilberry and apple

greeted American and Soviet guests

in a golden two-piece evening

dress. Mrs. Reagan wore a two-

piece black dress with a blue-gold

The dinner took place in the

Gold Room of the embassy, a for-

mer mansion decorated with gilt

cornices. The guests were served caviar, fish pie, crab from the Kam-chatka Peninsula and cold suckling

pig with creamy horseradish sance for appetizers.

New York Times Service MOSCOW — While Mikhail S. Gorbachev pitches glasnost to a survey. Ogonyok's editor. Vitali Koro-tich, a champion of glasnost who has been in Washington during the

America, the battle over how to practice his policy of "openness" has flared up anew at home. A public debate over the role of the press, along with the reprimand of a journalist who questioned public support for Mr. Gorbachev's economic initiatives, have revived concern that the liberalization per-

At the same time, an apparent crackdown on dissent this week, accompanied by what some view as a tone of anti-Semitism directed at Jews who want to leave the country, has fueled skepticism about Mr. Gorbachev's intentions among those most inclined to be skeptical

This seems more ominous than people led me to expect," said an American human rights worker who arrived in Moscow this week to take part in an unofficial rights seminar that the Soviet authorities have tried to disrupt.

Western and Soviet analysts said the recent events did not appear to reflect conservative forces at work in Mr. Gorbachev's absence but rather were evidence that the situation remained unsettled at a time when Mr. Gorbachev was still consolidating his power.
"I think some people want to

slow down, stop, catch their breath," said a Western diplomat, who described the turbulence as a continuation of the events surrounding the ouster last month of concrete barricades blocking traffic Boris N. Yeltsin as head of the on the normally busy street out-Moscow city Communist Party. There is some rethinking going Mrs. Gorbachev beamed as she

One sign that sent a tremor through the Moscow intelligentsia was a notice that appeared in Saturday's issue of Ogonyok, a maga-zine that has pushed the limits of free expression. It announced that the magazine's party watchdog committee had reprimanded Ogon-yok's foreign editor, Dmitri Biryu-kov, for writing that an opinion poll by researchers in Novosibirsk had found the public sharply divided over the Gorbachev program of erestroika, or economic restruc-

Mr. Biryukov reported that the study, by researchers at the eco-nomic journal Eko, had found 30 percent of the public in favor of perestroika, 50 percent neutral and

nied that they had conducted such

summit meeting, said the attack was at least partly justified because Mr. Biryukov had failed to record his interview with Novosibirsk re-

Mr. Korotich has told friends that since Mr. Yeltsin's removal, he was worried about the fate of others, like himself, who have charged ahead in Mr. Gorbachev's campaign for more critical journalism. The Yeltsin affair was widely in-

terpreted in Moscow as a move by Mr. Gorbachev to drop an unpredictable ally before two crucial political events: the introduction on Jan. I of an economic law that will be the greatest test yet of the country's ability to change its way of doing business, and a party leadership conference next summer. Under the new law, 60 percent of

Soviet industry suddenly will be required to make independent decito their ability to turn a profit. Mr. Yeltsin's ouster left many

Gorbachev supporters feeling abandoned and in danger. The mis-givings were not dispelled when his successor as Moscow party chief. Lev N. Zaikov, said at an economic conference on Nov. 27 that he more limited way. "We do not need reporters of

out to be at this time, but genuine organizers of the masses," he said, what some Soviet journalists interpreted as an appeal for fewer exposes and more orthodoxy. On Tuesday, the newspaper So- and Poland were refu-vetskaya Kultura published ex- the Soviet authorities. cerpts from a recent meeting of top

events, as some press organs turn

editors that indicated mounting

20 percent opposed. But the party cheskaya industriya, complained that "resistance to glasnost by party activists and party leaders" had come stronger

Aleksandr N. Yakovlev, the party propaganda chief and a Gorba-chev ally, said at a party conference last week that the problem was not backtracking on glasnost but a ten-dency toward sloppy reporting that threatened to throw glasnost into disrepute.

The tough official reaction this week to demonstrations by Jews and others denied permission to leave the Soviet Union has been read by human rights supporters as another sign that the limits of glas-

nost remain narrow. On Sunday, plainclothesmen scattered a protest of would-be emigrés, and attempted demonstrations on the next two days were prevented by detentions of people on their way to participate.

Reports have continued through the week of arrests of rights demon-strators in Moscow and Leningrad.

Press accounts of the demonstrations have singled out Jews who sions, and factory managers and want to leave, calling them self-workers will be rewarded according centered and unpatriotic. A Westem diplomat said the accounts appeared to be "a deliberate attempt to stir up anti-Semitism."

■ Rights Group Locked Out An independent seminar on human rights opened in a private apartment in Moscow on Thursday viewed the role of the press in a after the authorities closed a rented meeting place for "disinfection," The Washington Post reported.

Representatives of human rights monitoring groups from Czecho-slovakia, the United States and Sweden attended the opening of the seminar, but several international figures from West Germany and Poland were refused visas by

The opening of the seminar had been scheduled for a rented hall. concern about official pressure on But when participants arrived they found a padlock on the door and a Aleksandr S. Baranov, editor of sign saying the hall was closed for a



Two wounded Afghan children were prevented from presenting flowers at the Soviet Embassy in Washington.

time when the Netherlands was The discrepancy in the Soviet missile deployments to compensate for the Soviet weapons. U.S. satellites confirmed the move, he said,

but there was no evidence that the

missiles were permanently out of

The Soviet Union kept 112 SS-4s

operational through midyear, the

official said, and then began to

"vigorously destroy" the weapons.
U.S. estimates of Soviet strength

are only issued once a year, in the

winter, so the new totals had not

In another surprise, the Soviet

Union had more intermediate-

range missiles in storage than ex-

pected - 245 SS-20s and 105 SS-

4s. It even had six SS-5s, older than

the SS-4s, stored. The large number

of SS-20s produced was within the

tion estimates by intelligence offi-cials, the senior U.S. official said.

of the shorter-range missiles de-ployed, and more of them in stor-

age than expected. The detailed count: 220 SS-12-22s deployed, as

opposed to 120, and 167 SS-23s, as

Council, a private anti-nuclear group, published most of the fig-ures from the still-secret Memoran-

dum of Understanding, after which

U.S. officials confirmed most of

The Natural Resources Defense

The Soviet Union also had more

"high side of the range" of produc-

been published.

opposed to 20.

nounced it was taking 36 SS-20s

be allowed to visit the bogus mis-

COUNT: A Potemkin Village '87

missile count arose because a few weeks ago, Soviet negotiators in Geneva said the treaty would eliminate more than 1,950 missiles on their side. But as the data came in, broken down by type of missile, the total added up to only 1,752. The Soviet explanation, according to the senior official, was that the Soviet Union initially had counted the dummy missiles as nonde-ployed or stored missiles.

"Now we are told that these are inert missiles, many filled with con-crete," he said. "They also told us that they thought we had more missiles than we listed."

More than half of the 200 dummy missiles replicate the SS-4, the U.S. official said. This weapon was introduced in 1959 when the Soviet Union had relatively few missiles, heightening suspicion that they had a deception as well as a train role. The SS-4 was being replaced by the SS-20.

There were other statistical surprises in the data. The Soviet Union, for instance, had deployed fewer missiles in the intermediaterange category, or those with a range of 600 to 3,000 miles (970 to 5,000 kilometers), than the Pentagon contended — 405 SS-20s rather than 441, and 65 SS-4s rather than 112 - which somewhat embar-

One U.S. official said that two years ago, the Soviet Union an-

A Gorbachev Blitz

(Continued from Page 1) ward a wall in the meeting with congressional leaders.

The medium is the message,

and he's playing it for all its worth," said a White House aide, surveying the horde of journalists covering the visit. "They've got a good product. When a product like that meets a marketplace like

itable, given the novelty of having be helped by the performance. Mr. Lake, the former campaign

press secretary, said Mr. Reagan did not need to compete in a direct sense with Mr. Gorbachev. Mr. Reagan "is not trying to prove anything," he said, and Mr. Gor-

Soviet Embassy Cuts Iron Gates To Fit Limousine

WASHINGTON - Dark monster cars are zipping around Washington these days. The Zil. 114 limousine that arrived with Mikhail S. Gorbachev for his summit meetings with President Ronald Reagan is so big that the iron gates at the Soviet Embassy had to be cut to accommodate it. The Zil.'s turning radius — a gar-gantuan 53.8 feet (16.3 meters)

- was the problem.
But Mr. Reagan's limousine. a super-stretched version of a Cadillac limousine, is even bigger than the Zil.

Look at the wheelbase, the centerline distance between the front and rear wheels. The Zil. has a wheelbase of 152.76 inches (391.6 centimeters) and an overall length of 248 inches, according to World Cars, published by the Automobile Club of Italy, and tips from other sources familiar with the vehi-

The president's Cadillac has wheelbase of 161.5 inches and an overall length of 261.3 inches, according to its maker, General Motors Corp.

Soviet Embassy in U.S. Rejects Offer Of Flowers From 4 Afghan Children

crippled by Soviet bombs in Afghanistan leave flowers at the Soviet Embassy for Mikhail S. Gorbachev because they said they were too busy preparing a dinner for President Ronald Reagan.

So the children — one without arms, one with severe burns and two without legs - left their flowers Wednesday at a concrete barri-er near the embassy. Minutes later, Mr. Reagan and his wife, Nancy, arrived for a state dinner with Mr. Gorbachev and his wife, Raisa.

ment, according to Charles Brock-WASHINGTON - Soviet offi- unier, the head of a Boston group cials refused to let four children called "Afghan Children for crippled by Soviet bombs in Af-

"They wanted to give Mikhail Gorbachev bouquets of flowers and ask him to end the war so that none of their friends would be hurt," Mr. Brockunier said, after waiting for two hours with the children for permission to leave the

A Soviet official promised Mr. Brockunier that he would tell the responsible embassy officer about their mission. But a policeman later The children, ranging in age told Mr. Brockunier that everyone from six to 14, arrived recently in was too busy to see the children or the United States for medical treat- accept the flowers.

SUMMIT BRIEFS

U.S., Soviet Union Sign Air Travel Pact WASHINGTON (NYT) - A Soviet-American agreement was signed

Wednesday that will permit Aerollot, the Soviet airline, to sell some seats on Pan American World Airways jumbo jets that will make nonstop flights between New York and Moscow.

Both airlines now fly between the two countries, but with stops in

Secretary of State George P. Shultz and Foreign Minister Eduard A. Shevardnadze of the Soviet Union signed and exchanged diplomatic notes amending the Civil Air Transport Agreement of Nov. 4, 1966. The amendments allow an accord already reached between Aeroflot and Pan Am to go into effect.

Ceausescu to Miss Warsaw Pact Talks

BERLIN (Reuters) - Nicolae Ceausescu, dealing with serious political problems at home, will not attend a Warsaw Pact meeting right after

the Washington summit meeting, officials said Thursday.

A Foreign Ministry spokesman said Mr. Ceausescu was sending Foreign Minister Ioan Totu to represent him at the meeting that the Soviet leader, Mikhail S. Gorbachev, and leaders of the seven-nation military bloc plan to hold Friday. Mr. Gorbachev is to stop in Berlin en

route home from Washington. Party leaders and foreign and defense ministers from Bulgaria, Hungary, Poland and Czechoslovakia are to join the East German leader, Erich Honecker, for a briefing by Mr. Gorbachev on the Washington meeting.

Iron-Willed Wives Hold Prickly White House Tour was built, Mrs. Reagan apparent-New York Times Service ing it to Betty Monkman, the White House assistant curator, to

WASHINGTON - Raisa Gorbachev paused for a moment on her tour of the White House

she would like to live in such a place.
"It's an official house," she said. "I would say that humanly speaking a human being would like to live in a regular home. This

when a reporter asked whether

Before she could say much more, Nancy Reagan interrupted, taking her elbow and steering her toward the imposing marble mantelpiece in the State Dining Room "But I want to show you something I really like," Mrs.

Reagan said.
On Wednesday, it was Mrs. Reagan's day to play hostess and Mrs. Gorbachev's day to be the gracious guest. But Mrs. Gorba-chev seemed determined to up-

stage her. While their husbands were smiling and already calling each other "Ron" and "Mikhail," their strong-willed wives remained locked in a verbal tug-of-war that even official interpreters could do little to disguise. From the first stop on the White House tour, when Mrs.

Reagan pointed out a rather ethe-

real portrait of Pat Nixon, the

wife of President Richard Nixon, Mrs. Gorbachev made it clear that she wanted to set the agenda. Swinging away toward a portrait of Lady Bird Johnson, the wife of President Lyndon B. Johnson, the former professor of Marxist-Leninist theory assumed a teacher's tone and asked: 'This picture that we face, to what century does it belong? I would say

it's a typical picture of the 20th century. Undaunted, Mrs. Reagan patiently explained that the portrait of Mrs. Nixon was painted by Henriette Wyeth Hurd, Andrew Wyeth's sister, which prompted Mrs. Gorbachev to note that an exhibition of paintings by the Wyeth family was shown recently



A coatless Nancy Reagan provides an arm's length escort as Raisa Gorbachev arrives at the White House.

have an edge.

"This is where we were last night," Mrs. Reagan said when they entered the State Dining Room. "It seems to be smaller today," Mrs. Gorbachev replied. When Mrs. Reagan showed her the Red Room, Mrs. Gorbachev replied: Yes, we were in this room yesterday. Mrs. Shultz was

cause of the television cameras, Mrs. Gorbachev readily agreed, adding, "I see the light here is a

quite an active guide for me." She

answer in a way that seemed to George P. Shultz's wife, Helena. When Mrs. Reagan acknowledged that an Albert Bierstadt landscape was difficult to see be-

asked the same question during a visit to the Blue Room, an exas-

Peppering Mrs. Reagan with questions as if she were a graduate student facing an oral examination, Mrs. Gorbachev seemed to test Mrs. Reagan's composure: Mrs. Reagan gave the answer,
Asked when the White House and that was her word."

Still, the two women were careful to dismiss reports that they disliked each other. Before the tour began, Mrs. Reagan said she found such reports "so silly, so silly," adding, "I assume she feels that way." When Mrs. Gorbachev was

> perated Mrs. Reagan turned to her and said: "Oh, I've answered this, I think, five times." In a moment of solidarity, Mrs. Gorbachev replied: "Well, every-thing is all right. It seems to me

Jane's Cites Major Advances in Soviet Jet Fighters

to the best in the West, according cally as possible. Moscow had creto the military reference work, Jane's All the World's Aircraft.

In the foreword of a new edition published Thursday, Jane's editor, the Sukhoi Sn-27 fighter aircraft as John Taylor, wrote:

"NATO would be unwise to be advances. lieve that it stur has the clear superanded as the airframe," he ers and Fulcrums, the Su-27 and riority in conventional air power advanced as the airframe," he ers and Fulcrums, the Su-27 and

LONDON — The Soviet Union as made significant advances in has made significant advances in air power and has developed a new etn governments sought ways to craft as good as any in the West." generation of combat aircraft equal renew their air forces as economi-

one example of the Soviet aviation

He cited a modified version of

be taken lightly by adversaries.

He said that Soviet combat pilots have started to display a brashness and confidence usually associated with their Western counterparts and their new attitude should not

"Elitism is appearing amongst Soviet Air Force squadrons with the appearance of winged blades" "If its turbolans and radar are as painted on the fuselages of Flank-

wrote, "it appears to provide the MiG-29 fighters based on the Kola Soviet air forces with a combat air-And even a cartoon-like dolphin figure has been seen on the fin of a Flogger, or MiG-27, Mr. Taylor

The verve of the Soviet pilots, he said, was displayed dramatically over the Barents Sea in September when a Norwegian Air Force P-3B

Orion on a surveillance mission lost a propeller after being clipped by a

SOVIET:

this, it's automatic." Some Reagan advisers said the focus on Mr. Gorbachev was inev-

a Soviet leader in the United States for the first time in more than a decade. Others acknowledged Mr. Gorbachev's aggressive effort to present himself, but said they believed Mr. Reagan's place in U.S. public opinion could only

hachev is. He added that if Americans ex-

pressed support of the intermediate-range nuclear forces treaty to the Senate "and Gorbachev is Both aircraft returned safely to helping with that - it helps Rea-

Mutual Invitations to Pry

The Euromissile treaty signed Tuesday is hailed as the first to eliminate an entire class of nuclear weapons. Perhaps of greater significance, the treaty includes verification provisions of unprecedented sweep and detail. Properly managed, these could soften the core of mistrust that has so dominated arms control and Soviet-American relations.

The Soviet government is a closed shop, and Americans rightly do not trust what they are not allowed to know. To be sure, past arms treaties barred Moscow from interfering with U.S. satellites peering into Soviet territory. But inspection from space, though impressive, is not sufficient to verify the nuclear agreements now contemplated.

New treaties will require destroying reserve and deployed missiles and call for production checks and limits on small and mobile missiles. This generation of Soviet leaders understands this; they know their American counterparts henceforth will need much more intrusive forms of monitoring. President Reagan is fond of quoting an old Russian proverb, "Trust but verify."

Dozens of pages in the treaty set out in fine print how the missiles are to be eliminated and how inspection and monitoring will work. For the first time, on-site inspec tion with assured access to restricted military areas is permitted. So is limited access to test ranges and production facilities.

The precision is stunning: points of en-try, hours of permitted visits, how many people in each team, languages to be spo-ken. In Geneva in 1955, President Eisen-

hower proposed exchanging information on military facilities and establishing rights of aerial photoreconnaissance. Nikita Khrushchev denounced this "Open Skies" idea as "nothing more than a bald espionage plot." Now the country that made a national policy out of secretiveness invites Americans eight times a year to weigh, measure and X-ray its missile canisters.

Moscow is not above making hay out of this transformation. When the Pentagon voiced belated concern about publishing the precise location of missiles, Soviet negotiators vowed to publish anyway, needling the Americans for their secrecy.

If the information could be useful to ter-

rorists, as the Pentagon now says, it is hard to see why both sides assumed all along that the information would indeed be published. In any event, the very secrecy and controls of Soviet society reduce wornes that terrorists could exploit the information there.

The treaty's detail on verification holds promise and risk. Expanded on, the new measures can be crucial to a strategic arms treaty. And the very process can enhance mutual trust. But detail can be fodder, too, for endless assertions of noncompliance by arms control opponents.

If agreements between foes about the weapons they have trained on each other seem unnatural, invitations to peer into each other's deepest secrets seem even more so. Yet now President Reagan and Mikhail Gorbachev have issued the invitations. Carefully tended, these offer enormous promise.

- THE NEW YORK TIMES.

A Public Savings Plan

Perhaps it is not going to be enough to balance the U.S. budget. Perhaps the budget is going to have to run a surplus. Alan Greenspan, the chairman of the Federal Reserve Board, lobbed that unorthodox suggestion into public view in a speech this week in New York. No doubt his immediate purpose was to press Congress to get on with this year's rather feeble contribution to reducing the deficit. But he was speaking an important truth that is going to haunt the next president.

Americans are saving perilously little of their incomes. If they will not save for themselves, Mr. Greenspan said, perhaps the government will have to do it for them. That is what a government surplus is; public saving.

Private savings in the United States, by both businesses and individuals, has been falling precipitously. But savings must equal investment, as the textbooks point out. Over most of the Reagan years, a huge inflow of savings from abroad has maintained the balance. Now foreign savers have backed off. That is why the dollar has been falling.

There are three ways to restore the balance. The worst is to let investment decline with savings. That means a recession. Another is a rise in U.S. interest rates to levels high enough to attract the necessarv funds from abroad again. That probably means a recession as well.

The third possibility — the only one

my — is to get savings up. That is what Mr. Greenspan had in mind. The Federal Reserve has a better grasp of the international financial system than any other agency of the government, and it is not under political constraints in discussing those realities. With the 1988 presidential campaign under way, the Treasury is tactfully avoiding all subjects that might indicate a need for higher taxes, and the president's Council of Economic Advisers seems to have been locked in a White

House closet for the duration. The administration's original supplyside strategy held that tax cuts would set off a great surge of savings and investment. But things have not turned out that way. Despite extraordinarily powerful incentives - the tax cuts, combined with high interest rates - savings sagged. Instead, Americans went on a tremendous boom of consumption and borrowing.

That is now coming to an end. Mr. Greenspan is pointing out one way to get the U.S. economy back into balance. You may be tempted to say that his proposal, a budget surplus, is politically unrealistic. Maybe so. But the other ways of getting back into balance are much less pleasant, and in the absence of rational policy, the markets will impose them automatically.

- THE WASHINGTON POST.

Defense: A Bit Less Froth

He has told the U.S. military services to make their budgets for the next fiscal year realistic. You can argue that Mr. Carlucci had no choice, and it remains to be seen what growth rates the budget will project beyond next year. But that misses the point of what has happened. The defense buildup is over: the issue now is the tilt of the plateau. The secretary has ordered that next year's

defense budget conform to the terms of last month's budget summit. From a certain distance that is unremarkable. President Reagan himself signed off on the summit. Spend-ing authority and actual spending would both still increase about \$8 billion, not enough to cover likely inflation but hardly gruel, either. At \$300 billion for the year the country would not go improtected.

But a standstill budget is a cold shower for the Pentagon. When the president proposed his fiscal 1988 budget in January, he and the services were pointing toward a \$332 billion military program by fiscal 1989. That is the basis on which the services were being told to plan. That target was already down \$31 billion from where it had been the year before. Now Mr. Carlucci intends to reduce it by 10 percent, or \$33 billion, more.

Defense Secretary Frank Carlucci has done what his predecessor always resisted. Weinberger, fought such accommodative budgeting. The result was that he proposed what, in fiscal and political if not in military terms, were frothy budgets. Congress had to cut them even though, institutionally, it is less capable of doing so well than the executive. Its instinct was to nickel-and-dime everywhere rather than cut whole programs. The services, undisciplined, sowed the seeds for more programs than the country will be able to afford. Congress tried to slow the programs rather than choose among them. So there is still a major squeeze ahead.

Mr. Weinberger always balked at helping Congress cut the budget, partly on the theory that it would only gulp down what he gave and bang its spoon for more, partly to clarify who was responsible. The posture only worked for a while; in the end the secretary took himself out of the game.

A slimmer budget may put more pressure on Congress, and especially the Democrats in this election year. Mr. Weinberger ultimately made it easy for them; they could simply be for less. A realistic budget may force them to face reality in turn. The De fense Department needs to be put on a steady path; this is a step in that direction. - THE WASHINGTON POST.

Other Comment

In Europe, Concern Remains

Underlying the celebrations in Washington there is still considerable European anxiety about the consequences of the deal to scrap medium- and shorter-range nuclear forces. That concern is exemplified both by [Prime Minister] Thatcher's insistence that NATO must be willing to modernize its remaining nuclear weapons and by the view that the alliance should already be preparing its response to the pressure for the so-called third zero: the elimination of short-range and battlefield nuclear systems. The momenturn for the third zero will be difficult to resist. It is understandably and overtly the aim of Soviet policy to bring about the

effective denuclearization of Europe. If the Russians achieve that end without having to concede substantial and asymmetrical reductions in Warsaw Pact conventional and chemical war-fighting capability. Western Europe will no longer be able to mount a credible deterrent to Soviet military aggression. At the same time, it is becoming clear that the West Germans are increasingly uneasy about the nuclear force structure that has been left behind by the INF treaty. Just about all Western Europe's nuclear weapons are designed to be used either on or from West German soil. It is hardly surprising that many Germans think that they are bearing an unfair share of NATO's nuclear risk.

- The Independent (London).

INTERNATIONAL HERALD TRIBUNE JOHN HAY WHITNEY, Chairman 1958-1982

KATHARINE GRAHAM, WILLIAM S. PALEY, ARTHUR OCHS SULZBERGER

LEE W. HUEBNER, Publisher

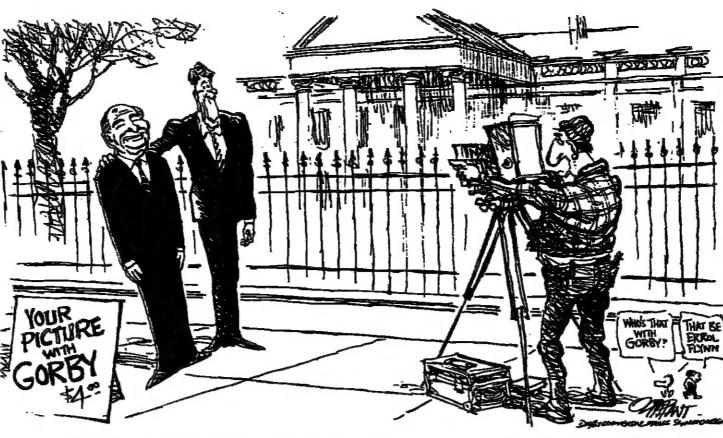
JOHN VINOCUR, Executive Editor • WALLER WELLS, News Editor • SAMUEL ABT, KATHERINE KNORR and CHARLES MITCHELMORE, Deputy Editor • CARL GEWIRTZ, Associate Editor • ROBERT J. DONAHUE, Editor of the Editorial Pages

RENÉ BONDY, Deputy Publisher • ALAIN LECOUR and RICHARD H. MORGAN, Associate Publishers • FRANÇOIS DESMAISONS, Circulation Director • ROLF D. KRANEPUHL, Advertising Sales Director International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92200 Neuilly-sur-Seine, France Tel.: (1) 46.37.93.00. Telex: Advertising, 613595; Circulation, 612832; Editorial, 612718; Production, 630698

Directeur de la publication: Walter N. Thayer. Editor for Asia: Michael Richardson, S Canterbury Rd, Singapore 0511. Tel.472-7768. Th: RSS\$928
Managing Dir. Asia: Michael Robus, 50 Gloucester Road, Hong Kong, Tel. 5-8610616. Telex: 61170
Managing Dir. U.K.: Robin MacKichan, 63 Long Acre, London WC2. Tel. 836-4802. Telex: 262009
Gen. Mgr. W. Germany: W. Lauterbach, Friedrichstr. 15, 6000 Frankfurt M. Tel. (069) 726755. Th: 416721
Pres. U.S.: Michael Convoy, 850 Third Ave., New York, N.Y. 10022. Tel. (212) 752-3890. Telex: 427175
S.A. jui capital de 1.200.000 F. RCS Navierre B 733021126. Commission Paritaire No. 61337
© 1987, International Herald Tribune. All rights reserved. ISSN: 0294-8052.



OPINION



'I had heard rumors he was in town, but the security's been so heavy I couldn't get near him.'

What Reagan Should Do to Reassure the Europeans

WASHINGTON — The treaty reducing nuclear arsenals that President Reagan and General Secretary Gorbachev signed Tuesday will have only a modest impact on superpower relations. But it will profoundly affect the Western alliance. Whether eliminating intermediate- and shorter-range nuclear forces helps or hurts the alliance will depend on

what the United States does next. The West European allies have formally blessed the INF treaty, but their words disguise misgivings about American attitudes and actions. West Europeans' doubts about U.S. steadfastness did not begin with this administration but have steadily increased in recent years.

The critical event was last year's summit meeting at Reykjavik, when President Reagan seemed ready to trade away nuclear weapons that have symbolized America's commitment to European security. Europeans view the treaty eliminating medi-um and shorter-range missiles as compounding their security problem.

To capitalize on the treaty as a positive rather than negative development, the administration should act promptly to reassure the allies that, except for defense of the U.S. homeland, they stand first in America's interests. To demonstrate such a "Europe-first" commitment, President Reagan should fly to Europe right after he bids Mr. Gorbachev goodbye and reports to the American people on the summit meeting's results.

Mr. Reagan should visit the North Atlantic Council in Brussels to brief allied leaders first-hand. Of course they would learn little that they had not already read or heard, but the symbolism would be invaluable. It would also offset the impact of Mr. Gorbachev's ploy of having stopped in Britain en route to Washington.

Mr. Reagan should use such a visit substantively, not just for symbolism. With the dismantling of the Euromissiles (after the Senate ratifies the treaty), the Warsaw Pact's advantages in conventional military forces in CenBy Robert E. Hunter

tral Europe will become even more apparent and politically significant.

To reduce even further the role of nuclear weapons in Western strategy, Mr. Gorbachev almost certainly will propose the elimination of shortrange missiles not covered by the treaty. This would be immensely pop-ular in West Germany, but would be opposed by Britain, France and America. Governments of these countries believe that the specter of further denuclearization of Western strategy would contribute to fears that America's security is being de-

coupled from Western Europe's.
Mr. Reagan must pre-empt such a
Gorbachev gambit with serious proposals of his own. He should propose a Western program of major cuts in the approximately 4,000 short-range weapons in Europe, plus moderniza-tion of those remaining. This should be done consonant with a new allied process of discussion and decision

over the next two or three years. Above all, Mr. Reagan should seize the initiative from Mr. Gorbachev by proposing rapid progress in the Vien-na negotiations. These are the longg talks on Mutual and Balanced Force Reductions, the forthcoming Conventional Stability Talks designed to replace them, and the Review Conference on Security and Cooperation in Europe, which includes efforts to design confidence-building measures

that can reduce fears of war. The West's overriding concern must be to reduce the Warsaw Pact's capacity for attack with little warning. But that concern will not top the East-West agenda unless Mr. Reagan takes the play away from Mr. Gorbachev.
The Soviet leader would prefer to

continue pressing nuclear issues in Europe while avoiding the issue of major asymmetrical reductions in Sometimes at Georgetown Unitional forces and armaments. Even if to The New York Times.

he unilaterally withdrew some Soviet conventional forces from Eastern Europe, his country's military advantages would remain — and forces unilaterally withdrawn would not have to be disbanded. As part of his diplomatic offensive.

Mr. Gorbachev has accepted the principle of asymmetrical cuts, although Soviet thinking on this issue still falls far short of Western needs. By publicly challenging Mr. Gorba-chev on conventional forces, Mr. Reagan could begin to refocus the allies' attention on the need to test Soviet intentions in Europe.

The alternative is to wait passively while alliance tensions, together with pressure on the U.S. defense budget, give the Kremlin new opportunities to pursue advantage in Europe.

viet and other Warsaw Pact conven- versity. He contributed this comment

A Feeling That the Pressure Finally Paid Off

T was Wednesday afternoon. The president had been meeting for two days with the Soviet general secretary. Already Ronald Reagan was on a roll.

That much was evident as he took time to chat in his Oval Office. Maybe it was not quite the happiest day of his life, but it was "quite a day." Most important were his reasons why. Part of it was the seven years of hard diplomatic slogging that produced the treaty; part was the prospect for "improved relations in other places."
He was asked if he was smiling out of any sense that
"the West was winning," as evidenced by the Soviet struggle for internal reforms. But he did not want to talk in those

terms when "we are signing mutually satisfactory" agreements. It was something a great deal more profound. In his two previous meetings with Mikhail Gorbachev, "but even more in this last meeting," the president said. he had come to perceive a fundamenta cow's view of its role in the world.

Quickly he insisted that "this doesn't mean I am dropping my guard." What it does seem to mean is that Mr. Reagan is substantially revising his perception of the "evil empire." He takes none of that back. On the contrary, he thinks his harsh judgments are simply being

proved right: Dealing from strength has paid off.
So it is not Mr. Reagan who is changing, it is the Soviets.
But the result is a change in the way Mr. Reagan talks about the Soviets, a change which, along with his show of affability toward Mr. Gorbachev, is enraging the true believers in his arch-conservative constituency. He is cantious about all this, but convincing: "Possibly the funda-mental change is that in the past Soviet leaders have openly expressed" the objective of a "one-world communist state" and indicated their desire to "expand and make the whole world that way." Mr. Reagan no longer sees such a desire. He concedes that Mr. Gorbachev has not explicitly

acknowledged to him that the Soviets have abandoned global expansionism. But he said that the general secretary was the first Soviet leader who had never proclaimed that goal before a Communist Party gathering.

Can Mr. Reagan sell this to those on the right who are calling him things like a "useful idiot" for Moscow? "When I get my temper back, I'll make it clear to them I haven't softened up, he replied. The INF treaty proves, he said,

that Moscow "got the idea that we weren't just hungry for a detente and would sign anything ... They came back." - Philip Gevelin in The Washington Post.

Cambodia: One Obstacle Is Crossed, Many Remain Rather than any of this, three other bitter pills probably are proving too hard for the extreme right to swallow:

By Elizabeth Becker

 $F \stackrel{\text{ERE-EN-TARDENOIS, France}}{-\text{Cambodia's Prince Norodom}} \\ \text{Sihanouk and Phnom Penh's young}$ Communist prime minister, Hun Sen, have drafted an outline for peace that could allow Vietnam to save face and

Cambodians to save their country. Thursday's announcement postponing further talks in January underlines the difficulties ahead. But the draft produced here represents the first genuine hope for peace in Cam-bodia since the Vietnamese invaded and occupied the country nine years ago. For the first time, two leaders of stature from the opposing sides have

in their four-point plan. Essentially, the two Cambodians

proposed a neat reversal of priorities. After agreeing that Cambodia required a political rather than a military solution, they suggested that all Cambodian parties to this undefined conflict meet and resolve their differences. Immediately thereafter, an international conference would be convened to ratify the Cambodian agreement and ensure the country's met, with the approval, if not the blessing of their big-power sponsors. Both men are Cambodian and both usual request for a withdrawal of all

Two leaders of stature have met, and agreed on the ultimate goal of Cambodian independence.

have agreed that their ultimate goal is Cambodian independence, guaranteed by an international convention. Just three years ago, such a declara-tion would have been a dream. The Vietnamese army had demolished the base camps of the Cambodian resistance armies. Vietnam had signed a web of treaties with its client regime in Phnom Penh locking Cambodia into an Indochinese Communist bloc under Hanoi's control. Vietnam confidently predicted that the Cambodian

problem had been solved.
Instead, the Cambodian resistance forces recovered, if unevenly, locking the Vietnamese army in a military stalemate. The international movement against the occupation stepped up political pressure and held to its sanctions program of halting or reducing aid and trade with Vietnam; Hanoi shuddered under the cost of its isolation. Finally, dramatically, the Communist world shifted its priorities. The Soviet Union, Vietnam's premier source of military and economic

aid, wants a settlement. Still, the prospects for a successful meeting here in northern France were mixed. This was a test of leadership and intentions, and the results are encouraging. Prince Sihanouk, head of the fractious resistance, and Hun Sen. leading light of the Cambodian regime put in place by the Vietnamese occupation forces, proved that they could agree on a preliminary peace proposal without abandoning their allies. They foreign forces. The uninitiated would be forgiven for imagining that Cambodia's was a civil war, not an armed

resistance against foreign occupiers.

Vietnam's troops presumably would withdraw to their own side of the border while Hanoi avoids any responsibility for the war. The resis-tance would swallow its pride and take a major role in a temporary government of national remification alongside the Cambodians who have

served during the occupation.

Is this realistic? The devil is in the details, particularly when one remembers who makes up the resistance and what preceded the occupation - both in Vietnam and in Cambodia. In 1975, at the end of the second

Indochina war, the Khmer Rouge, led by Pol Pot, plunged Cambodia into a nightmare. In the name of a "pure, total revolution," the Cambo-dian Communists massacred uncountable innocents, destroyed their nation's society and provoked a bor-der war with the Vietnamese.

The Vietnamese Communists, victors in wars first with France and then with the United States, succumbed to temptation, enlarged the war and easily overthrew the Khmer Rouge re-gime. Hailed by some as liberators, they remained to occupy the country and fulfill an old goal of controlling an

deferred more questions than they answered, but there is a touch of genius realpolitik. Today the Khmer Rouge, still under the command of Pol Pot, are the strongest Cambodian armed force. Who will represent them at the conference table? Who will guarantee

that they will adhere to a peace program? Who will disarm their forces? Only a leader with Prince Siha-nouk's near-mythic stature could dare to break out of this political and military quandary. Not for the first time. he is acting on his own, searching among allies and enemies for a solu-tion. He and Hun Sen met as private citizens. Now, as an international figure, Prince Sihanouk must persuade Beijing that it would be better served by his peace plan than by continuing the war through the Khmer Rouge. A solution has to be brokered

among the major Communist powers. The Soviet Union has worked as hard as any country for such a com-promise, pressuring Vietnam and ca-joling China, largely behind the scenes. Proof of the intense private search for peace was the very public appearance here of Ambassador Moustapha Saphariny, the Palestine Liberation Organization's representative in North Korea. He has been a major go-between in the multisided negotiations, and he flew in from Pyongyang to survey his handiwork. and ensure its success, And the Soviet Union is pleased,

according to an Asian diplomat who said that, unlike the situation in Afghanistan, the Cambodians proved in their three-day discussion that they have strong, attractive leaders capable of engineering a face-saving exit of the foreign occupation forces. Prince Sihanouk was no surprise. His diplomacy was a reminder why he is the Cambodian figure around whom a solution has to be built.

Hum Sen was the proof of the pud-ding. This 36-year-old child of Cam-bodia's Communist movement showed himself to be "extremely intelligent, as a Sihanouk aide said, indus-trious and espable of holding up the Communist side of the negotiations.

Prince Sihanouk has postponed the next round of talks until all the Camand fulfill an old goal of controlling an Indochinese Communist bloc.

To frustrate Vietnamese plans, China, Thailand and the United States together rebuilt the Khmer Tokk — Communist participate, one of the Austrian Government there to conclude his farewell visits, bad placed a loan of \$25 million with according to reports here today [Dec. a syndicate in which Messrs. Knhn, he gave his qualified support. He he gave his qualified support. He

namese to withdraw their troops without a specific timetable.

Presumably the Khmer Rouge are refusing to join Sthanouk and the prince needs Chinese help to bring them to the bargaining table. But what happens if representatives of Pol Pot's Khmer Rouge, the client Communist regime in Phnom Penh and the non-Communist parties of Prince Sihanouk and Son Sann do sit down and try to agree on a solution for Cambo-dia? Their shared history is littered with mutual betrayals, war, murders, exile and pledges of retribution.

The international conference is the best solution for overseeing the withdrawal of Vietnamese troops and the disarming of the Khmer Rouge forces. And perhaps this initial meeting of Cambodians is also the right approach. If they cannot come to terms with their nation's epic misery and agree to cooperate, what will happen after the Vietnamese withdraw?

The writer is author of "When The War Was Over," a history of the Cam-bodian revolution. She contributed this to the International Herald Tribune.

raised the obvious question of whether the Cambodians can trust the Viet-

right-wing prancing and posturing is calculated to bring pressure on Mr. Reagan not to agree to such a treaty.

That the Reagan administration is devoting the major effort of its last year to any kind of treaty-making with the hated Soviet Union and god less communism is a clear signal to Howard Phillips and the American right that their moment in the sun is passing; if there ever was a Reagan-Revolution, in their eyes it is ending not with a bang but a whimper.

 Perhaps worse, Ronald Reagan
himself — the hero of the right, the
man who led the progeny of William
Buckley and Barry Goldwater out of the wilderness and into Washington -has betrayed the faith by entering into a pact with the keepers of the Evil Empire. Nothing could show more clearly how the pressures of politics, diplomacy and security inex-orably drive presidents to the center; but few events could be more repug-nant or disillusioning to those who believed in him most truly.

The New York Times.

100, 75 AND 50 YEARS AGO

1887: Rich Rhetoric NEW YORK — Messrs. Andrew

Carnegie and Courtlandt Palmer, the millionaire sociologists, are making bitter attack on the host for the advocacy of socialistic ideas. He charged him with hypocrisy, stating that if he practiced what he preached, he would give up his wealth and turn beggar.

Mr. Palmer made no reply. Today [Dec. 10] he comes out in an interview, taking Mr. Carnegie to task for his discourteous attack, which he, as a host, could not graciously resist.

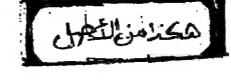
the American bankers involved declares that this is in no sense a war loan, but simply for providing a surplus for the Austrian Government to meet its ordinary requirements. He thetorical fists at one another. At a said the contracting parties have been meeting of the Nineteenth Century
Club, held at Mr. Palmer's mansion
Ion Dec. 8]. Mr. Carnegie made a
Ion Dec. 8]. Mr. Carnegie made a warlike developments between the Great Powers. Wall Street considers that the Dual Monarchy is not financially in a condition to engage in war.

> 1937: Kennedy to Britain WASHINGTON - Joseph P. Ken-

nedy, chairman of the Manitime Commission, will sail for London to take up his duties as Ambassador 1912: Loan for Austria

NEW YORK — Confirming the news that the Austrian Government

to the Court of St. James a few weeks after the present Ambassador, Robert Worth Bingham, has retirned there to conclude his farewell visits,



REAL E DEM OUTS SUP

Just What Is.

Riling the Far Right?

By Tom Wicker

N EW YORK — Amid the gener. al, though not entirely warrant.

ed, euphoria over the signing of a Soviet-American arms control treaty, the fury of President Reagan's ersi-

while far-right supporters stands on like a sore thumb, or a sore loser.

When Mr. Reagan said only what many of these rightists had given him ample reason to believe — that they "basically, down in their deepest thoughts, have accepted that war is inevitable" — you might have thought he had accused them of ware-

ing war, and nuclear war at that. Even Senator Bob Dole, who had

waffled on the issue but in the end, wall have to vote for Mr. Reagan's treaty, rebuked the president for this observation—although Ronald Rea-

gan knows the right-wing mind better than Mr. Dole ever will. The Dole

complaint was well-mannered, how-

ever, compared with the profoundly offensive remark by Howard Phillips; that the president of the United States had become "a useful idiot

But Mr. Reagan knew what he was

talking about. Many opponents of

arms control agreements actually do believe that a Soviet-American show-down is inevitable and that, rather

than reducing its armaments and hill-ing itself with words of peace, the

United States should be building its strength for the day of Armageddon.

An opponent of the INF treaty writes

me that he is against it because "1."

Soviets should remove the Berlin-

Wall. 2. Get out of Afghanistan. 3. Get out of Cuba. 4. Get out of Nicaragua." None of that has anything to

do with the treaty, or with arms con-trol. It is a demand for victory.

Time magazine notes that even Mr.

Phillips, speaking for something called the Anti-Appeasement Alliance, said that if the INF treaty is ratified, "a major battle of World War III will

likely to be defeated by it.

for Soviet propaganda."

have been lost by default" — which suggests that World War III really is a foregone conclusion in the "deepest thoughts" of that particular mind.
What is riling the far right? Surely not the new treaty itself, since its strongest supporters claim only that it is useful but limited, and since Washington bead-counters predict Senate ratification by a wide margin. Thus, the treaty seems neither worth all the fuss on the right nor 41.00 Nor are many on the furious right making the weak but plausible case espoused by Alexander Haig, that the treaty diminishes Western nuclear de-terrence in Europe — although the United States managed well enough with no medium-range missiles on that Continent in the 1960s and 1970s. By

1993, moreover, when all INF war-heads are withdrawn, the United States will retain about 3,250 nuclears warheads in Europe, not to mention the British and French nuclear forces. Some other opponents are criticizing verification procedures, althought spection and are the most extensive ics, including Richard Perle, formerly assistant secretary of defense and a leading administration arms control strategist, must know that the United States itself drew back from more intrusive verification procedures, no more wanting to open its most sensi-tive facilities than the Soviets do. The relatively innocuous INF treaty is billed on both sides as a step toward a more sweeping strategic arms reduction treaty, possibly to be signed in Moscow next year; so some

parties pourse in desires established The form to the state of

The state of the control of the cont 10 m The same was a series The same of the same

L Philip Chemberd .

Business lunch and was Tel: 12

The state of the state of

REAL ESTATE

DEMAND

OUTSTRIPS

SUPPLY

Jean and Hubert

de Mont-Marin left

Dupuy-Saatchi to

found their own ad agency

three years 2go, they naturally

looked for space in Neuilly.

"We had always worked

here," explains Mr. de Mont-

Marin, "and our new agency

needed the credibility that a

chic Neuilly address could

give us." The agency, Jean er

Mont-Marin, first moved into

a 300-square-meter town

house, known as a "hôtel par-

riculier." Two years later, after

landing such important bud-

gets as Pentax, Lancôme per-

fumes, Pan American Airways

and S.T. Dupont watches, the

pareners set about looking for

The search lasted more

than six months and involved

several real estate agents. The

town house they moved into

last month was built in 1784

and entirely renovated. The

oldest of its kind in Neuilly, it

is being rented to the agency

on the basis of a 30-year lease

with the town of Neuilly

Three times larger than the

agency's former house, it is

also two and a half times as

expensive. "The price we're

paying has jumped from

1,000 FF to 2,500 FF per

square meter and we had to

decide if we wanted it in less

than half-an-hour or it would

have been grabbed by some-

one else," recounts Mr. de

which owns it.

Mont-Marin.

larger headquarters.

HEN Gérard becomes available, is taken

right away."

Only five minutes from the

Champs-Elysées, Neuilly is by

far the most sought-after and

expensive suburb of Paris. Ac-

cording to Françoise Ver-

camer, of the international

realtors Jones Lang Wootton,

a major incentive for compa-

nies is the suburb's extremely

low professional tax rate. At

7.917 percent (as compared to

11.667 percent in Paris, an av-

erage of 13 to 22 percent in the

other Parisian suburbs and

27.297 percent in Aubervil-

liers to the northeast), Neuilly

than in most of Paris.

"When the commercial

boom was at its height in the

mid-1970s," recalls Mr. Labro,

"we had thousands and thou-

sands of meters available and

sellers were forced to negoti-

are to be competitive." Since

then the price of real estate in

Neuilly hasn't stopped climb-

ing. Over the past two years,

with space increasingly rare

and demand just as strong,

they have soared 20 to 25 per-

Office space is renting for

1,700 to 2,200 francs per

square meter and selling for

around 25,000 francs per

square meter. That makes

Neuilly property less expen-

- 10 min Tables (, east the state of the s Carlo Carrie 二次の改造

TO DESCRIPTION OF THE PARTY OF 计分类数 医双键盘 ಕ್ಷಣಿಕ್ ಚಿತ್ರಗಳಿಗೆ ne nekolet ize tipte

ಾ ಜಾವರ್ . Tan. [38] المناهية المنا

Senteth lather

Makers of Chocolates,

Candy, & Ice cream

BEST

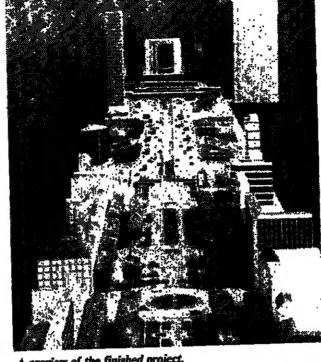
GODIVA 160 av. Charles de Gaulle 92200 Neurlly-sur-Seine tel.: 46 24 0824

LIGHT AT THE END OF THE TUNNEL He adds: "Another reason the project was given the green

avenues and quiet streets, Neuilly V could almost be mistaken for a peaceful provincial town - were it not for the avenue Charles de Gaulle, the main east-west road from Paris that currently cuts clean across its center. Every day, 150,000 cars take it to go back and forth to Paris.

has the lowest company tax The ideal solution - rerate of the whole Paris region. routing the traffic under-In addition, when compaground and creating a treenies started flocking to this lined pedestrian area above --then completely residential might seem simple enough. suburb at the beginning of the Yet finding the appropriate 1970s, the rents were cheaper financing has taken years.

According to the Mayor of Neuilly, Nicolas Sarkozy, one reason why the current one billion franc project has succeeded where others failed is because of the decision to cover only part of the avenue at a time. The 435 meters of tunnel for car traffic is only the first step but, as Sarkozy says, "it was important to begin."



light was the decision to extend the Vincennes-Pont de Neuilly metro line to La Défense." Consequently, the state will pay the largest part (40 percent) followed by the region (24.8 percent), the RATP (20 percent), the Deparement and the two cities of Courbevoie and Puteaux (11.8 percent). Neuilly will pay only 3.4 percent.

The work currently consists of removing all the pipes and electric cables beneath the avenuc. Next February work will begin on the extension of the metro line to La Défense, the creation of an underground runnel for the metro and cars, and the installation of 15,000 square meters of trees, gardens and fountains. The City Hall expects the project to be operational by mid-1992. In the end, 80 percent of all traffic will go underground.

- Harriet Welty-Rochefort

today, with demand high and the vacancy rate low. Nobody can predict whether prices will continue to climb as they have over the past two years, nor how much people are willing to pay for space here, but no other suburb of Paris and few of its districts offer the convenience, amenities and pressige of Neuilly.

- Joyce Wakmann

which live in the city's 24 as it is now, with its foreign embassy residences). fine boutiques, bevy The 64,450 inhabitants curof businesses, and rently pay 1 percent of the sumpruous homes, it is hard total income tax paid in to imagine that this area was France and 24 percent of those once a plot of swampland. But in the Department of the that was back in the days Hauts-de-Seine. when the potato was still nou-Neuilly's commercial sector is equally upmarket. As a In 1786 Antoine Parmencrossroads of communication, pier presented his first crop to

THE NEAR

WEST

REDISCOVERED

OOKING at Neuilly

but pocatoes in every possible

The pastoral past disap-

peared as thousands of compa-

nies discovered Neuilly's

proximity to Paris, greater

greenery and pure air. "The

challenge now," as explained

by Mayor Nicolas Sarkozy, "is

to preserve the ecology of our

town. We want the green of

parks and gardens and trees to

Efforts to preserve the trees

city's 248 bectares of parks and

gardens, guaranteeing the

65,000 inhabitants of Neuilly

some 38 m² of park area per

No wonder 50 percent of

the residents are either compa-

ny presidents, professionals or

top managers (not to mention

and parks began back in the

be the color of our city."

velle cuisine.

it houses 400 companies in the Louis XVI. The vegetable fields of radio, relevision, pubformerly confined to the Limousine area of France - swiftlicity and publishing. As early as the 1930s, Chaly became so popular that Benjamin Franklin found himself at a dinner where the menu consisted of nothing

nel Perfumes moved in because, "we had a presentiment of the luxurious character of this site," says a spokesman for the company. Since 1980, Yves St. Laurent Perfumes has also been based on the lie de la Jatte and, next year, will be joined by Paco Rabanne.

the diplomatic population

neet hev

ree-gan mal

ved and all ies-ier-31 fu-ieir

ny. ust ho ent ce ak ei L he or no 24 a-

Building and refurbishing projects account for 63.48 percent of the city budget. Massive projects such as the 40 million franc remodeling of the Place du Marché are being financed by city hall in conjunction with private companies to relieve the burden on the taxpayer.

1950s under Achille Peretti, In a master-stroke of comthe former mayor. Since then bining good living with sound the city has blossomed into urban planning, the city has the home of 3,135 businesses also found a solution for the employing 35,000 persons in busy — and noisy — traffic on 800,000 square meters of ofthe avenue Charles de Gaulle. fices, mostly on the avenue And work is forging ahead on Charles de Gaulle and the Ile the installation of a total cable de la Jarre. Yet building renetwork for mid-1989. strictions have preserved the

As Renée Michelangeli-Peretti, daughter of former Mayor Achille Peretti and director of Neuilly Journal Independent concludes: "You cannot prevent change, but you have to manage it well."

- Harriet Welty-Rochefort

regulations restrict commercial activities to the northern extremity of the suburb and the area on both sides of avenue Charles de Gaulle. Practically three-quarters of Neuilly are reserved for residential housing.

"The 1951 Urbanization Plan sheltered Neuilly from the over-development that many rowns experienced in the wave of post-World War II construction," states Thierry Gambert, one of mayor, Nicolas Sarkozy's close collaborators. Stringent restrictions govern the height of buildings and their appearance. The town's trees are safeguarded, 25 are its gardens.

Such regulations have enhanced the value of the suburb while contributing to the ratity of space and the difficulty of construction. Mr. Gaubert estimates the number of new constructions at three or four a year. These usually involve the demolition of rown houses which are difficult and expensive to keep up. Their owners will sometimes exchange them for a floor of the apartment house built in its place.

Many old-time Neuilly residents regret the disappearance of the private houses that covered the suburb half a century 2go. Of the remaining 400, only the 300 located on private streets (dead-ends 20cessible only to occupants and their guests), are protected from demolition by municipal legislation. Many of the others

Yet despite the cost of a town house, anywhere between 10 and 25 million FF, there continues to be a strong market for them. A turn-of-the-century town house near the Bois de Boulogne (the largest park in the Parisan area), with 300 square meters of living space

and a 150-square-meter gar-

den, recently sold for 15 mil-

lion francs.

According to Noclie Portier of Neuilly-Paris-Ouest, one of eight realty agencies based here, Neuilly is the perfect combination of city and country living. "Bordered by the Bois de Boulogne, we have numerous municipal gardens," Ms. Portier points out. "What's more, most apartments have large terraces or balconies, while town houses have gardens." One of the few vacancies currently available at Neuilly-Paris-Ouest, for example, is a four room apartment in a modern building with 120 square meters of living space, a 180-square-meter terrace and parking. It is selling for 4.7 million francs.

Such luxury, so near to the center of Paris, is not within everyone's reach and over the years Neuilly has become a rich man's suburb, a status symbol for its residents. According to Daniel Calais of the Department of Urbanism at Town Hall, the average selling price in the residential market is 35,000 FF per square



Marymount School

72, bd de la Saussaye Neuilly-sur-Seine 92200. 46 24 10 51

"Marymount has been serving the Paris community since 1923. Today, it offers an American curriculum to boys and girls, ages four to fourteen."

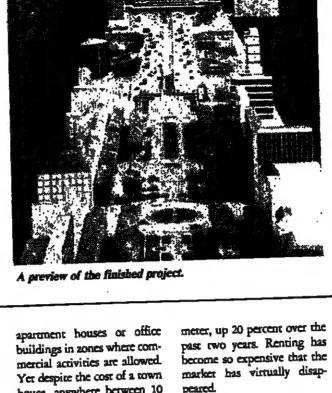
"For information, please contact the Headmistress."

and the same that the same is the contract of the contract of



6, rue du Cdt PILOT 92200 NEUILLY 46400888

The second secon



A combination of lack of

office space, high prices and

congestion along the main

streets has sent some compa-

nies north or farther west.

Nonetheless, the real estate

market in Neuilly is expected

to remain as tight as it is

Secluded homes in quiet streets. sive than certain prime areas The difficulties encounin the 7th, 8th, 16th and 17th tered by Jean et Mont-Marin arrondissements, but a good

in finding space and the price deal more than many areas in they had to pay to stay in this eastern and northern Paris. prestigious suburb of Paris are Yet, despite the influx of by no means unique. "A comlarge companies, Neuilly has pany that wants to move into managed to preserve its tran-Neuilly roday has to be exquil residential character. An tremely determined and paurbanization plan, first adopttient," states Robert Labro of ed in 1951, has protected it Jean Thouard, one of France's from being overrun by comtop commercial real estate merce and business. Zoning consultants. "Whatever space

Head Chef Philippe Lempereur Diploma Ecole Hotelière 1964 Chambord Specialties from Quercy Game - Canard au Sang

Business lunches - Dinners Closed on Sundays 17, rue Paul Chairousse - 92200 NEUILLY-sur-Seine Tel.: 47.47.73.17



Le

THE WORLD CHOCOLATES



TERNATIONAL

INTERNATIONAL HERALD TRIBUNE, FRIDAY, DECEMBER 11, 1987

Ile de la Jatte, Neuilly's offshore center.

THE APPARENT PERSUADERS

N Neuilly the admen remain. Less brash than Madison Avenue, more spacious than Soho, the area currently houses at least 110 agencies. Despite takeovers, mergers and new firms being founded, the cast of characters remains fairly constant.

Havas was one of the first to arrive and, some claim, started the westward trend single-handed. In its latest incarnation as HDM, the giant group is now represented on three continents thanks to international tie-ins with Young and Rubicam in the United States and Dentsu in Asia.

Belier is another worldwide presence, with offices in Neuilly, Soho, Madison Avenue and Hong Kong. Its philosophy is to create national campaigns within an international framework. For, as Pierre Lecosse explains, "With a few notable exceptions such as Coca Cola or

make it impractical to run the keting director of Audour, same campaign in every coun-

"In France advertising is generally more emotional than in the United States. French people don't like to be advised or even informed," confirms Evelyn Soum, mar-

Soum, Larue/SMS.

Both Belier and HDM are linked to Eurocom, which last year reached a numover of 15 billion francs. Of this figure, 10 percent was in the U.S., 40 percent in Europe and the remainder in France. The presi-



Marlboro, cultural differences Neuilly's pioneer ad agency.

dent of the company, Bernard Brochand, oversees this empire from his office above the avenue Charles de Gaulle.

Barely a mile away, Dupuy Saatchi & Saatchi Compton is based, like D.P. Industries, its industrial affiliare, on the Ile de la Jane. Back in 1973, when its current headquarters were built, the move was considered something of a novelty. Now, according to Didier Colmet Daage, "I believe that the He de la Jatte has the potential to become the Ile St. Louis of the 21st century."

For, along with international agencies like DMB&B, Neuilly naturally attracted other communications specialists. They now number some 400 in all, including film companies such as UGC and publishers such as Hachette. Neuilly Communications celebrates their presence with its annual Festival de la Pub, currently being held at the Theâtre de Neuilly. As more companies drifted away from the

city center and across the river into La Défense, the agencies continued to follow. But they preferred the peace of Neuilly to the bustle of the new commercial sector. Along with its relatively low overheads, it offered the added advantages of

an upmarker area, five min-

utes from l'Etoile.

"Our clients are happy to see us here," says Jean-Louis Courtois, of Pema 2B. The agency, which concentrares on high-tech and aerospace accounts, deals with over 500 international publications from its home on the island.

For small and mediumsized companies the trend is toward specialization. A recent arrival, Jonction, applies its expertise to recruitment advertising in national and business media. While Mao concentrates on its long-standing relationships with a few select clients. Prominter is anticiparing pan-European business in

Christopher James

HIGH-TECH HOSPITAL

T first sight, with its elegant facade and bright, sniped awning, the American Hospital of Paris could casily be mistaken for a hotel. The illusion is almost complete as visitors enter the hushed reception area, for the familiar clinical smell is nowhere in

Behind the scenes, the hos-

Around-the-clock care is provided by teams of murses and technicians, who outmumber the patients by nearly three to one. The emergency services, which are on constant call for everything from road accidents to toothaches, deal with 12,000 cases a year while the outpatients department treats a further 80,000. Yet, within



Eighty years of American style medical treatment.

the 187-bed hospital, all is calm. Madame Stephan, the head of admissions, regularly finds the time to talk to new arrivals, soothe the anxious. and arrange a suitable room for their stay.

As N.V. Dial, president of the board of governors, explains: "We combine all the advantages of a large institution with those of a small, personalized hospital."

In areas such as radiology, ultrasonography and nuclear medicine, these advantages inchide some of the most advanced medical equipment .: available — such as a body scanner and the recently introduced lithocriptor - for diagnosis and treatment. For physiotherapy, the ground floor of the original wing has been entirely renovated and now houses a gymnasium, pool, whirlpool and massage parlor to rival any health center.

At an international level, exchange visits and conferences encourage the physicians and surgeons to share the benefit of their experience. The American Hospital already enjoys a reputation as one of Europe's leading centers for the diagnosis and treatment of heart disease. Under the supervision of a world renowned consultant biologist, its FIVET (Fertilization in-vitro and embryo transfer)

center is also numbered among the most successful of its kind

All this began in 1906, when members of the Amencan community in Paris decided to introduce a hospital than could combine American style medical treatment and an English-speaking staff. Built on the site of one of Louis XV's summer homes, it first opened its doors in 1910. In the 1920s it expanded from 10 private rooms to a 120-bed hospital By the mid-60s an extension was needed to make room for a Department of Nuclear Medicine. In 1978 another wing was added. The latest project is a new, 6-story extension which will house an amphitheater and library as well as three floors of parking for 200 cars.

Though its name is often linked with the rich and famous, it is not an exclusive sanitorium. According to Mr. Dial: "We have this image," but 95 percent of our current clients are not in that category at all. They are just looking for the best quality health

As Treasurer Bob Meahl notes, the American Hospital is a non-profit-making organization. "Everything goes back into plant and equipment. The hospital receives no subsidies here or in the United

Much of its success is due to the tireless efforts of the board of governors. Mr. Dial who is head of worldwide sales and marketing for Pengeoc, has been president since 2 1978. He says: "I have tried to being people with business skills to the hospital. We have tried to apply our day-to-day skills in financial and management planning in a new envirooment and, to our satisfaction, found them to be applicable."

33- 5

-

 $\Gamma_{\alpha \beta \beta}$

134

Since the 1980s, the annual level of investment has risen from approximately 5 million francs to its current level of nearly 20 million francs. Today about 60 percent of the hospital's parients are French. 20 percent are American and the remainder come from 100 other nations. But still it retains its identity, and remains the only private hospital in Europe to be recognized by rhe U.S. Joint Commission on Accreditation of Hospitals.

Mr. Dial's pride in this achievement is genuine. He enthusiastically explains how the extra space will be used. "to make another floor for international medical exchange and conference library. for doctors' offices, outpatient services and administration all of which will, in turn, free more space for other services." But, clearest of all, is his explanation of the reasons behind all this voluntary effort: "I really do like helping people. I like saving lives."

— Christopher James

RESTAURARY

Traditional cooking **Specialties**

Crock of snails with fennel Poached eggs florentine on toast

- Sliced Paprika beef kernel

la boutarde

Closed Saturday noon and Sunday 4, rue Boutard - 92200 NEUILLY **Reservations: 47.45.34.55** 47.45.57.84

Restaurant

LE MANOIR

Gastronomic cooking, Chef: Alain Albat

L'EN CAS DU MANOIR Rapid restaurant Wine bar

Closed Sunday 4. rue de l'Eglise, 92200 NEUILLY S/SEINE 46.24.04.61

UNDERSTANDING EDUCATION

HERE was an air of festivity on the Marymount campus despite a steady and relentless downpour. In the hallway, cartons were brimming over with canned and packaged food which, explained Sister Maureen Vellon, the headmistress, were destined for the poor. Downstairs in the kitchen, some of the children's mothers were preparing a special Thanksgiving meal complete with turkey, cranberry szuce and pumpkin pic. The excitement of the students was almost tangible.

All in all, the atmosphere was most extraordinary. A Thanksgiving dinner served in a school right in the heart of Neuilly is unusual in itself. Even more surprising is to find parents, usually regarded as an interference by most schools in France, involved in school activities. "We consider our parents as the central educators in their children's lives and they provide us with invaluable help," explains the beadmistress.

Founded by the Religious of the Sacred Heart of Mary in

1923, Marymount is a private Catholic school that provides an English language program based on an American curriculum from pre-kindergarten to grade eight. One period of French is given each day by native teachers and for the minority of French students there's a course in English as a foreign language.

Of the 265 children attending the school, 50 percent are American, and the others represent 36 nationalities. Most of the children are in France temporarily with stays usually lasting about three years.

Many children experie real difficulties when their family is transferred," says Sister Maureen, adding that the most trying age is around sixth grade. The international staff is able to give them quite a bit of individual attention since classes are small: no more than 20 and sometimes as few as ten per class. The school also has a resource center with specialists in learning, speech, language and psychomotor problems.

After school, the children

have a choice of a wide range of extracurricular activities including basketball, tennis, swimming, karate, dance, music, drama, art and computer science. On Saturday momings the parents run a sports program for the children, acting as organizers and coaches for the "closest thing to the little league this side of the Atlantic," according to Sister Maurcen. Marymount offers a two-

track religious program for its Catholic children (more than 50 percent of the students) and for those representing 17 other religions. During the three periods of religious education each week, the non-Catholics study world religions. "Here again the parents are a big help," explains Sister Maureen. "We often ask them to come in and share the meaning of their religions with the children."

One of the major goals of the school is to encourage an understanding of the differences in cultures and faiths throughout the world. "Above all, we believe in the education of values such as

Each morning during the week of Thanksgiving, the headmistress spoke to the children over the PA system.

honesty and personal responsi-

bility," says Sister Maureen.

She asked them to reflect on their families, their schools and the country they are now living in, to think of someone to whom they were particularly grateful and to thank that person. Cheery and rosy-cheeked,

Sister Maureen stands out as a welcome contrast to the usual tight-lipped and stem school principal. As a child, she spent 12 years in one of the American Marymount schools. Attracted by the Sisters' devotion to each other and to the children, she in turn decided to join the community and devote herself to the education of others. She has been at the Marymount school of France for two years and declared in the November school newsletter that of all the children she has seen over the years, "the group that arrives here each day is, without a doubt, the happiest I've ever seen."

— Joyce Wakmann

Le Letit Louget

1 Boulevard de Levallois (prolongé) lle de la Jatte (92300 Levallois) Closed Sunday and Monday evenings

Oysters - Seafood - Shellfish - Crustaceans

from the fish tank - Bouillabaise Fennel grilled perch Grand Marnier millefeuille pastry PRIVATE ROOMS

RESERVATIONS 46.24.07.56

CAFE

Warm

weather

terrace

4, av. de Madrid 92200 NEUILLY

Restaurant

Lunch - Dinner

TAKE AWAY 46.37.16.52

LA JATTE

Private

parking



 Auvergnat and Southwest specialties
 Choice steaks from our grill • Our sauerkraut • Our seafood

Lunch - Dinner Closed Sunday 12 bd de Levallois (lle de la Jatte) Neuilly 46.24,25.04.

RESTAURANT SANGRIA **OBSTER Brochettes**

Valencian Paëlla

Quail in Escabech

Charles-de-Gaulle - 92200 NEUILLY S/SEINE Tel.: 46.24.07.87 Closed Saturday noon and Sunday



Oysters and shell-fish - Daily fish special Live crustaceans

10 Av. de Madrid, 92200 Neuilly. Tel.: 46 24 05 30. Closed: Saturday and Sunday.



The Italian of Neuilly LIVIO

60 bd Vital Bouhot (Ile de la Jatte) 92200 NEUILLY

closed Saturday noon

Restaurant

You will appreciate real Italian cooking (it is wise to reserve) Tel.: 46.24.81.32

6, rue Longchamp, 92200 NEUILLY - Daily

92200 NEUILLY-SUR-SEINE

BETWEEN NEUILLY AND L'ETOILE PRESBOURG

3, av. de la Grande Armée, 75116 Paris



Live Lobsters

ous service anti i c.m, every day

In the lie de la Jatte

La Ferme de la Jatte Traditional cooking **Business** meals

Terrace - garden Reservations: 46 24 69 18 Closed Saturday and Sunday

195 bd BINEAU 92200 Neuilly/Seine

CARPE DIEM

CHEF DE CUISINE : SERGE COQUOIN

10, RUE DE L'ÉGLISE TÉL. : (1) 46.24.95.01

MÉTRO PONT-DE-NEUILLY

also number

an apage E-04 2007 10

and at the AIRS HAR BELL र दान में दिया है।

STATE . I BUT OPEN

2 12 122

1 ----

San Carrier

Sec. 2 1/2 1. In 1973 and the Take SATE AND DE and a great Law that E ra STREET Coursed parcially

the same of and the time and in-A To to distant Acording to y 7. m. & eq. 不可以 は とり *** ** ** ** *** ****** The Me was been the same and

Travers Bis New! the trans Hope

The season

では かんかん

Section Sectio

ಜಿಯ್ ಚಲ್ಲಿಯ ಮುಟ್ಟಿ

ಜ್ಞಾನ ಬಡುತ್ತಿಕ

ारका सीवा वे हे

STORY MEDI

of the contract of

というとなる 京市

fferm : Tanemen!

THE RESERVE

ුණ වෙය ජාත්ය

ರಿಸಿ ಎಲ್ಲಿ ನಿಗ್ಗಳ ಪ್ರತಿ ಪ್ರತಿ ಪ್ರಕ್ರಿಸಿ ಪ್ರತಿ ಪ್ರಶಿ The service of the se

1 4 2 202 202

north Carlotter

The State of the State

And the second of the last

general and American dis

The second of the second of

The second secon

A STATE OF THE PARTY AND A

And the State of t

en that the area

್ಲೀ ಬಿಲ್ಲಿ ಮಾಡಿಯ ಮಾ

1 55 12 122

The state of

Pencet

e la Jatte

INT CHEZ YAU

Secretary State Specialities

Nevard Bineau

VEUILLY Seine

The thing the delly

de la Jatte

16 3 1 69 18

Neuilly Seine

de la Matte

(Distingue land

mu in izas Di

er ere e regen. Weim

ARKE, KIND

■ Jazz Pictures in Singapore

■ 'Clean' Jazzmen in New York

■ International Arts Guide

CRITICS' CHOICE

International Herald Tribune

VIENNA

Modern Central European Art

"Expressiv: Central European Art Since 1960," the
first major international exhibition of its kind, has works
by 30 artists from Austria. Czechoslovakia, Hungary,
Poland and Yugoslavia. Some of those represented are officially approved, some not; a few have never exhibited
in their own capitals. Paintings and sculptures range from
the Freudian death-masks of Arnulf Rainer to diptych
and triptych heads by Akos Birkás; from the layered paperwork of Adriena Simotová, to the surreal social realism
of Mića Popović; from blood and excrement splashings by
Hermann Nitsch to tonnented torsos by Magdalena
Abakanowicz. Conceived by Dieter Ronte, director of Vienna's Museum of Modern Art, and Washington art
historian Meda Mladek, a Czech emigré, "Expressiv" was
five years in gestation, meeting with both cooperation
and indifference from the various government bureaucracies. At Vienna's Museum of the 20th Century until
Jan. 26, it will go to the Hirschhorn Museum and Sculpture
Gallery in Washington from Feb. 18 to April 17.

(Alan Levy) Modern Central European Art

LONDON

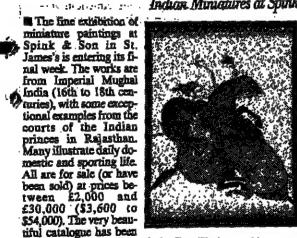
Wooden Greetings from Baselits



The controversial German artist Georg Baselitz has caused much scandal and sen-Berlin (1963), when an exhibition of paintings was twice closed by the police because of allegedly pomographic content, and at the Venice Biennale (1980),

salute. But, like all controversial artists, Baselitz claims to be much misinterpreted. These days he paints upside down, which is, he says, "the best way to empty the contents out of what one paints." Now he is showing a collection of recent sculpture and early woodcuts at the Anthony d'Offay Gallery. The massive carvings are rough-hewn in wood, and the centerpiece, "Greetings from Oslo" (shown here with its creator), is the first female figure he has made. "By working in wood I want to avoid all manual dexterity, all artistic elegance, everything to do with construction. I don't want to construct anything," says Baselitz in the handsome book accompanying the show. Gallery owner d'Offay explains, "Eschewing nat-uralism, he chips away unceasingly, breaking through to the deeper reality beneath the surface appearance of things in a way that has nothing to do with self-expression." At 23 Desing Street, New Bond Street, until Jan. 16.

Indian Miniatures at Spink



written by the American scholar Dan Ehnborn, with a contribution by Andrew Topsfield of the Ashmolean Museum Oxford Until Dec. 18.

REGGIO EMILA

400th Anniversary of Orsi

Photos of Pierre Bonnard

On display at the Teatro Valli is a major exhibition of the work of the 15th-century artist and architect Lelio Orsi (1511-1587), the first in nearly 40 years, and an effort to revive interest in a little-known name. Timed with the fourth centenary of Orsi's death, the show features more than 100 of the artist's paintings, restored frescoes and drawings. The Rijksmuseum, Amsterdam, museums in Lille, Montpellier and Besançon, the National Gallery in London, the Ashmolean Museum, Oxford, and the Wadsworth Atheneum in Hartford, Connecticut, have lent works. Most of the buildings of which Orsi was ar-chitect have been destroyed, which is one reason he is not better known. Orsi's mam architectural activity took place in Novellars, his native city, under the patronage of a branch of the Gonzaga family. His work is still partially visible, including many rooms he designed and decorated in what is now the Gonzaga Museum, and the central part of Santo Stefano. Until Jan. 30.

PARIS

■ In the early 1900s, during his association with the Nabi group of artists, Pierre Bonnard experimented with photography, a little-known side of his work that an exhibition at the Musee d'Orsay explores in a collection of about 100 photographs. Bonnard's studies of his wife, Marthe, (an example above) reveal a dreamy, sensions world, an attentiveness to composition and play with subtleties of light and shade. Alongside these, gentle scenes of his children, fleeting moments of family life, his trips to Venice and Spain, breathe with the same ephemeral lightness, intimacy and vivacity as his paintings. A finequality volume by the photography curators of the Musee d'Orsay, Françoise Heilbrun and Philippe Neagu, reproduces and documents Bonnani's turn-of-the century discovery of photography. Until Jan. 25. (Cynthia Guttman)

Kirov: Ballet's Aristocracy by David Stevens ARIS - The Kirov Ballet of Leningrad is back in Paris in force for the third time in nine years, in-stalled with its own orchestra for eight weeks at the Palais des Congrès with a repertory of six ballets and several excerpts, a cross section of tradition and novelty. And since this span of time roughly coincides with the decade since Oleg Vinogradov took over as artistic director, it is a good, extended chance for Western ballet enthusiasts to measure how things stand at the mother church. Mother church? A bit much, perhaps:

> aristocratic elegance that is this company's raphy from the West. (Is this glasnost? Or hallmark has not dried up.

HEN Vinogradov took over in 1977 he had his work cut out for him. The company had been badly shaken by spectacular defections, the repertory outside the classics was sterile (one of the reasons for the defections), and there was smple evidence of internal strife. The progressive evidence of these three Paris visits, the last one five years ago, is that Vinogradov is leading the company back to the heights, even if there is still a way to go. Perhaps "back" is not quite the right word, for although the 19th-century Romantic classics clearly will remain the backbone of the repertory. Vinogradov also has an expressed commitment to contemporary works and to the introduction of choreog-

erestroika?)

But the report is that this is a company in general good health and getting healthier. The female corps de ballet is the backbone of this kind of company, and the Kirov's is strong — although a certain tentativeness in the Kingdom of the Shades act from "La Bayadère" and a certain blandness in "Chopiniana" (alias "Les Sylphides") suggests that the present corps may be younger on average than that seen here in 1982,

In the front ranks the situation is less certain. The devastating losses of people like Nureyev, Makarova, Barymshnikov and Panov have now largely passed into history, but there must be a cumulative effect from the fact that they transferred their talents to the West before or at the peak of their careers, and their absence glittering blond Nikia in the "Bayadere" must have been felt in the long run as the excerpt and as a soloist in the gala lifts of

principal dancers worthy of that rank, stronger on the female side than the male. The company is here with about half of its 200-odd dancers, which means that choices have been made about whom to show, who is ready to be measured against the performance of five years ago, who is ready to be

DD to the list of the century's durable med unblemished in two "Chopiniana" solos - this at 54 and after a quartercentury in the company. Altynai Asylmura-tova, who was presented to the West five years ago, now at 26 is living up to her promise. Her technique and musicality were impressive as Medora in "Le Corsaire" and in one of the "Paquita" variations, and she seemed comfortable in the contortions of Maurice Bejart's "Bakhti." More important, she has a charismatic ra-diance that projects from the stage — even in the cavernous Palais des Congrès - and

that cannot be taught. Olga Chenchikova is back, and brilliantly so in a "Paquita" variation and in an ends or as an entry in competitions. Vague-excerpt from Bejart's "Notre Fanst," the ly based on the Byronic tale, the present latter suggesting an extraordinary stylistic flexibility; her long line, precision and discontinuous of technique and style suggest a Petipa, who did five versions for the Mardancer who would blossom in the Balanchine repertory. Tatiana Terekhova was a

absence for many years of exalted and "Paquita," utterly assured and a bit cool. challenging models.

Still, the Kirov has come here strong in welcome again, and in secondary parts, but clearly meant to be seen, there were contributions of impressive promise from Yelena Pankova, Zhanna Ayupova, Veronika Ivanova and Yulia Makhaiina.

Scenes from the Kirov Ballet's perfor-

mances at the Palais des Congrès in Paris:

above left, "The Knight in the Tiger's

Skin"; above, "Potemkin"; and, below

left, "Le Corsaire."

N the male side, the revelation and crowd-pleaser of the Paris visit so far has been a 24-year-old demicaractère dancer named Faruk Ruzimatov ("Rezzmatazz," an American visitor preballerinas the name of Irina Kolpa- ferred to call him). As Ali in "Le Corsaire" La kova, whose crystalline style he displayed a stunningly acrobatic technique and a sure bravura sense of how to electrify the audience, and he effectively partnered Asylmuratova in "Bakhti." Yevgeny Neff, Konstantin Zaklinsky, Marat Dankayev, Yeldar Aliyev and Sergei Berexhnol give the company a group of reliable principal men, but on the whole little more than that.

In the area of repertory, the Kirov managed to open with a ballet that is both a classic and a novelry — its latest staging dating from last April, of "Le Corsaire" — known in the West almost exclusively through a grand pas de deux often used as a showpiece on programs of gala odds and

Continued on page 8

Heidegger and Nazism: The Dark Side of Being

by Katherine Knorr

after all, ballet did not begin in Leningrad

(or St. Petersburg). But consider the impor-

tance of Petipa, the transplanted Frenchman, and the legacy that he and Tchaikov-

sky created at what was then the Maryinsky

Theater, and the altereffects in the West

through Diaghilev. And closer at hand,

think that less than five years ago it was possible to say that the artistic directors of

the Kirov, Moscow's Bolshoi, New York

City Ballet, American Ballet Theater and

Paris Opera Ballet were all products of this

theater, its tradition, and perhaps most basically, its related school. Balanchine died in 1983, but Vinogradov, Grigorovich, Baryahnikov and Nureyev are still in place.

In the Soviet cultural hierarchy, the capi-

tal's Bolshoi Ballet carries more clout, but

the ballet world looks first to the Kirov for

assurance that tradition is being sustained.

that the top ranks of dancers are being

replenished, and that the source of a certain

ARIS - It is sometimes most difficult to separate a man from his work. We wonder about great humanistic artists who turn out to be unfaithful friends and bad losers, but we tend to forgive in front of their work. The situation becomes more complicated when we find that great writers held repugnant personal beliefs - Pound and Céline are cases in point - or even that writers who seemed defenders of freedom are in fact defenders of a different tyranny, like Sol-

zhenitsyn.
But nothing is more difficult than the case of the extraordinarily influential 20th-century philosopher Martin Heidegger, who as far as can be seen was a respected and flourishing citizen in Hitler's Germany; who after the war unconvincingly portrayed himself as a victim of the Nazis, and more important, who never denounced the systematic extermination of the Jews.

A book recently published in France by a Chilean-born professor from the Freie Uni-versität in Berlin has landed like a small bomb on the European press, rating out-rage and approval in France, West Germany and Italy for its thesis that Martin Heidegger had much more than a passing fling with Nazism and, indeed, strove ambitiously to rise to the top of the Nazi intelligentsia and to recast the higher educational system into a true National Socialist program. Heimio a true nanonai sociausi program, riedegger scholars and Heidegger haters are singing mud at one another — in one notable exchange, one French scholar accused another of being an anti-Heidegger fascist - and everyone is debating the basic problem: Can one continue to read Heidegger? (Well, not everyone: Heidegger is a notoriously complicated writer, and nearly untranslatable.)

Victor Farias, author of "Heidegger et le Heidegger's, has written a fairly dull but

ber of the National Socialist Party from 1933 until 1945, rather than for the single year he admitted to; Heidegger many times praised Hitler as the true leader for Germanium of homeland, in the largest and ny, and was not above denouncing colleagues for being too friendly with Jews and for other sins; Heidesger intrigued to be in the forefront of imposing his brand of social revolution in the universities and only lost out because of factional infighting. Finally, and most damaging for Hei-degger's writing and for those who would have forgiven his acts as human foibles, the basis of his philosophical thought was deeply rooted in extreme nationalism and anti-Semitism.

This would seem to close the case. It does not and will not, as many documents are still unavailable and as Heidegger scholars continue to try and separate the philosopher's overwhelming influence from his personal failures. One can quibble with Farias's polemical style and indeed with his far feeched compensors between Heiden far-fetched comparisons between Heidegger's work and that most unintellectual of books, "Mein Kampf," Still, Farias's evidence, coupled with the recollections of such people as Karl Jaspers, Karl Lowith and Hannah Arendt — though Arendt, once his lover, felt sorry for him and defended him after a fashion -- leave no doubt that Heidegger was a Nazi and deeply impressed by Hitler's jingoism. He was also an arrogant and ambitious man, and his silence after the war, when he was barred from teaching for what was then thought to be only momentary approval of Nazism, seems only proud outrage that anyone dared to touch him.

When Jaspers asked him how he thought a man as uncultured as Hitler could lead Germany, Heidegger answered: "Culture is of no importance. Look at his marvelous

Heidegger was born in 1889 in Messkirch in southwestern Germany, the son of a Nazisme" (Verdier) and once a student of Catholic sexton of modest means. He grew up amid bitter battles between Catholic carefully researched book that looks at factions - essentially between rich and those archives that are available (many are poor, aristocrats and populists — and not, as he notes) to make the following clearly this poor boy's vision of the more points: Heidegger was a dues-paying mem-comfortable Catholics informed his later

He was also, as was characteristic of southern German society, deeply steeped in the idea of homeland, in the largest and smallest sense - of Heimat. After a flirtation with religion, as a Jesuit novice, he went on to study theology at the University of Freiburg, but eventually turned away from the church. Still, his first noted work was on a 17th-century Viennese monk known as Abraham a Sancta Clara, who believed in the superiority of the German race and poured virulent abuse on Jews, Turks and other inferiors. After Heideg-ger's long and tumultuous career, his last major paper was also on Abraham a Sancta

E studied with Edmund Husserl, the doyen of Phenomenology, and succeeded to his chair at Freiburg University, although he would eventually break with his mentor. In 1927, he published his famous "Sein und Zeit" (Being and Time), an obtuse work in which he invented a lot of words (dedicated to Husserl, it already showed the parting of the ways). Heidesger was influenced by Kierkegaard and Nietzsche, and in turn influenced with now torst of Evictorialism as enced such pop stars of Existentialism as

Jean-Paul Sartre.
The most controversial part of Heideg-ger's career, which led him to be banned from teaching in the university system after the war, was his year as rector of Freiburg in 1933-34. He took over after the local Nazi leader hounded out the previous rector, and clearly sought to ingratiate himself with the government. During his tenure, books were burned, Jews were banned from teaching, the curriculum was tailored to reflect the national goals and exclude such subversive concepts as relativity. Priority for scholarships was given to students affiliated with the SA, and scholarships were denied to those Jewish students who remained.

It is clear from Heidegger's letters and memos, cheerfully signed "Heil Hitler," that he was enthusiastic and perhaps even overzealous about the goals. A conference he gave at another university in 1933 was



and he gathered around him some men radical group gathered about Ernst Röhm whose intellectual achievements were at and the SA. best dubious but whose race studies were good politics.

announced by the Neues Tübinger Tagb-latt: "There are very few professors who are as concerned as [Heidegger] is about Na-tional Socialism and defend it as radically

His tenure as rector was embattled. This is how Heidegger, after the war, was able to say that he had to leave and was kept out of other important posts because of his basic and totally." While he never expressed any disagreement with the regime. In fact, he strong interest in the bizarre biological and turned out to be on the losing side of a other racist theories of certain Nazi men of power struggle to control the teacher and science, he was nothing if not opportunistic student organizations, having backed the

Continued on page 9

The aristocrats on board the Potemkin.

Kirov in Paris

Continued from page 7

yinsky before it reached its more or less final form in 1899. The new version is attributed to Pyotr Gusev, "under the supervision" of Vinogradov, but the essence is in the preservation of Petipa's choreography.

Dramatically, "Le Corsaire" is complex

bokum about a Greek girl, Medora, sold into slavery and rescued by a pirate, Konrad, who becomes her lover. There are multiple abductions, poisoned flowers, a slave market, a lecherous pasha, odalisques, and a celebrated "Enchanted Garden" scene. Musically it is an uneven mishmash, with roots in Adam, borrowings from Delibes, and con-tributions from the old St. Petersburg firm of

Pugni and Drigo.
It is schlock, but marvelously entertaining schlock, and the new Kirov production is a colorfully exotic one. Teimuraz Murvanidze's sets have a lot to do with this, and presumably he is responsible for the striking prologue and epilogue, both showing the pirate ship tossed in a raging sea — the kind of old-fashioned scenic effect that can still get applause on its own.

And there is plenty of dancing, splendidly carried off in the performance in question by Asylmuratova as Medora, Neff as the heroic Konrad, Ruzimatov as his friend Ali, and Zaklinsky as the slave merchant. Surprise: The pas de deux is a pas de trois in the complete ballet, and a brilliant one as carried off by Asylmuratova, Neff and Ruzimatov.

INOGRADOV has also brought along his own most recent choreography, "Potemkin," a "ballet-allegory" played without intermission in a prologue and 11 scenes. It is a characteristic Soviet "contemporary" product in the sense that it refers to a event of historical and ideological significance — the mutiny of the sailors on the battleship Potemkin in St. Petersburg in 1905 — and also in the sense that, although it requires strong male dancers, it is the narrative and theatrical values that turn out to be

more important than the strictly choreo-

The action depicts the mindless discipline and the cruelty of the ship's officers, the inane behavior of a czar-like character and his entourage, and through it all sweeps an allegorical figure of Death with his statutory scythe, taking various crew members and a group of unarmed populace —an allusion to the events at the Winter Palace in that year. The revolution failed in 1905, but here the sailors understand their moral force and move inexorably toward a better future.

Vinogradov's vocabulary hovers between mime and dance, the scenes are brief and fast-moving, and there is energy and conviction in the execution. Alexander Tchaikovsky's score is cut to measure, but faceless music. Murvanidze's sets, armor-plating and heavy weaponry, are oppressively effective.

The program of short ballets and excerpts provided a tantalizing sample from another recent Vinogradov work, "The Knight in the Tiger's Skin," and the full ballet is being performed once (Jan. 5). "Swan Lake" returns from Dec. 15 to Jan. 3, with numerous cast changes, and the season closes with four performances of "Giselle" from Jan. 7 to 10, two of them with Yekaterina Maximova and Vladimir Vasiliev, guests from the Bolshoi.

The story is that, when George Balanchine returned to Leningrad with his New York company, Konstantin Sergeyev (then the Kirov director) welcomed him "to the home of classical ballet." No, Balanchine replied, Leningrad is the home of romantic ballet; New York is the home of classical ballet.

Perhaps the most interesting aspect of the Kirov at this stage is its openness, under Vinogradov, toward choreographers from the West Bejart and Roland Petit have staged works for the company, and now it is reported that Balanchine - the great formalist — will enter the repertory of his former home theater for the first time with "Serenade" and "Scotch Symphony." That would be worth the trip.

Pictures of Jazz in a Singapore Bar

by Paul Zach

▼ INGAPORE — A casual encounter under the swirling ceiling fans of the Saxophone bar and restaurant has produced an unexpectedly harmonious setting for the debut of an exhibition of

jazz photographs by Robert Freeman. Freeman, a London-based photographer best known for the stark black-and-white image used as the classic album cover of "With the Beatles," discovered Saxophone while shooting a television commercial here early this year. There, he met Fabrice de Barsy, the club's 25-year-old Belgian owner. At the time, Freeman had just dusted off

his moody, old jazz images: an intense John Coltrane blowing a sax and flute into a mirror to boost the clarity of their sound; Dizzy Gillespie exercising his elastic cheeks with the Jazz Messengers, and other greats such as Eric Dolphy, Coleman Hawkins, McCoy Tyner, Cannonball Adderley and Elvin Jones immersed in their art.

Back in London, Freeman was encouraged to invest the effort in producing highquality prints for exhibition when he showed the pictures to Alice Coltrane, who was in town for a concert. "She kissed the main portrait of Coltrane and commented that the pictures captured that lyrical moment when a musician was at one with his instrument,

HE exhibition, which runs through Dec. 18, is scheduled to make the rounds of more traditional venues in Tokyo, London, New York and Paris next year. But the Singapore club makes for a stylish and surprisingly apt introduction for the photographs.

Set in a converted Chinese shop behind a pink neon sign, Saxophone is the kind of cozy niche where jazz thrives. Musicians the likes of Ellis Marsalis (Wynton's father) have jammed on the raised makeshift stage behind the bar on the narrow first floor. At night their sounds wast up to the second floor dining room where Freeman's blackand-white portraits take on an added dimension amid the pink and grey decor.

Freeman, 48, likens the choice of venue to launching a play off-Broadway. "I felt a sympathy with the atmosphere of the restaurant and was amused at the idea of having, just out-of-the-blue, an exhibiton in Singa-

Freeman was a 23-year-old Cambridge liberal arts graduate just starting his career in photography when he approached a promoter of jazz concerts in London to check out the possibility of shooting on stage and backstage. "That gave me access to dressing room atmosphere where I got intimate shots of the guys which are probably still unique to some degree, especially those of Coltrane."

Freeman recalls those sessions vividly: "I remember Theolonius Monk walked onstage slowly, and started playing. After a short while his hands worked their way to the high end of the keyboard. He just continued play-





Two views of John Coltrane, practicing the flute and the saxophone in front of a mirror, for greater clarity of sound

ing beyond the keyboard into space while a solo went on from another instrument, moving toward the footlights until someone came in from the wings and quietly steered him back to the keyboard where he contin-

The graphic character that comes through in the raw, grainy pictures earned the aspiring young photographer assignments with magazines in England and London, particularly the Sunday Times.

More importantly, it led to Freeman's association with a still relatively unknown group called the Beatles, who were on their first British tour at the time. Freeman contacted their manager, Brian Epstein, and he asked Freeman to send some samples of his

"I sent them a selection of the jazz portraits. They said they loved the prints and the impact of the grainy black-and-white quality and the details, the big close-ups of heads and hands. I think they appreciated not only the artistry of the musicians but the way the photographs reflected that."

WO weeks later Freeman met with the Beatles in Bournemouth. It was August, 1963. We got on well. We had a good rapport. I liked their sense of humor, their manner, their music and the signed the covers of John Lennon's books,

atmosphere around them so I decided to stick around for a few days and take some

In an introduction to Freeman's 1983-book, "Yesterday: Photographs of the Bea-tles," Paul McCartney wrote that "although many other people were taking photos of us at that time, I think we all felt that his stuff somehow summed up our own feelings. The photographs were artistic without being pretentious, and yet they were commercial enough to be enjoyed by the ordinary fan in

The landmark "With the Beatles" cover, called "Meet the Beatles" in the United States, was done in the dining room of the Bournemouth hotel where the Beatles were staying. Freeman used natural light and a telephoto lens to give a compressed look to the scene and make all of the Beatles' heads look about the same size. The result was an album photograph that a New York Times book reviewer later called "the quintessential rock album cover."

Freeman went on to do four other Beatles album covers: "A Hard Day's Night," "Bea-ties for Sale," "Help!" and "Rubber Soul." He also designed and filmed the title sequences for the two Beatles movies and de-

"In His Own Write" and "A Spaniard in the

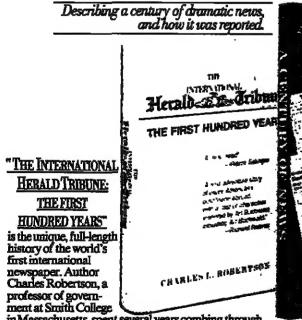
The idea for the elongated, stretched perspective of "Rubber Soul" came about when Freeman was projecting slides for the Bea-tles on an album-sized piece of white card-board and he inadvertently tilted the cardbackwards. McCartney immediately reacted. to it and the cover was printed that way.

REEMAN and the Beatles parted ways in 1966. "It was time to move on." Their lives were changing and the times were changing. We enjoyed the spring time of their fame and our association and now it was summer and we didn't want it to go into winter. So 'Rubber Soul' was the

Since then, Freeman has done film work with Bob Marley and the Wailers and Led Zeppelin, and produced documentaries, films and advertisements around the world. From 1978 to 1985, he lived and worked in Hong Kong where he still maintains a film production company in partnership with his wife, Tiddy Rowan Freeman. Exhibitions of his photographs have appeared in London and Paris, among other places.

Paul Zach is a Singapore-based journalist and the author of "Indonesia — Paradise on the Equator," Times Editions.

TWO LIVELY CENTENNIAL BOOKS TRACE THE SPIRITED HISTORY OF THE INTERNATIONAL HERALD TRIBUNE.



in Massachusetts, spent several years combing through the paper's archives, interviewing its personnel (both active and retired) and then assembling a vast range of materials into a history that reads like biography — the life story of a venerable but still rapidly

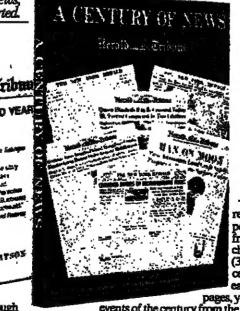
changing institution.

The paper's full story is presented here: its colorful roots in Paris of the Belle Epoque, its defiant refusal to leave Paris during World War I, its place in the lives of the "Lost Generation" of Americans drawn to Paris in the 1920's, its dramatic closure and exhilarating revival in the 1940's, its transformation into a global

newspaper in more recent years.

Robertson's compelling narrative is written with an acute sense of history and a flair for telling detail. Complete with photos, this is a book you will be proud to own and fascinated to read.

Hardcover, 472 pages, 23 black-and-white photos. Published by Columbia University Press (New York).



"A CENTURY OF NEWS"

reprints the liveliest, most important, most interesting pages from the Herald Tribune's archives. The book's large size (36.3 cm X 26 cm) allows for excellent reproduction and makes

each story easy to follow. In these pages, you will be able to witness the events of the century from the same perspective as did the

original readers. Here you will meet again the personalities of the age, from Jack the Ripper and Queen Victoria to Buffalo Bill, Winston Churchill and Manilyn Monroe. And you will see again how the great dramas of the day were presented: the sinking of the Titanic, Lindbergh's flight, man's first steps on the moon, the Begin-Sadat summits.

Preceded by Art Buchwald's riotous introduction, these reproduced texts are not limited to front pages, but include detailed coverage of major events, interviews and features. The material is organized by decades, with introductory essays by Bruce Singer, who also compiled the book, setting the stage for each section (and explaining briefly how the Herald Tribune evolved during the period). In addition, a display of advertisements from the era provides a nostalgic and often amusing ending for each chapter.

"A Century of News" is a book readers will browse in again

and again, each time discovering something new and rewarding. Hardcover, 192 pages. 188 pages of reproductions and illustrations.
Published with Thames & Hudson (London) and Harry N. Abrams
(New York).

Herald Cribune

International Herald Tribune, Book Division, 181 Avenue Charles-de-Gaulle, 92521 Neuilly Cedex, France.

Payment is by credit card only. All major cards accepted. (Please note that French residents may pay by check in French francs, at the current exchange rate. We regret that checks in other currencies cannot be accepted.)

Please charge to my Access Visa Amex credit card: Eurocard Diners MasterCard

copies of A CENTURY OF NEWS FROM THE ARCHIVES OF THE INTERNATIONAL HERALD TRIBUNE, at U.S. \$45 each, plus postage: \$5 each in Europe; \$14 each all other countries.

— copies of INTERNATIONAL HERALD TRIBUNE: THE FIRST HUNDRED YEARS, at U.S. \$35 each, plus postage: \$5 each in Europe; \$10 each all other countries. Europe; \$10 each all other countries.

11-12-87 City/Code/Country

INTERNATIONAL ARTS GUIDE

england

HOTELS

DOLDER GRAND HOTEL

ZURICH

There is no better place to stay

Telephone (01) 251 62 31, Telex 816416, Telefax (01) 251 88 29

CHRISTMAS IN PARIS - FEAST AND LIGHTS - SHOPPING

HOTEL TERMINUS NORD ***

facing North Station - 12 Bid. de Denain - 75010 PARIS.
Tel. (0033) 1-42 80 20 00 - Telex 660615
220 rooms - bar - "Brasserie"
Double F. Fr. 320 - Single F. Fr. 255 incl. breakfast.

Different shows can be booked by our reception.

Just ask for our brochures.

RESTAURANTS

A 15 MINUTES DE L'ÉTOILE

AUTOROUTE DE L'OUEST 2° SORTE DROITE

64, ROUTE DE VERSAILLES - LOUVECIENNES - TÉL 39.69.94.53

AuBeRGE CŒuR VOJAnt

RÉVEILLONS

NOËL: DINER AUX CHANDELLES, AMBIANCE MUSICALE

Menu à 460 F s.c. + vin

SAINT-SYLVESTRE: COTILLONS, ANIMATION, ORCHESTRE

ON DANSERA JUSQU'À L'AUBE

FLIGHTS

LONDON EUROPEAN AIRWAYS

For full service consertable jet flights to/from London/Luten (45 mins, from Gentral London);

• 3 X don'y to BRUSSELs: one way F. 2,950 (£49). Return F. 5,900 (£78)

• 3 X wealdy to AMSTERDAMs one way D.Fl. 149 (£49). Return D.Fl. 298 (£78)

• Up to 6 X doily to DUBLINt one way £59. Return £84.99

Also low fore flights to Cork, Knock, Waterford. Fores are non-restricted, fully rebookable.

Coll your travel agent a: Landon: 44-1-328.4000 - Brussels: 32-2-647.35.35 = Amsterdam: 31-20-48.21.26 - Dublin: 353-1-774422 =

Menu à 1050 F s.c. Vin à discrétion et cham

GASTRONOMOLE à 143 F TTC s.c. et Grande Carte

JOURNÉES SÉMINAIRES

260 F TTC

Repas d'affaires

PACHA CLUB

- To Feb. 7: The Edwardian Era: er's work includes drawings and 734,90.52) the reign of Edward VII (1901- of his murals.

1910) examined in over 700 exhibits including painting and sculp556. 89.21).

— 10 Mar. 0: 1 ne Age of Chivatry: Art in Plantagenet England
1200-1400. The largest exhibition
ever held of English Gothic art; 600

the period, political posters, cine-pean royalty by German-born ma and photo-journalism. ●Hayward Gallery (tel: 928.57.08)

- To Jan. 10: Diego Rivera: a -era works and reprod

HOLIDAYS & TRAVEL

ure, examples of the technology of __ To Jan. 10: Portraits of Europainter Franz Xaver Winterhalter (1805-1873): 80 works from collections wondwide.

- To Mar. 6: The Age of Chival-

HOTELS

The Chesterfield Hotel Deline 3 Grantes Street, March 19 Spanner London WIX 81X, England

Telephone: 01-401 2022, Teles: 202004 Fex: 01/401 4793, GHY 212/400 6079) Pease mention the "Trib" for vour preferentel booking.

VENICE

La Fenice et des Artistes

min. walk San Marco. All comforts.

INTIMATE ATMOSPHERE

Tel.: (39-41) 5232333 Tbc: 411150

ANTIQUE

ANTIQUAIRES

CRÉATEURS

PASSERELLE

DE L'ART

HOLIDAYS

TRAVEL

appears every Friday

For information

call Françoise Clément

in Paris

on 46.37.93.82 or your local IHT

representative

(List in Classified Section)

R R R R R Setting

Ouiet Elegance in London's a selessi Most Fashionable

works, including royal jewels, illuminated manuscripts, embroider ics, and stained glass. •Imperial War Museum (tel

735.89.221

-To Jan. 17: An exhibition of 58 Soviet posters from 1917-1945, in conjunction with the 70th anni-

versary of the October Revolution. •Serpentine Gallery (tel: 402.60.75). — To Jan. 10: Life of the Dead:

Mexican folk art done for the Day of the Dead, All Souls Day, notably

figures in papier-maché.

•Tate Gallery (tel: 821.13.13) — To Jan. 3: Manners and Morals Hogarth and British Painting 1700-1760: 200 works, including

more than 30 by Hogarth and early works by Gainsborough and Reyn-olds. — To Jan. 31: Beatrix Potter: over 400 illustrations and paintings by

the author. - To Dec. 27: Turner and the

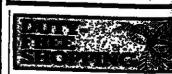
Channel: watercolors, sketchbooks and prints (c. 1845) including works on loan from private collec-Royal Horticultural Society's Old
Hall (tel: 834.43.33).

 Dec. 14-Feb. 20: 2,000-year-

old terra cotta soldiers and other artifacts from the excavation near.

Xian, in central China, discovered in 1974. •Whitechapel Art Gallery (tel: 377.01.07). - To Feb. 21: Fernand Leger:

50 drawings and watercolors. ●Victoria and Albert Museum (tei: 589.63.71).
— To Feb. 1: 100 photographs of Britain's royal family by Cecil Beaton taken between 1939-1970. -To Feb. 7: The Art of the Shoe, 1927-1960. 200 items of footwear





FRANKFURT AIRPORT

TODAY Scotch Whishy Chivos Regol, 12 years 1,00 Ltr. DM 30.60 (approx. \$18.50) and you need is Duty Free Gebr. Heinemann

2 to 100 to 100 to

INT

Heidegger

Company of the second _; :_ The second second

D-1

ALCOHOL: NAME OF THE PARTY OF T The Later Years. 50 paintings and

137-5by the Italian designer Salvatore Ferragamo (1898-1960).



Duty Free Shop

7.71 المحجور جال الأراساء 26 De

Maria Care De

DOONES BURY A SEMILE TO

WEEKEND

Heidegger

Continued from page 7

At these highest levels of academe, all sides proved ugly: Heidegger sought to block the appointment as professor at Göttingen University of Eduard Baumgarien, a former student, by saying that he came from "the circle of liberal-democratic intellectuals around Max Weber" and that "after failing with me, he has sotten close to the Jew with me, he has gotten close to the Jew Fraenkel." The letter was sent to the head of Göttingen professors, but was not used be-cause the latter felt it was too full of hatred. At the same time, Heidegger was accused by rivals of "owing his fame to Jewish propa-ganda" and of being "a highly dangerous schizophrenic."

Despite his losses in the power struggle, Heidegger continued to be well-loved by the regime. He was repeatedly urged to join the Nazi delegation to the 1937 Paris Congress on Philosophy, and only begged off when he found that he was not to be the head of the

Heidegger's brilliance as a teacher is uncontested. He drew students from around Germany, many of them brilliant and many of them Jews, who mostly parted with him as he rose to power. The new revelations about his Nazi career, in light of the enduring strength of his teaching, and the strength and influence of "Scin und Zeit," raise difficult questions about the devotion to Heidegger of many West European intellectuals. If Heidegger's thoughts were rooted in the specific xenophobic intellectual trends of southern Germany, what indeed has he to say today? The controversy will 20 on.

FTER the war, Heidegger went on writing and giving conferences. His last kirch in 1964, called the virulent Abraham a Sancta Clara a guiding force for Germans, "a master for our life, and a master of the

Print the Parish Printers

The second secon

A part of the same of the same

The state of the s

A CONTRACTOR OF THE PARTY OF TH

N 201 20 3803 20

The second second

1 3 3 2 X 32

自然完全 12 000 程度

Sign and the Report of

The second secon

Auf Change Berge

and the second

State of the state of the

• Janja Walkers

一位,自然是这种基础

4 3.5

The second of the second

 $\gamma_{2,2} \approx (t) h^{-\frac{1}{2}}$

ما من من المارية المار المارية الماري

1.22 8 365

التضريع ببياري

GRILLOT

Gets, Heiserich

196 E. 112 (1982)

Section 1512 228

SEE SEELE

The Same of the State of the St

Committee of the second second

A part of the year and a

language."
In Heidegger's last printed words, a fuzzy posthumous interview in Der Spiegel, he defended the greatness of National Socialism and sought to make a distinction be-tween the grandeur of what he felt was real National Socialism and what he felt had gone wrong. Heidegger was never a demo-crat, and he continued to show an exacerbated nationalism, saying notably, that when the French began to think they spoke in

This was the last example of what made even defenders of Heidegger uncomfortable: He never admitted any mistakes or retracted anything. Hannah Arendt blamed what she thought was a temporary flirtation with Nazism on Heidegger's German Romanticism, his belief in the earth and the people and his suspicion of modernity. She also blamed his wife, Elfriede, a virulent Nazi who was always suspicious of Heidegger's relationship with Arendt,

But it seems that Arendt was too mild toward Heidegger, or that she approached him with the same wise, broad and humanistic view that, in her controversial coverage of the Eichmann trial in Jerusalem, led her to coin the phrase "the banality of evil."

'Clean' in New York: **Two Different Paths**

by Mike Zwerin

EW YORK -Trying to make 10 traffic lights bouncing down Park Avenue South, the taxi driver said he was writing a book about the history of "The Great American [unprintable act]," which he traces back to the French influence on American Doughboys during World War I. I gave him \$4 for the ride and \$2 for the rap and got out in front of 55 Christopher Street.

The 55 Bar on Christopher Street was once known more as a hospital than a bar. Some of New York's creative clite like Delmore Schwartz and Paul Desmond drank themselves to death in there. Now the enthrailed audience made it seem more like a temple. Mike Stern was reconciling Wes Montgom-ery, Jimi Hendrix and John Coltrane on a hard-driving neo-bop version of "Meadowlands." Stem had been a more rocky guitarist on more than one level during his three years with Miles Davis. He was on the wahwah pedal with the volume at distortion point, sniffing what he calls "paragraphs" rather than lines of cocaine and he drank whatever was around. Davis fired him in 1953, saying: "Come back when you cool

Jazz players, including the young Davis, followed Charlie Parker into drugs during the '40s and '50s and they are following the mature Davis away from them in the '80s. "When Miles told me that, I had to take it seriously," says Stern. "I realize now I was that close to checking out. I joined several rehab programs. I'm getting more centered now. It may sound corny but reality really is better. It's helped my playing but it can get complicated. I recently heard my first record for the first time in years and for awhile I didn't recognize myself. I said, Who's that? Sure sounds good.' Then I remembered it was me and the kind of person I was then and I didn't like it anymore."

E returned to Davis for eight months in 1985, has since recorded as a leadin 1985, has since recorded as a scan-er and, now 35, is featured with the hot Michael Brecker quintet. In a recent cover story, Guitar Player magazine called Stern "the jazz guitar voice of the late "80s." We made an appointment for an interview for Sunday morning (rehabilitated time for an ex-addict) at his apartment on 23d Street. When I arrived, he was with Steve Khan, who is producing his second record. They were discussing whether to orient the album more toward sophisticated rock or contemporary jazz. When Khan left, Stern brewed two bowls of coffee so strong it might be illegal. He laughed between sips: "Well, hell, you have to do something."

I remembered one cleaned-up old-timer

telling me: "These young guys going to work wearing three-piece suits carrying a briefcase and a portable computer are kind of scary. This is hard for me to say but maybe we

to have split the difference.

I asked him how he could play the emo-

tional, mature straight-shead jazz I had beard in the 55 and even consider recording anything else.

"To tell the truth I'm kind of schizzed out about it," he said. "I'm not trying to go for any preconceived notion of what the public wants, but I grew up with the Beatles and then fell in love with jazz. I come by both honestly. That may be my biggest dilemma, or gift, I'm not sure which - probably both. I'm just going to make the best record I can - and later when I listen to it I'll probably hate it." He stopped for a beat, "I'm hard on myself. But beloop and rock don't mix on the same album. Someday maybe I'd like to do a kind of suite with all my influences in it, but I'm not ready for that yet.

"Then there's the problem of technology. That can be a hassie. I'm a hassier. It's confusing, how far to go. Those electronic toys can sound so slick, people get seduced. I think it will eventually assume more perspective. Maybe the same fight took place over the piano. Some harpsichordist probably screamed, 'This isn't music!' "

In his off-Broadway play "Prison-Made Tuxedoes," George Trow tries to relate the musician Frank Morgan's life as a convict and prisoner of drugs to his own privileged but sterile twist-dancing background. (Trow is on the staff of The New Yorker magazine.) He maintains they were prisoners of opposing lifestyles. At the end of the play both characters are liberated by coming together. Extremely unrealistic drama.

"Rock isn't music!" Morgan exclaimed after I raised Stern's dilemma. "Rock is not worthy of being a conversation piece for me. If I'd have known in advance that you liked it, I would probably not even have spoken to you. I've put enough impurities in my body."
The 53-year-old Morgan is not "schizzed out" about music. He has always been a behopper and considers the form to be "infinitely expandable." He might be called a bebop addict.

New York is in constant need of new heroes and Morgan is it this season. There is the play, in which he also stars, and he has led bands twice at the Village Vanguard and released two praised records this year. He's an impelling saxophone player, intelligent, well-read, lucid about his burid past and an avowed master of the scam — good copy. His press has been phenomenal — a page in Newsweek, an appearance on "CBS Sunday Morning" and a flood of Frank Morgan

In 1955 at the age of 21, he was already working with top-level people like Milt Jackson, Dexter Gordon and Kenny Clarke in his native Los Angeles. He mourned the death of Charlie Parker by shooting up and playing





"Rock isn't music!" says Frank Morgan, right. Mike Stern is "schizzed out about it."

"Don't Blame Me." The liner notes on his first album touted him as the new Charlie Parker. It was a heavy burden. He spent most of the following 30 years either in prison or on the street scamming ("I never carried a gum") to support a \$1,000-a-day heroin habit. He forged checks, fenced stolen property, cleaned out stores. He thought of nself as an expert criminal, though now he says: "Actually I became an expert at failure. I was addicted to prison life. I was a star in prison. I didn't have to think for myself, I had all the dope I needed and I did more playing inside than out."

EGATIVE peer pressure was so ines-capable in bebop's earlier years that one of its best bands could only be heard in prison. Morgan co-led the San Quentin warden's band with another famed alto-man casualty, the late Art Pepper. They rehearsed in the yard during the day (inmates would drop off "presents"), and gave weekend concerts (wearing prison-made buxedoes) for up to 2,000 people. They walked in and out of their cells "pretty much at

will." When Morgan fell heavily into debt with his drug dealer, his fellow convict the Black Panther George Jackson passed the word and the debt was written off. Paroled in 1985, he is on a methadone program. He says that a recent review calling him "the greatest living alto saxophonist" almost sent him back to heroin.

During a rehearsal break, after he'd had a heated discussion with George Trow about just how much of each of their lives should be in the play, I asked Morgan why drugs were a part of so many musicians' stones. "It's by design," he answered without hesita-We are the victims in the neighborhoods that they saturate with drugs. Whoever 'they' may be. 'Just say no' is great and people should just say no, although I'm not so sure that the people telling us to say just say no' are all that innocent. But I'd rather not get into a discussion where what I say might cost me. I don't want to talk about the government or the CIA and all that stuff. Anyway there's nothing I can do about it other than work on myself to limit my susceptibility to what they offer.

"I just live my life in E-flat, I play an Eflat alto saxophone and that's my voice. I'm following guidance, trying to be a productive and loving human being, trying to live by the rules -- do unto others, etcetera. I want to be the best artist I can and learn how to enjoy a peaceful life."

Is he worried about the possibility of fleet-

ing fame, and was he prepared for it?
"I'm optimistic," he replied. "I have to be.
Because I know the other side of the coin. To be pessimistic is to die. It's a copout for an artist, a good reason not to practice or create anything You know, Why try? They're not going to appreciate it anyway. They're not smart enough to understand what I do. Don't blame me,' That's nonsense. You're stupid to play this music if you're not optimistic. You'd better do something else. Optimism is an absolute requirement.

The following afternoon, on my way to buy some bagels and lox to take back to France, I pushed through a multiracial group of young and shaky wrecks openly exchanging small folded packages for cash on sunny Second Avenue. One of them was carrying a saxophone case.

INTERNATIONAL ARTS GUIDE

FRANCE

ACentre Georges Pompidou (tel: 42,77.12.33).

- To Jan. 3: A major retrospective celebrating the centenary of Le Corbusier (1887-1965), with over 350 drawings, 60 models, 300 photographs and diverse art works by

- To Jan. 11: Lucio Fontana: Sculpture, ceramics and drawings are among 150 works from 1926-

•FNAC Etoile.
— To Jan. 9: Regards croises: Black and white photographs by Charley G. Cupic,

•Grand Palais (tel: 42.61.54.10) — To Jan. 4: A Fragonard retrospective comprising 350 works -paintings, drawings and engravings - organized in collaboration with

the Metropolitan Museum of Art in -To Feb. 15: Treasures of Celtic Princes: objects from 20 of the best known Celtic burial sites excavated

since 1950 in many parts of western ●Musée des Arts Décoratifs (tel: •Wallraf-Richartz-Museum (tel: 42.60.32.14).

- To Jan. 31: Arne Jacobsen and

examples of 18th century silver- abroad. smiths' art from the royal Danish •Rautenstranch-Joest-Museum collection.

Palais de Chaillot (45.53.70.60). from ancient Peru and the Inca objects from Jordanian national empire. Musée de la Mode et du Costume DUSSELDORF:

To Jan. 10: The recent acquisi-

and ceremonial objects from the oStadelsches Kunstinstitut (tel: Dutch landscape drawings from 42.60.39.26). coronation rite of kings in France 61.70.92). beginning with Charlemagne.

●Musée du Petit Palais (tel: 42.65,12.73). - To Jan. 3: From El Greco to works.

Picasso: 150 paintings including 60 from the Prado representing Span-ish art from the 15th-19th century. Musée d'Orssy (tel: 45.49.48.14).

To Jan. 3: Chicago, Birth of a Metropolis, 1872-1922. Architectural drawings and models, photo-

graphs, art and objects of design.

•Musée Picasso (tel: 42.71.25.21). To Jan. 4: An exhibition of 100 Picasso drawings features works from the artist's surrealist period. Musée d'Art Moderne de la Ville

de Paris (tel: 47.23.61.27). To Jan. 3: The Century of Picasso: Miro, Dah and Gris are among 34 Spanish artists of this

century represented in 250 works.

GERMANY

REPLIN:

eNationalgalerie: (tel: 2.66.60). -To Jan. 3: Alberto Giacometti: a retrospective comprising 110

COLOGNE

2.21.23.79). Danish Design: focuses on the leading Danish designer and architect of the 1950s.

Death of Heroes: history painting with other graphic works, from Rubens to Manet; over 150 works

Delacroix paintings, recently on HERTOGENBOSCH: view in Zurich, includes about 100 Noordbrabants Museum (tel:

MUNICE Museum für Völkerkunde (tel: 22.48.44)

- To Dec. 31: Yemen - The Land of Sheba: archaeological finds illustrate 3,000 years of art and culture in southern Arabia. •Hans der Kunst (tel: 22.26.51).

- To Jan. 3: Sculpture From the GDR: 130 sculptures and 60 paintings of sculptures by 51 East German artists from the past 40 years. Staatsgalerie moderner Kunst (tel: 23.80.50).

-To Jan. 31: "Entartete Kunst": a documentary exhibition examining the 1937 exhibition of art termed "degenerate" and purged

by the Nazis from German muse-

TIALY

Palazzo Reale (tel: 87.19.13).

PLORENCE:

 Palazzo Castellani (tel: 293.493).
 To Jan. 9, 1988: The Age of sculptures, 200 drawings and 40 Galileo: The Golden Age of Science in Tuscany, illustrates scientific developments centered around the lifetime of Galileo (1564-1642).

MILAN:

- To Jan. 10: Triumph and

- To Jan. 11: A selection of 65 18th century Italian landscape tect of the 1950s.

To Jan. 31: A King's Table: 400 februard in Europe and should be the state of the state o paintings from private Italian colections includes works by Canaletto, Francesco Guardi, Ricciardelli, Bernardo Bellotto, Marco Ricci.

(tel: 31.10.65).

To March 27: The Royal Way: To Jan. 31: Ancient Peru, Life, 9000 Years of Art and Culture in Power and Death: 600 artifacts Jordan. 400 artifacts and precious

•Kunstmuseum (tel: 899.24.60). - To Jan. 10: A London School: tions of the museum: includes examples of costume from the 18th century to the 1980s.

Only 10: The recent acquisitions of the museum: includes examples of costume from the 18th century to the 1980s.

Only 10: A London School: 67 works by six contemporary figurative artists, Francis Bacon, Michael Andrews, Frank Auerbach, Lucian Freud, R.B. Kitaj and Leon Kossoff.

FRANKFURT: - To Jan. 10: A retrospective of also on view). 13.38.34).

- To Jan. 10: Van Gogh in Brabant, features 45 paintings and 55 drawings from private collections in Europe and the U.S. and focuse on Van Gogh's work 1881-1885 in

●Centro de Arte Reina Sophia (tel:

467.5062). -To Jan, 11: Over 100 works by Joan Miró in Spanish state collec-435.42.40).

— To Jan. 3: 54 works by Mark Rothko from the recent Rothko retrospective at the Tate Gallery in

●Palacio de Velásquez (274.77.75). -To Jan 3: A retrospective of the painting of José Maria Sert (1874-1945) features examples of the artist's principal decorative murals.

SWITZERLAND

•Kunstmuseum (tel: 22.09.44). To Jan. 3: Paul Klee - Life ropean showing of this exhibition of 300 Klee paintings, aquarelles,

•Rijksmuscom (tel: 63.21.21).

THE NATHERLANDS

- To Jan. 3: Dutch Masters of seview Minotaure (1933-39) by art-Landscape: a retrospective of 17th e. Dutch landscape painting with 100 paintings from 30 European and 20 American museums, by van Goyen, van Ruysdael, Rembrandt, Albert Cuyp and Meindert Hobbe-ma. (A parallel exhibition of 17th c. ma (A parallel exhibition of 17th c.

— To Feb. 14: A retrospective of the painting of Norwegian artist the Rijksmuseum's collection is Edvard Munch (1863-1944) fea-

and Work: already seen in New York and Cleveland, the only Eu-

GENEVA:

Musée Rath (tel: 28.56.16).

- To Jan. 31: Art, photographs and documents from the Paris art ists including Andre Masson, Chi-rico, Picasso, Dali, Tanguy, Max Ernst, Magritte, Man Ray, Brassai.

ZURICH:

•Kunsthaus (tel: 251.67.65). tures 115 works.

or more off your newsstand price when you subscribe for 12 months to the International Herald Tribune. The longer you subscribe the more you save.

Country/Curr	ency	12 months (+52 FREE ISSUES)	% SAVINGS	6 months (+ 26 FREE ISSUES)	SAVINGS	3 months (+ 13 FREE ISSUES)	SAVINGS
Austria	A.Sch.	4,800	40_	2,600	35	1,450	28
Belgium	B.Fr.	11,000	40	6,000	34	3,300	27
Deamark	DKr	2,500	31	1,400	23	770	15
Finland	FM	1,730	41	950	35	520	29
France	FF.	1,500	41	820	36	450	29
Germany*	DM	580_	41	320	35	175	29
Gr. Britain	£	130	40	72	34	40	27
Greece	Dr.	22,000	45	12,000	40	6,600	34
Ireland	£lrl.	150	45	82	40	45	34
Italy	Lire	380,000	42	210,000	36	115,000	30
Locembourg	L.Fr.	11,500	37	6,300	31	3,400	25
Netherlands	FL	650	40	360	34	198	27
Norway (post) ** (hd. dd.)	NKr.	1,800 2,300	38 21	990 1,270	32 13	540 700	26 4
Portugal	Esc.	22,000	52	12,000	47	6,600	42
Spain (post) — Madrid(hd.de	Ptas.	29,000 42,000	41 15	16,000 21,000	35 15	8,800 10,500	28 15
Sweden (post) = (hd.del.)	S.Kr.	1,800 2,300	38 21	990 1,270	32 13	540 700	26 4
Switzerland	S.Fr.	510	44	280	38	154	32
Rest of Europe, Africa, Middle	N. Afr East \$	ica, former F1. 430	Varies	230	Varies	125	Varies
Rest of Africa, Asia	Galf S	tates, 580	commery	320	country	175	country

*In Germany, hand delivery ts available in major cities on publication date. For details and nates, please check here and fill in your address below these rates, you can get early marning hand delivery in the following cities: Oslo, Stavanger, Stockholm, Göteborg and Malmö. Office willd through December 31, 1987 for new subscribers only.

Herald Eribune

Please check the subscription term you desire:

DOONESBURY













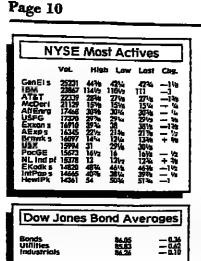
on all unserved issues in

_
MasterCard
hages)
_

the first of the second of the second

11-12-87

To: Subscription Manager, International Herald Tribune, 181, Ave. Charles-de-Gaulle, 92521 Neuilly Cedex, France Tel.: (1) 46 37 93 61. Tix.: 612832.



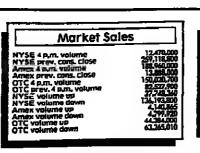
1.00 2.2 17

724 Anthony
2014 Aon Co s
644 Acoche
134 Aper un
73 Apprun 1
74 Apprun 1
75 Apprun 1
76 Apprun 1
77 Aroch
117 Aroch
118 Arisec
114 Arks
118 Arks
119 Arks
119 Arks
119 Arks
119 Armos
111 Armos
111 Armos
111 Armos
111 Armos
111 Armos
111 Armos
112 Armos
113 Armos
113 Armos
114 Armos
115 Armos
116 Arvin
117 Armos
118 Armos
118 Armos
119 Armos
110 Armos
110

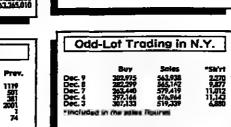
STATEMENT OF THE PROPERTY OF T

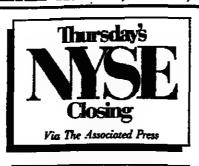
14 ## 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15%

Div. Yld. PE 100s High Low Quot. Chige

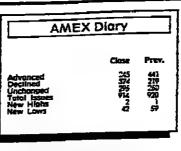


NYSE Diary





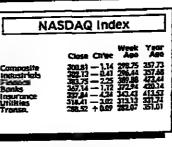
Dow Jones Averages

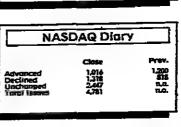


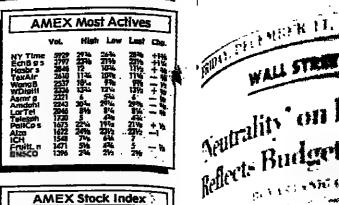
Standar	d & Poor's Index
Industrials	High Low Close Chips
Transo.	27:12 288.8 25:14 - AC
Utilities	181.89 17:50 4 17:15 - 249
Finance	102.17 99:74 99:76 - 241
SP 500	2104 21-42 28-42 - 041
SP 100	240.05 231.0 231.5: - 524

194s 131/2 Exceller 1,80 11.9 16 1514 151/6 151/6 — 17 5046 331/6 Exxems 2,00 5.2 11 16879 3846 38 384/6 — 11/6

200 A







AMEX Stock Index : Low Close Chap 237.29 241.04 — 0,36

Div. Yid. PE 1005 High Low Cost. Chiga MARKETS: NYSE Falls in Reaction to Deficit

(Continued from Page 1)

Thursday on the New York Stock Exchange. The market's performance was a surprise and left one trader asking the question of the day:
"Why a rebound after the bad trade number? That's the million dollar question. I wish I had

Larry Wachtel of Prudential-Bache Securities said, "We already went through our free-fall,

We can't get killed again. "Is the whole stock market apparatus going to come to a grinding halt because we got a bad trade figure? We can't go down to zero."

Mr. Wachtel said the market was clinging to its view — supported by economic figures for the November period — that the economy "is not going into a recession. In Europe, the dollar dropped to historic lows

after the Commerce Department reported the October trade figures, shedding three yen to 129.30 and hitting 1.3320 Swiss francs and 1.8380 Dutch guilders. Against the West German Deutsche mark, it fell three pfennigs to 1.6340, just above the record low of 1.6315. However, the slide halted when the central

banks of the United States, West Germany, Switzerland and other countries intervened to buy dollars, and the currency stabilized at

around 1.6365 DM and 129.40 yen.

But in New York, the dollar dropped about three piennigs from Wednesday's finish to close at 1.6325 DM, just below the previous record low of 1.6330 posted Nov. 30. It also slumped about three yen to a new low of 129.05 yen.

Investors worry that the persistent trade definition of the first provided and the first provided and the sharp self-off at the opening. They said the sharp self-off at the opening. They said the sharp self-off at the opening. They said the days, saw the early plunge as a buying opportunity.

On the New York Stock Exchange, declines led advances by a 2-1 ratio. Volume was about 190.26 million salvations and the sharp self-off at the opening. They said the sharp self-off at the opening and the sharp self-off at the opening. They said the sharp self-off at the opening and the sharp self-off at the opening. They said the sharp self-off at the opening at the opening. cit will continue to force the dollar down, and million on Wednesday.

220 14

124 115

.92 3.1

they fear that a weak dollar will squeeze export sales of European and Asian companies. That would be bad news for export-led economies

like those of Japan and West Europe.

They also worry that the dollar's fall may threaten to dislocate the international payments system and force the United States to raise interest rates to brake its slide. Costlier borrowing could risk touching off a U.S. recession.

The London stock market, which was on the plus side before the trade report, reversed course, with the Financial Times-Stock Excourse, with the Financial Times-Stock Exchange index losing 3.3 percent of its value in late trading to stand at 1,585.3.

A broker in Paris, where shares dropped 1 percent from Wednesday's close, said, "You

wipe the Bourse off on this kind of news. In Frankfurt, which closed just before the

trade figures were released, the Commerzbank 60-share index rose 6.1 points to 1,317.1. U.S. Treasury bond prices took a beating on the news of the trade deficit. The benchmark 30-year bond fell more than one and a half points from Wednesday's close, helping push market interest rates higher.

U.S. share analysts said they were encouraged by the market's ability to rebound from

25% 112% 12 11

| 1970年 | 19

| 18th | 490 hu 144 hu 14





55 BICHARCH ROAD KNIGHTSBRIDGE, LONDON SW3 - TELEPHONE 01-584 8571 - TBLEX 21296 AND WORLDWIDE BY APPOINTMENT

Koper Kolmen Koper Kores Kraff Kroser Kviser Kvocer Kvisor i

JS 14 17

| The content of the

13 — 16 12% — 76 20 — 176 21 — 176 21 — 176 411/2 + 1/2 22% — 16 22% — 16 22% — 16 22% — 16 22% — 16 22% — 16 22% — 16 22% — 16 22% — 16 21%

10 216 131; 12%
\$ 489 12% 12%
\$ 489 12% 12%
\$ 389 12%
\$ 570 15% 9%
\$ 500 17% 389
\$ 510 17% 389
\$ 510 17% 41%
7 517 27% 26
\$ 61 14 13%
\$ 641 14 13%
\$ 61 16 16% 15%
\$ 500 75%
\$ 16 16 16% 16%
\$ 500 25% 16%
\$ 10 25% 18%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 17%
\$ 10 35% 1

LTV of C
L

2011年代的19年代 19年代 1985年 1985年

JP Ind JWP s Jockpot JRIVEY JRVF pl JRVF pl JOCKPOT JEFC pl JWEC JOCKPOT JOCKP 12 1114 575 1812 3716 576 576 576 1914 976 1216 1216 1216 1216 1216 1216

KD1 30 21 6
KLM 1750 57 8
KLM 1750 57 8
KLM 181 1.00 43 32
KCH 181 1.00 1.01
KCH 181 1.00
KCH 181 1.0

TO THE

TOTAL TE

(THAKSEL

ので、 となった。 をでは、 を使用した。 を使用し。 を使用し。 を使用し。 を使用し。 を使用し。 を使用し。 を使用し。

The later of the control of the cont

FRIDAY, DECEMBER 11, 1987 WALL STREET WATCH

'Neutrality' on Rockwell Reflects Budget, Treaty

By VARTANIG G. VARTAN

New York Times Service EW YORK — With Rockwell International Corp. scheduled to end production of its B-1B strategic bomber next spring most Wall Street analysts carry a "neutral" opinion on the stock. This on-the-fence stance stems from both a generally cautious attitude toward military stocks and the difficulty of determining Rockwell's value after the buse bomber program is anded

As a reflection of these factors, Rockwell's share price has ranged between a record high of \$30.875 in April and a low of \$14.25 during the stock market plunge in October. On Wednesday, Rockwell stock closed at \$16.625, gaining 25 cents on the

One analyst sees a

between stock

historical correlation

Even without the B-1B. Rockwell remains a broadly diversified company in electronics, automotive products and general industry, along with varied aerospace activi-

prices and military On Wednesday, Rockwell spending trends. management briefed more than 100 analysts in New York. The main speakers were Robert Anderson, chairman and chief executive, and Donald R. Beall, president and chief operat-

ing officer, who is to succeed Mr. Anderson in February. "There were no big surprises, but it was an upbeat meeting," said Paul Nisbet of Prudential-Bache Securities. He regards Rockwell's stock as an average market performer over the next six months: Over a longer period, he suggests "accumulation" of

Howard Mager of Donaldson, Lufkin & Jearette Securities said he was neutral on the stock. At Paine Webber, Joseph F. Campbell also rates the stock as neutral and Laurence Lytion of Drexel Burnham Lambert carries a similar investment opinion.

"Rockwell has a broader base of business than other defense companies, and it possesses an impressive management team," said Wolfgang H. Demisch of the First Boston Corp. "However, like most other defense stocks, we have rated Rockwell as a 'hold'

Defense stocks generally have underperformed the rest of the market for a number of reasons," he said. "These include the newly signed arms reduction treaty, as well as the negative implications for defense spending in view of the budget deficit. There also exists a worsening climate for profitability."

ERRY Cantwell of Wertheim Schroeder said, "I have basically been avoiding the defense group for about a year. There exists a historical correlation between stock price performance and trends in defense spending. And defense spending looks downhill from here for the next several years."

Mr. Anderson of Rockwell told analysts that "for the next two or three years, there will be a reduction in defense expenditures

He did not give any estimates, but cited a report earlier this month that the new U.S. secretary of defense, Frank C. Cariucci, had instructed the military services to cut about \$33 billion from next year's budget. This would mean a reduction of more than 10

Nonetheless, analysts expect Rockwell's profits in the fiscal year ending Sept. 30, 1988, to increase over the fiscal year 1987 despite the elimination of the B1-B program.

Mr. Nisbet of Prudential-Bache, for example, projects earnings for the current fiscal year at \$3.15 a share, up from \$2.27 a share

for the current fiscal year at 25.1.

In the recently completed fiscal year.

The higher figure, however, takes into account lower accumulated tax liabilities on the part of Rockwell over the six years of the part of the part of Rockwell over the six years of the part of Rockwell ov

BA Raises Its Offer For BCal

£200 Million Bid Is Reply to SAS

By Warren Getler

International Herald Tribune
LONDON — British Airways PLC, responding to a counteroffer by Scandinavian Airlines System, reased its bid Thursday for British Caledonian Group PLC. BA raised its offer for British

Caledonian to £200 million in cash (\$360 million) from a bid made last month of just under £150 million in shares or £119 million in cash. That compares with a partial £110 million cash offer by SAS for

a 26.14 percent stake in British Caledonian. The SAS bid values the debt-ridden airline at more than £400 million, or twice the latest BA

offer.
The SAS offer, which was backed Wednesday by the board of Caledonian, is subject to British government approval.

Less than a month ago, it looked as if British Airways had the inside track to acquire British Caledonian. But after the bid from SAS and its blessing by British Caledonian's board, BA has been forced to a betterfully after the fire. substantially raise its offer.

British Caledonian reportedly

rejected BA's original offer for at least two reasons: because it was too low and because it was seen as a threat to as many as 2,000 jobs. Many analysts say that the key to

BA's acquisition of British Caledonian may be the British venture capital group. Investors in Indus-try, or 3i, which holds the largest stake in British Caledonian at 41

The investment group, a consortium involving Britain's major clearing banks, also came out in favor of the SAS bid Wednesday. The whole future of BCal rests

in the hands of its largest share-holder, 3i," said Ian Wild, an ana-lyst with Barclays de Zoete Wedd, a London broker. "It obviously was in 3i's best interest to come out publicly in support of SAS; it had nothing to lose by doing so and forced BA to come up with a lot more cash.

Other observers believe the bat-See BA, Page 13



Allegis Wins Praise for Luring Wolf

New Chairman Has Rescued Airlines, Disarmed Unions

By Robert E. Dallos
Los Angeles Times Service

NEW YORK — Stephen M. Wolf, the new head of Allegis Corp., has the acumen to both cut costs and improve labor relations at the company's United Airlines unit, analysts said Thursday.

The appointment Wednesday of Mr. Wolf, an executive known for his ability to reacue failing carriers, ends months of uncertainty that began when Richard J. Ferris was fired as Allegis'

Unions and investors had grown restive over Mr. Ferris's plans to turn Allegis into an travel empire consisting to begin with, of hotel chains and a rental car company as well as the air-

Mr. Wolf, 46, resigned Wednesday as head of Los Angeles-based Tiger International and its major subsidiary, the Fly-ing Tigers air cargo line, to take the new job, which he begins Known as a workaholic who

expects the same from his col-leagues, Mr. Wolf also has worked at Republic Airlines, now merged into Northwest Air-'No matter how

critical a situation may become, he has that sense of humor. And be uses that levity very efficiently.'

-- Jeffrey Kriendler, Pan Am executive

lines; Continental Airlines, Pan American World Airways and American Airlines. Mr. Wolf's appointment will allow Frank A. Oison, Allegis'

current chairman, to move back to the Hertz rental car company, which he and a group of others are in the process of purchasing from Allegis for \$1.3 billion. Mr. Olson joined UAL Inc. —

as the corporation was known until it changed its name to Allegis in February — when it acquired Hertz in 1985. He had been serving until a successor could be found. With its other major subsidiar-ies — Hertz and the Hilton Inter-

national and Westin hotel chains -either sold or in the process of being disposed of, the corpora-tion plans to bury the Allegis name early next year and to call itself United Airlines Inc. The company is still trying to sell up to 49 percent of its computerized reservation system, named Covina-Apolio.

Allegis executives seemed delighted with the hiring of Mr. Wolf, who will be chairman and executive of the parent See WOLF, Page 13

Japan's Surplus In Trade Shrank In November

Economists said the name, me seventh straight monthly drop from year-earlier levels, showed that Japan is gaining some control over the huge trade surplus that has antagonized its trading partners. The improvement has been spurred by the yea, whose sharp climb against the dollar since September 1995 has helped make Japanese grants. 1985 has helped make Japanese exports more expensive and imports

"The fall, the largest this year, helps confirm that the trade surplus is now in a down-trend," said Toshiaki Kakimoto, chief economist

for Sumitomo Bank Ltd.

Japan posted a \$4.20 billion surplus with the United States in November, the biggest year-on-year drop so far in 1987. The figure, which compares with \$4.89 billion in November 1986 and \$4.89 billion in November 1986 and \$4.99 billion in October, reflects an improving trade climate with Washington, Mr. Kakimoto said.

The most encouraging point in Japan's overall November trade figures was the steep 49 percent rise in imports, Mr. Kakimoto said, especially as Japan was buying manfactured goods as well as its traditional raw materials.

Imports jumped to \$14.17 billion from a year earlier, while exports rose 11.8 percent to \$18.91 billion. "Despite the swift growth in im-ports, exports were relatively sub-dued," said one bank economist. "This is fine news for Japan as it shows it is pulling the reins on export growth while imports are allowed to climb."

The yen's rise against the dollar automatically inflates the Japanese surplus in dollar terms. The Ministry of International Trade and Industry said that November exports in volume, rather than value, rose only 0.2 percent from October, with shipments of cars, steel, televisions and video tape recorders registering declines. Imports, on the other hand, grew 23.2 percent in volume.

November to \$4.74 billion from \$6.81 billion in October and \$7.40 billion a year earlier, the Finance Ministry said Thursday.

Economists said the finance of the finance o Kazutoshi Habamura, economist for Nikko Research Center,

Japan boosted its imports from the United States by 40 percent in November to \$2.88 billion, while exports edged up only 1,7 percent to \$7.01 billion.

Japan's trade surplus in November with the European Community fell to \$1.11 billion from \$1.77 bil-lion in October. (Reuters, AFP) ren seir ink ers are .d.

OPEC Rejects Iran Demand for Price Increase

The Associated Press

VIENNA - OPEC on Thursday rejected Iran's de-mand for an oil price increase and the cartel's leaders suspended their formal talks amid signs of mounting tensions among members.

Several oil ministers said that 12 of the 13 members had accepted an OPEC panel's recommendation that the current price of \$18 a barrel be re-

By evening, the leaders of the Organization of Petroleum Exporting Countries had barely begun discussing the most divisive issue: how to allot production quotas.

The oil ministers said they would reconvene the formal conference on Friday.

Oil market analysis said the meeting continued to have little impact on prices. On the New York Mercantile Exchange, contracts for January delivery of West Texas Intermediate, the benchmark U.S. crude, were down 4 cents at \$18.51 a barrel

Currency Rates

Lendon (b) Million Morr Yerk(c) Peris Tokye Zerich 1 ECU 1 SDR Closined in io	8,6175 1,22:30 1,33:58 1,34:11 1,34:2 London, Sat franc	, b. 70 M	734,95 1,6195 1,9734 79,44 4,5162 2,0652 2,2668 1,2647,010 P	217.26 6.54 9.3416 9.3416 6.999 7.8904 Fixtures ound; c:	1,205,80 0,4603 0,1002 0,1102 1,521,56 1,668,51 In alther case To buy one	665.01 1.016 2.016 20,74 6,72.07 2,223 2,54% Hers. Mi dollar.	25213 24.18 9.1422 1.859 1.876 43.2173 47.4315 12.415 12.416	902.06 1.3224 4.151 97.25 	1,273 127,85 4,2466 ° 1,6383 ° 164,67 184,573
quoted/ N.A Outness: M. Currency Aryen, adelpt. Austro. 5 Austr. schil. Bele, fin. tr. Brandi crac. Coneglien 5 Chiness years Desish lepent Byyel, sound New York ra	Per 4 1 415 1.4205 11.71 25.00 45.20 1.3053 1 3.7221 4.3345 1 2.20	Curries Filo. to Greek Hone: Indian Indian Intent Invent Kowei Moloy	critica drac. Com S repet upich state. H dinari	2.67	Gurrency Mex. Pesso N. Zeolosi Nis. soire Norw. Erm Phil. pesso Port. escu Seodi riva Sing. S S. Kor. wo	4.21 40 4.38 40 135 40 137 41 3.74	00 S. / 61 Sen 75 Sen 75 Sen 76 Tel 20 73 85 Tel 102 UA	rency Ar. rend at. provided. Arcan S at bold* rickel Ord E dirlum	2.471 112.4 1.597 29.2 25.18 144.8 1.47

Interest Rates

-		- Thereign	ita.			Da	c. 10
1 ments 2 ments 3 ments 4 ments 1 veer	Dollar 6 W-6 Ws 8 W-8 % 2-6% 8-8W 8-8W 8-8W Margan Gua	D-Mark 3 % 3 % 3% 3% 3% 3% 3 % 3 % 3 % 4 %	Franc 4-4% 376-4 376-4 376-4	\$16-61/2 \$16-61/2 \$16-81/4 \$16-81/4 \$16-9 Pound, FF1: of \$1 multion #	French France 8 16-9 16 8 16-9 16 8 16-9 16 9 16-9 16 9 16-9 16 Lieyds Bonninium (or	ECU 6%-6% 6%-6% 4%-7% 6%-7% 7 N-7% ok (ECU); equivalent	6% 6% 6% Routers

Key Money R	sies D_0	c. 10	1 4
United States Discount rate Prime rate Prime rate Prace of Pederal funds Lam separ 96-127 days Lamonia Transcry bitts 6-coosis Transcry bitts 3-coosis CD's 3-coosis CD's	Close 1 874 4 13/16 7,87 5,85 6,48 7,31 7,31	Prev. 6 676 676 636 639 533 639 721 721	2 2 2 3
Jopan Discount rule Call moos? 2-month interbank 3-month interbank	21/2 3% 3 15/16 3 3%	2½ 330 15/16 330	A 2
West Germany Discount rate Lessbord rate Overstyld rate I-month laterbook I-month laterbook Geoglic Internation	210 716 2.20 4 3.50 3.50	2% 4% 1.20 1.75 1.46 1.75	5
Britisia Besit base rote Call money Jenseth interbetik 51-day Trausary bill	9 89a 8 9/16 9.6.	9 84 84 86	N P

8 3/16

Asian Dollar Depos

rest Rate Index: 7,371

Gold

To Unify Capital Rules Attempt to Even Competitive Edge

Central Bankers Agree

By Carl Gewirtz

PARIS - Central banks scored a major breakthrough Thursday in their drive for better cooperation and coordination of policy by an-nouncing plans to harmonize the rules under which banks operate. Their two-year effort to agree on common standards is aimed at establishing a level competitive play-ing field for banks currently handi-capped by regulations that are

stiffer in some countries and lighter The rules will set a common measure of what makes up a bank's capital, common standards on weighting the risks banks take on and off their books, and the mini-

mum amount of capital relative to assets they need to have.

ing institutions. For European "universal" banks which combine commercial and investment banks, securities holdings would be treated as loans.

Noting that investments also carry a market risk, as evidenced by October's collapse in stock prices, officials said stockholders' equity, excluding

Although the 12 nations that participated in the report in princi- capital. In this category are undisple agreed on the convergence of closed reserves, asset revaluation

The 10 were Britain, Belgium, Canada, Italy, Japan, Luxembourg, the Netherlands, Sweden, Switzer-land and the United States. The two countries with reservations were West Germany and France.

Over the coming six months, the proposals will be open for national discussion between banks and their supervisory authorities. The aim is to have an international conscisus by next June and then begin any gislative actions. The goal is to have the uniform

standards fully in operation no lat-er than the end of 1992. Officials expect that West Ger-that have issued substantial many and France will ultimately amounts of floating-rate notes with

poin the pact.

Referring to the proposals announced last January by the Federal Reserve Board and the Bank of by banks would have a risk weight-England to harmonize their rules, a ing of 100 percent. central bank official made clear that the agreement would assure by banks is largely conventional, the U.S. and British authorities officials said, and includes a comthat they would not be placing their prehensive list of cff-balance sheet banks at a competitive world disad-

vantage. Although unspoken, the major concern was the inclusion of the Japan, where looser capital requirements give Japanese banks an

edge in international finance.
The new proposals differ from
the U.S.-British plan in the definition of what constitutes capital. In addition, the new plan proposes fewer categories of risk weightings from zero to 100 percent of an asset's value.

By the end of 1992, it's intended that the standard capital adequacy measurement for banks be 8 percent of assets, weighted for risks.

out what that target would mean for national groups, but suggested it would require a sharper capital The proposed rules only cover it would require a sharper capital commercial banks — deposit-tak-increase for banks in Japan and

The goal is to The heart of the report is the defi-nition of bank have the uniform capital. This is a standards fully in major point since operation by no business banks later than the end can take on their books is a multi-

the risk of securities holdings preferred stock, plus reserves, would be looked at more closely in Supplementary sources of c

Supplementary sources of capi-tal are allowed, but in no case can these exceed 100 percent of core datory practices, only 10 gave reserves, provisions, hybrid capital instruments and subordinated term debt. The latter can total no more than 50 percent of core capital.

Japanese banks, for example

have large amounts of equity held in their portfolio at the original cost. "These latent' revaluation reserves" should be included in supmental capital but at a discount of 55 percent to reflect volatile stock prices, the report said. For U.S. banks, which have built up loan loss reserves as the Latin

American debt crisis worsens, the roposals set a cap on how much of such reserves can be included as For British and Canadian banks

Growth opportunities worldwide

PRIVATE BANKING RE-DEFINED

t American Express Bank we believe that A resterday's concept of "private banking" no longer meets the needs of today's complex world. And so our approach to private banking is as different, as innovative, as our bank itself - in a

For example, we are one of the very few banks that specialize in serving international clients, and we have over 65 years of experience in this field. Today, with 99 offices in 43 countries - one of the world's largest networks - we are present in all key financial centers of Europe, Asia and Latin America. In Switzerland, private banking services are provided by American Express Bank (Switzerland) AG. And, through American Express Bank International, we now serve international clients in the major U.S. gareway cities of New York, Miami and Los Angeles.

Exclusive services

Moreover, we offer an exceptionally broad spectrum of services, including Gold Card® privileges through American Express Bank and our exclusive, round-the-clock Premier Services,534 for the business and personal travel needs of certain clients. Another example, our asset management. In

addition to full-time, professional portfolio management, we give you access to the investment opportunities provided by the worldwide American Express family of companies. Result: you have an unequaled choice of ways to protect your assets and make them grow.

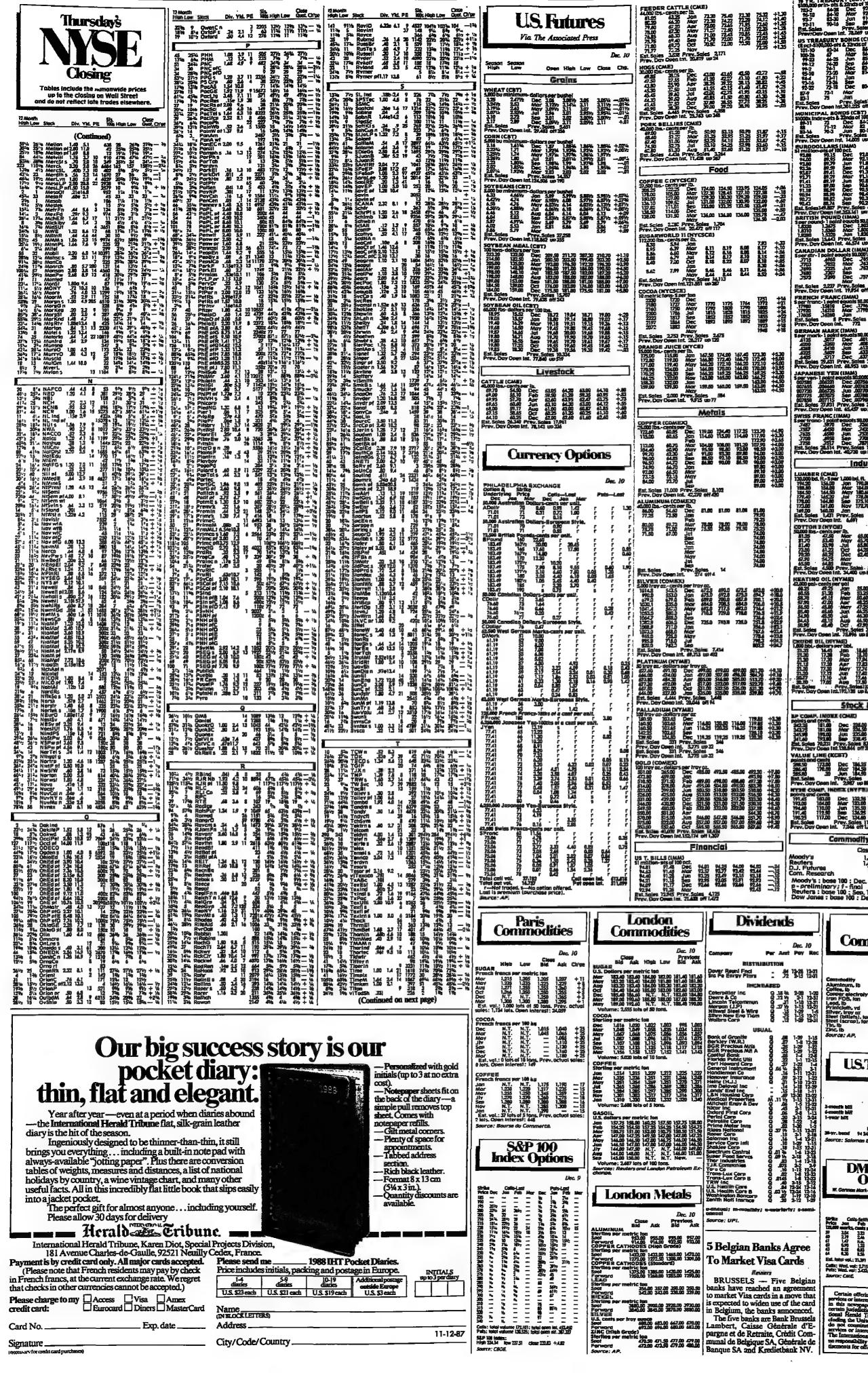
Your personal advisor

To help you benefit from this broad array of services, we assign one of our Account Officers as your personal advisor. An experienced professional, he coordinates American Express Bank's global resources on your behalf, supported by one of today's most advanced relecommunications and computer networks.

Private banking re-defined, by American Express Bank: personal, innovative, fine-tuned to the special needs of international clients. For more information on how this unique concept can help you reach your financial goals, contact us today. In Zurich, telephone 01/219 61 11; in Geneva, 022/32 65 80.

American Express Bank Ltd. is a wholly-owned subsidiary of American Express Company, which has assets of more than US\$99 billion and shareholders' equity in excess of US\$5.7 billion.





MA TODAY BEEFER STATE Dec 18425 19140 18430 18446 Commodity Indexes Moody's: base 100: Dec. 31, 1931, p-preliminary: f-final Reuters: base 100: Sep. 18, 1931, Daw Janes: base 100: Dec. 31, 1974, Spot Commodities **US.Treasuries** Bid Offer 94 24/32 94 24/32 **DM Futures Options** Jon 204 219 1,47 0,90 0,52 0,30 Est. fotos vol.; 21,377 Colls; Wed, vol.; 2,715; open inl. n.a. Pols; Wed, vol.; 1,002; open inl. 52,678

TEXT OF THE PERSON

Deputed Market

Francisco Santonia

A TENT TO LESS AND AND AND

the Maria Carrier Commission of

the state of the same

the factor of the same The second second second the species of the Ben to the contract of

The way

Same and the same

The same of the A STATE OF THE PARTY OF THE

The same of the sa Marie and the second the set of the Children

State of

The state of the state of

gains bost

The state of the s

The same

and or or the same Service of the August Season Est Sent the

inci all ies-ier-31

ADVERTISING SECTION

IDEMEDIA'S CAMPAIGN PLAN

STONE'S throw zway from the bustling Pont de Neuilly metto and close enough to hear the boars on the Seine, the offices of Idemedia are located on a peaceful suburban street lined with trees. But the calm outside belies the activity within. Idemedia is one of the hottest names in the French media world today. From its birth in 1980, the company has increased its turnover ten times and this year is will top two billion francs

For a space-buying group, the last year has been one of enormous transition. Any company involved with the media has been affected by the increase in the number of TV channels from three to six, and the accompanying explosion of ad space. But Idemedia is used to rapid change.

In the space of seven years, the company has spun off eight satellite groups in Paris and established a network of five affiliates abroad. At the bead of this dynamic group is its founder, Daniel Adam, former CEO of McCann Erickson in Paris, and a man with a deep knowledge and understanding of the French advertising world.

Idemedia's business is not one that the general public knows much about. In the trade it is often called block space-buying, although this catch-all phrase does not cover the extent of Idemedia's activ-

Block Buyers

The traditional block space buyer has a clientele of companies, all with substantial advertising budgests. His job is to buy space in the media, ic. relevision, radio, press and billboards and to negotiare the lowest rares possible on behalf of the client. Because he bays more he gets it for less.

In the old days in France. the client paid 15 percent to the ad agency media department for this service. Today be often pays as little as 3 percent to a block space buyer.

Currently, 66 percent of all French media buying is done outside the ad agency's traditional structures. Idemedia, however, is a block buyer with a difference

Nicolas Lebeuf, newly appointed president of the Idemedia "directoire" and Daniel Grojean, director general, are the first to admit that their company had the advantage of

We arrived on the scene when block-buying was already well established in France," says Mr. Lebeuf. He salutes the group, GGMD, led by Gilbert Gross who introduced the new concept in the

By 1980, Gilbert Gross was the uncontested volume leader. No one could bear the price discounts he offered. But Daniel Adam, assessing the situation, came to the conclusion that there was room for a new approach.

Media Planning

Major changes were taking place in the way media research was being done, thanks to new technology. Mr. Adam became convinced that the time was right to introduce a rival media buying service which would also incorporate the latest methods of media planning research.

Mr. Lebeuf explains: "Our argument was; what's the use of buying a page of advertising or a radio spor, no matter how cheap, unless you know what it's really worth?"

In other words, Idemedia introduced the notion of quality added to quantity. The company made its mark by offering competitive prices



Idemedia founder and head Duniel Adam.

linked to sophisticated media planning and analysis.

"It mok three years to construct the first generation of software models," Daniel Grojean says. He fondly remembers the day not so long ago when media planning was a matter of pencils and paper. It also took time to educate new clients. First, Idemedia broke with tradition by analysing the efficiency of media plans at the real price paid. Their sales staff demonstrated that the optimum media plan was not the same when calculations were based on the discount price. Radio, for example, offers discounts up to 40 percent off the stated rate while relevision gives nothing. Meanwhile, competitors continued to work from rate card prices.

Targeted Campaigns

Idemedia also redefined the way campaigns were targeted. The old-fashioned identification might talk of housewives from 25 to 49, in top categories A and B, living in Paris and major rowns with a population of 50,000. Idemedia showed how this could be refined. Thus for Baby Food, the potential buyer or target is the young mother with children between three months to one target is not the ordinary housewife but cat owners.

Media plans from Idemedia concentrated on target identification. This was allied to the most recent analysis in lifestyle research. In 1984, they

were ready to establish a fullfledged media research center. baptized Credome (Centre de Reflexion, d'Etudes et de Documentation sur les Media). The Credome, beaded by Alain Parodi, recruited a team of 30 people whose job was to perfect and update data banks for the entire group and to develop models for specific

Research Investment

and original research.

With this major investment in research, Idemedia managed to attract an increasing number of clients from the ranks of the medium-sized companies. They also embarked on a policy of alliances with the non-aligned advertising agencies - those agencies who had not yet established block-buying facilities.

The list of affiliates today is an impressive one: Universal Media with McCann Erickson; Enude Creative Media with Groupe Chatel; MIA with Agency DJW; Objectif Media with Gilbert Donar; Mediaplan with Agency Rythme Alpha; Starmed with the Groupe Expand; O'Media with Agency Hautefeuille; and Mediapower International with Agency CFRP. Each agency has the benefit of the Idemedia research and knowcontrol of the affiliate.

Now that the newly created software for television research is in place, the Idemodia group looks forward to the future with a certain tranquil-

dvertiser. The following dialogue, de-

ADVERTISING SECTION

TV advertising totally; Sundays; the British BBC has never allowed it but might change its mind soon. Grudgingly, relevision in Europe is opening up to advertising, and of all the EEC countries, the French are now the most advanced along this highly regulated route.

American companies, accustomed to almost total liberty in buying space for TV commercials at home, are driven mad by European TV restrictions. They complain that the space available is never enough. Worse, the regulations, priorities and exceptional demands which change from country to country seem unnecessary and costly.

For example, the word "happiness" cannot be used in a French TV spot. Children cannot appear alone in many countries. Certain sectors like retailing or even margatine are arbitrarily banned to protect local interests.

One of the most mind-boggling demands is that media plans for TV must be drawn up in September and booked for the entire year to come, regardless of developments in

Advance Booking

In France the explosion of new TV channels has broken down old rules without making the new rules clear. TF1, the recently privarized channel, still requires advertisers to reserve space ahead but the timespan is down from one year to six months. The two government channels work on the old year format but they now ask advertisers to reserve all space by Minitel.

Currently, there are no less than four accepted audience rating groups in France. But none has yet emerged as the recognized standard. This es audience ratings a great

Software Plans

To counter the minefield of restrictions, old and new, Idemedia has gone back to its computers and come up with

BARTER: WATCH THIS SPACE

WEDEN still bans a grand total of six software plans to help our the confused

COMPUTER SEARCHES

FOR SELECT AUDIENCE

vised to explain the situation to the hapless company ad director, goes a long way to illustrating the dilemma. Q: We advertisers are concerned to get the best out of the TV time we buy. But it

A: Nor at all. You give us the earget and we give you the best combination media plan among the thousands possible, thanks to our software model, MYRIAM

seems like an impossible

Q: I want to believe you but in fact we never seem to be able to buy the optimum. All these priority rules and incomparibilities (not being able to appear with similar products in the same group of spots). What's the use of a great theory that can't be applied?

A: Our model, MYRIAM, not only gives you the best plan but then it gives you, in order of mexic, a list of alternagives for the time spots refused.

Standardized Polls

Q: But what's the basis of this plan? We don't yet have an accepted standard of audience measurement. Each poli contradicts the other.

A: It's true that each audience study has its advantages and disadvantages. We screen them all, rake out the bugs and keep the best from each one. This provides us with our own unique data bank which we call DATA MIX TV.

Q: You mentioned that you were able to construct an optimum plan taking into account the rules and regulations. Have you found a method to reduce the number of timespocs refused? A: Yes. Our software pro-

gram, SIMUL TV, analyzes all the 140 products we currently handle for TV. It simulates the exact priority rank and incompatibilities which are used by the TV channels in their calculations. With 140 products we are able to make exchanges from among our own clients' spots and bring down the refusal rare. Q: Heavens! 140 products!

How can you follow all those campaigns at the same time? A: Thanks to our software, ECRAN TV, all the campaigns are entered on the compurer, even to the last detail, including updates of changes. Suppose there is a strike on TF1 Wednesday next. Within 10 seconds, the computer sorts our all the advertisers with a TV spot on that date. We can instantly make the necessary changes.

Andience Movements

Q: What womies me the most in TV is the unpredictability of audience movemenus. When you have to make a plan for October six months ahead of time, obviously you can't do the best

A: This is why we have LEV-HL TV, software which follows changes in viewer's preferences. Beginning this year, we have tracked 1300 to 1400 spots on the six channels. By running this information through our software INFO-PERF TV, we can assess the performance of a campaign at any given moment.

Q: Yes; but you're talking about the past. I'm interested in the future.

A: Exactly. But we have also developed, with Publi Media Service, a new tool for predicting audiences in two ways: TELESPOTS and TELE-METRE We can change a campaign plan anytime up to eight days before, if audiences' predictions are not satisfac-

Rating Points

Q: I see you're well prepared. I guess I can just follow along with my eyes shut.

A: No. Keep your eyes wide open. We give you the means to check up on our work thanks to MESUREX TV. This is a program for the advertiser to verify whether we have succeeded in improving his gross rating points with each campaign. You know whether we have brought down the costs and insured a greater productivity. Isn't this what you are looking for when it comes to TV ad-

MAJOR **EUROPEAN NETWORK**

HE guru of globalism, Theodore Levitt of the Harvard Business School, hit the headlines in the early '80s with predictions that all business would soon go global. National barriers would come tumbling down as satellites went spiraling up.

Like all gurus, Dr. Levitz was ahead of his time. Global business continues to run into practical problems like language barriers and conflicting customs and traditions. But the underlying trend is there, reinforced by the commitment of the REC countries to create a single European market by

Integrated Market

"We know the day is coming when media buyers will treat Europe as one market," says Nicolas Lebeuf, Président du Directoire of Idemedia. This is why the group is already positioned across Burope. So far, they have established majority-owned affiliates in six countries -France, Germany, Spain, England, Sweden and Switzerland. The genius of this pan-European organization is that Idemedia's partner in each country also occupies a leading position in the national market. It is a true association of Europe's top professionals in the business. The first Idemedia clients to take advanrage of the new network were the U.S. multinational, Johnson Wax, and Bongrain, the French cheese group.

The fact that a French company is the driving force behind this European union is not a coincidence. A look at history shows that media buying in blocks actually originated in France back in the '60s. The biggest French advertiser, l'Oréal, showed the way by combining ics huge advertising budgets in-house. This stripped its advertising agencies of all but the creative role. Savings on the usual 15 percent commissions were enor-

Buying Power

Because all ad space is traditionally negotiable in France - with the notable exception of television - l'Oréal could buy radio spots and press space at a better rate than its confreres. Soon the giant Havas ad agency group followed suit and pooled its space buying power to give clients the



Nicolas Lebenf, Président du Directoire.

benefit of 20 percent in discounts. Arch-rival Publicis followed.

The climate was right for a new breed of media independent, one non-affiliated with an ad agency. The pioneer was Gilbert Gross, who bought up huge chunks of space and sold them at prices so low that he soon cornered a major share of the market.

In the mid 70s, the ad agencies fought back to form their own centralized buying groups. Some elected to place their business through the media independents.

By 1980, only nine of France's top 100 advertisers were buying their media chrough a full service ad agen-

Discount Prices

Just when the revolution seemed over, Idemedia arrived on the scene with a new and distinctive concept. Based on advanced software, they could offer quality research and optimum media plans at competitive discount prices. It was the right formula for the right moment. Today, the war with the agencies is over. Idemedia has set up eight local affiliates in France, each one with a different ad agency as partner. The agency recains majority control and contributes its budgers while Idemedia supplies the media expertise.

Idemedia's European capansion was parteemed along a similar model. The French group brings in its international clients and keeps a 51 percent majority interest in each jointly owned affiliate while the national partner bandles the actual buying.

To date, Sweden is the only other country outside France where independents have won over 60 percent of the market.

The explosion came in 1980 when Swedish advertisers and media worked out an agreement to cut space buying commissions from 15 percent to 3 percent. Overnight, agency media departments were wiped our. At 3 percent only huge specialized media companies can survive. Idemedia's partner in Swe-

den is Marketing Gruppen, one of the largest and fastest growing groups in the coun-

Bergeining

Media bargaining in both Italy and Spain is very similar to France. Spain, in particular, has proved a femile field for affiliates of French companies. Idemedia, however, chose as its parmer the pioneer of the independent movement in Spain, Media Planning, mmber one in the marketplace and owned by a powerful syndicare of banks and invest-

ment companies. In England and Germany, media races are traditionally non-negociable. But with cutthroat compenition between the press groups, times are changing. Media independents who used to work mainly by securing prime positions for clienes are now beginning to negotiate price advantages

In England, Chris Ingram & Associates (CIA), the Idemedia partner, is one of the best-known names in the

Pan-European Service

The German partner, Hiemstra Media Services (HMS), was responsible for introducing independent media buying to Germany. Its biggest client is none other than the Bundespost, the manonal post office. HMS has joined with Identedia to start up a media buying group in Switzerland, where the business is still relatively small. In the next 10 years, Idemedia expects to see more and more advertisers buying Europe as one marker. Satellite television will be out of its infancy. International media will take on added importance. At the same time, research and computerization in media buying will become increasingly expensive. Pooling the combined research facilities of the ldemedia parmers will make it possible to provide the best pan-European service at the

best possible price.

LIP on the relevision in France today and no 1,300 per week. Ads have multiplied to fill you may get a glimpse of Alexis Carrington, the void but there are simply alias Joan Collins, displaying her well-preserved channs on Dynastie. Zap through the channels to see JR Ewing, ever so implausible in dubbed French, benzying the long suffering Sue Ellen for the umpecenth time on Dallas. Dynastie and Dallas are unlikely crowd pleasers in the land of Charles de Gaulle. But

gameshow, the Wheel of For-The show has proved to be a goldmine for its sponsoc, Unilever, the Durch amiltinational. In return for bankrolling the production, Unilever gers free ads on the program wherever it is sitted. In France today, the show guarantees Unilever a prime time slot for

who would believe the most

popular program of them all

this year - the golden oldie

a bargain basement price. New in Europe

This is a perfect example of what is known as barrer TV -already flourishing in the U.S. but only just getting off the ground in Europe.

One of the first to move into the new slot is Idemedia. They recently set up a spin-off company called Mediaprogram, designed to offer a wide range of barter-inspired opportunities to clients.

Currently, the field is wide open. French television has expanded from three channels to six in the space of two years. The number of blocks of ads has exploded from 250

not enough programs to go round. Hence the proliferation of American programs, some of them over 30 years old, like The Intouchables and Peter Gunn. New series and productions are in preparation but they are not yet completed. Other shows, hastily parched together, are not producing the hoped-for audience. But the biggest problem

The cost of TV production is such that new ways of financing must be found. Barrer is the natural extension of sponsoring, and comes in a number of variations. The advertiser can physically produce a program and incorporate his own ads. He then sells or gives away the "package" to the TV station, depending on how the two parties negotiate the deal.

Prizes for Time

On the other hand, the adverriser might ask to eathange his programs against ad time on another show. He may even sell these spots on to a third party. Another trend is to go back to basics. The advertiser pays for his ads with his own merchandise. The armacrive prizes given away on game shows often originate as gibs from advertisers in exchange for time.

Laurent George, Mediaprogram director, explains that his group is currently following the work of neatly 100 TV producers, with a view to put-



"And now for a word from our sponsors..."

ting the right client in liaison with the right project. "It is imperative that companies make an intelligent choice among all these productions,"

Mediaprogram helps the client make a decision by asking four basic questions: How many people will an advertiser reach through television and which is the best way to estimane? Who exactly will be reached, by some and by caregory of client, knowing that the targets vary? What fallout can the advertises expect in other media? How will the operation affect the company's image? To answer these questions, Mediaprogram will work in lisison with Credome. the research arm of Identedia.

that sponsoring and barter will represent between 5 and 10 percent of the French advertising market in 1988. Producers need help to defray cost," he says. "And the TV channels are interested for the same reason. With barter, they don't need to buy a production and then wait to see if ads can linance it."

Laurent George estimates

Quality Fiction

Scudies show that the price of a series in France is estimated at 2 million francs per episode. Unless the show sells abroad, the investment cannot be recuperated in the French market alone. Bartet is one solution but by no means the

"Eventually we hope to produce our own quality fiction," says Mr. George, "but programs like this will never be financed entirely by barter. This is why we are looking for pareners to co-finance. We feel that ambitious, prestige projects will appeal to banks and insurance companies, companies who need to project an image of quality and solidity."

Currently, the CNCL, the official control board in France, is working on new rules to regulate "barter" in France. But the battle at the European level appears already to have been lost. For with the progress of sarelline television, it has become harder and harder to impose rules.

A GASTRONOMIC GUIDE

HE Defresne family bought Jarrasse (4 ave. de Madrid, tel.: 46.37.16.52) from irs founder and eponym in 1980 and has continued to improve on its reputation as one of the area's best seafood restaurants. The most frequently ordered dishes at Jarrasse are the bouillabaisse à la Marseillaise, the loup grille au fenouil and the mille-feuilles au grand For traditional French fare marnier for dessert, which is made by the house baker and must be reserved because of its

If there isn't a free table at Jarrasse, walk one block over to La Rascasse (10, ave. de Madrid, rel.: 46.24.05.30). Founded in 1976, La Rascasse (means scorpion fish) is half the size of its competitor and its menu has half the choices. However, La Rascasse offers

popularity.

25 many 25 2 dozen plats du jour — Jarrasse has one depending on what the daily catch has brought to market. The lotte au thym and the coquilles St. Jacques are among the restaurant's most soughtafter main dishes. With your fish, try the chilled samuer champigny, 2 popular red wine recommended by owner Louis

served in a traditional French bistro, try La Boutarde (4 rue Boutard, tel.: 47.45.34.55), just half a block north on the rue Boutard. "People come to have a nice meal," Netto said, "but they're also attracted by the friendly ambiance that my team creares." Here you will find the boeuf grille, blanquette de veau, selle d'agneau and the faux-filet Dijonnaise that are staples of French cooking.

INSTITUT SUPERIEUR DE L'ENTREPRISE ET DES AFFAIRES INSTITUT DU TOURISME ET DES LOISIRS

92, avenue Charles-de-Gaulie - 92200 Neuilly-sur-Seine - Tél. (1) 47 47 06 40

Tout au long de cae trois années d'études le corps professoral qui se caractérise par son aspect novateur sur le plan de la pédagogie et sa faculté d'adaptation aux besoins des entreprises apporte

aux étudiants l'efficacité, l'expérience propres au milieu des affaires.

Commerce International

: Traduction Commercials Socrétaries de Direction

: Relations Publiques : Gastion et Crietion de PME

Management Touristique

une notoriété certaine auprès de toutes les organisations touristiques

Communication et Actions publicitaires

Négociation Vente Nationale et Internationale Communication Relations Publiques

L'ITL, le plus ancien des établissements privée apécialisés dans l'enseignement du tourisme a acquis

1º et 2º années B.T.S: Action Commerciale

Option production et distribution

Option administration et développement

Owner Françoise Netto recommends the tarama.

For regional French cui-

sine, cross the avenue Charles de Gaulle to the northeast side of Neuilly. Le Chambord (17 rue Paul Chabrousse, tel.: 47.47.73.17) specializes in game from Quercy, the region along the western foothills of the Massif Central where chef and owner Philippe Lempereur grew up. It is one of the few places in and around Paris where you can order a canard au sang. You'll also find pheasant and partridge and dove at Le Chambord. A fine list of hearty burgundies and bordeaux accompany the menu. Reservations are essential, for Le Chambord has only 60 seats and a large, loyal cli-

The same is true at Carpe Diem (10 rue de l'Eglise, tel.:



46.24.95.01), a restaurant with only ten tables clustered in one simple salon. Chef and owner Serge Coquoin offers game in season and fish dishes. "The style of the restaurant is a bit English," he said, "but the food is traditional French country cooking."

Six doors down on the same street, chef/owner Alain Albert oversees the operations ar Le Manoir (4 rue de l'Eglise, tel.: 46.24.04.61) from behind a bank of stoves. Le Manoir offers a menu at 200 francs with wine included. "We provide our patrons with traditional French cooking," Albert said, "but because we have a lot of business people come here, we also try to keep our meals light."

Light is the last word in Madame Siegrist's vocabulary, the patronne at La Ferme de in Jatte on the Ile de la Grande Jarre (197 bd Bineau, tel.: 46.24.69.18). "We tried some of that lighter stuff," she said, "but we took it off the menu because we didn't like it." At La Ferme de la Jatte you will eat traditional dishes cooked with the care your grandmother would have taken had she been French. "We have a grill at lunch for 60 francs to accommodate the young secretaries who work around here but don't have the kind of money it takes to eat in a rescaurant every day." The restaurant, which also has a 100franc menu, has been in the family since 1945.

At the eastern end of the island, you'll find Le Petit Poucet (1 bd de Levallois prolongé, tel.: 47.38.61.85). The young and sporty like to

gather here because "the food is good, not too expensive, and we have the prettiest waitresses," owner Raphael De-

cinema set takes over. "We have a reputation for attracting a very à la mode clientele, but we're puring a lot of emphasis on our menu because we also want to be known as a good restaurant," said Luc Peyronnel, one of Café La Jame's owners. The bold print on the menu will tell you that the cafe's pastries are made by Le Nocre and that for 800

de bouchot and the escalope de saumon aux petits légumes were the most frequently recommended dishes. On the nights when Guivarch is in the mood, he'll sing and tell jokes. The Guinguette's intimacy and the joviality that Guiwarch and his crew inspire make this the kind of place that the regulars want to keep



Café La Jatte, a restaurant to see and be seen in.

montremi said. Le Petit Poucet has a 90-franc menu and a wine list with only one "big" bottle on it. The average check comes to 160-170 francs

The Ferraris parked in front of the Café La Jatte (60 bd Vital Bouhot, tel.: 47.45.04.20 — just a hop, skip and a jump from the Petit Poucet) don't belong to its patrons, they and the 75-foot-long, styrofoam plesiosaur hanging over the tables in the Café's warehouse space form part of the decor. At lunch, its 250 seats are occupied by advertising execs from the area. For dinner, the

francs you can order an Hermes table fireworks display.

La Guinguette de Neutlly (12 bd de Levallois, tel.: 46.24.25.04) is just a stone's throw from the front bumper of the Ferraris guarding the door at Cafe La Jame, but at the other end of the restaurant spectrum in terms of decor and ambiance. "People come here to take it easy and have a good time," said owner and manager Christian Guivarch. According to La Guinguerre's parrons, people also go there to ear well. The brioche à la moelle et au beurre de porto, the tagliatelle aux moules

L'île de la Grande Jame offers more than just French rescaucants. Chez Yau (217 bd Bineau, tel.: 46.24.02.38) produces Cantonese (as opposed to Szechuan, which is spicier) and Viennamese dishes, such as cresittes joyeux, cuisses de grenouilles à la cantonnaise and crabe farci. In addition to seafood, the menu includes all the meat and chicken dishes that have become favorites to occidental palates. While waiting, Yau suggests tasting the Kuci Hua Chen Chien, an apéritif made of sorghum alcohol and flavored with bay leaves.

If you're in the mood for Italian food, Livio, at 6 rue de Longchamp (tel.: 46.24.81.32) about 100 yards southwest of the avenue Charles de Ganile. has a menu that gives a fairly complete representation of Italian gastronomy. Anything that the restaurant doesn't provide can probably be made at home with ingredients bought at Livio's Italian food market next door. Transparent plastic ceiling panels in the back dining rooms give Livio's clients the impression of dining out of doors even in the winter. The 125-france menu includes a drink. Livio is : open every day of the week, so no craving for Italian cuisine need go unabated.

m. In Sets B

R I Join

Whiting Plan

Mardicide

La Chevanchée (209 tez. ave. Charles de Gaulle, tel:: 46.24.07.87) is a French restaurant with a Spanish soul. If you order the typically French items on the menu, you will have a good meal, but you will have missed out on the kind of food that has built a devoted following for La Chevauchée. The paella valencienne and the zarzuela (2 Spanish bouillabaiss) are particular favorites of the owner, who comes from Aragon, the region around Barcelona. Their wine list includes many good bottles from the Rioja, such as the Marques de Riscal and the Marques de Murriera. La Chevauchée also has a 125-franc menu, but the wine is not included.

Right in the middle of Neuilly, just to the left of the International Herald Tribune building, is Le Village (175 ave. Charles de Gaulle, rel : 46.37.17.56). More than a favocite spot to unwind after a deadline, Le Village serves a variety of French dishes principally from the Auvergne in central France. Le Village, open every day of the year, features confit de canard, pave de rumsteach en roquefort, salade du Périgord (duck gizzards on a bed-of-salade frish) and a special wine called Marcillac. from the patron's hometown of Aveyron.

Aubéry de France



American Hospital of Paris

The American Hospital of Parls is ADVANCING into the 21st Century with the construction of its new, 6-story building including an International Center for Medical Exchange.

The American Hospital of Paris continues to offer you:

- The best of American-style medical care, the latest state-of-theart medical equipment, and a Quality Assurance Program making it the ONLY hospital in Europe accredited by the JOINT COMMISSION ON THE ACCREDITATION OF HOSPITALS
- A totally bi-lingual (English-French) medical, nursing and administrative staff
- 43 specialized medical services under one roof (including 3-D) CT Scan, Nuclear Medicine, Lithotripter, Gym/Pool/Jacuzzi for Physiotherapy, In-Vitro Fertilization, etc.)
- 24-hour Medical and Dental Emergency Departments
- Reimbursement by a wide-range of insurance and mutuellesincluding BLUE CROSS-up to as much as 100%
- Affiliation with Columbia Presbyterian Medical Center in New York

For information on services, reimbursement and other American Hospital of Paris-related concerns, please call:

Shari Leslie Segall at: 47.47.53.00, extension 2561.

EUILLY has charted 2 new planet. Alain Papiernik and his crew from the Aviatic Club in the Marais are at the controls of Planer (6 rue du Commandant Pilot tel.: 46.40.08.88), the larest celestial body in the capital's culinary constellation.

Architects Patrice Dangel and Fabrice Angelo Santo, surely a match made in heaven, have transformed a '20s auction house and dance hall into a '50s American diner, or dinner hall as it's being called by the management. Aquama-rine, pink and bleached green are the basic colors of this 600square-foot, split-level idealization of the eatery that became part of the teenage vocabulary in America 30 years ago. Swooping curves

fins of classic Cadillac models. Nothing here was left to

chance. The furnishings were chosen in Canada by a set designer for French film director Claude Lelouch. "People also want a show, a spectacle when they go out to cat," Papiernik said. "We're going to give them a good meal, but also the kind of decor that they'll remember three days after they've walked out the

Planet offers typical American food like T-bone steaks, bagels and cheesecake baked by the Marriott Hotel chain's pastry chef. You can also find more exoric regional dishes on the menu, such as grilled salmon in honey and cajun steak tartar. The bar mixes, from an inexhaustible list of

drinks, any one of a rainbow assortment of fresh fruit cocktails with or without booze. Brunch, however, is not the usual pancakes and bacon à l'americaine because, according to Papiemik, "every place in Paris does that." Planet promises an English Sunday brunch with scones and eggs Should you wish to work

up an appetite, drop downstairs to the driving range and grab a club. The miniature range came with the space when the people from Planet bought it. They decided to keep it and make it a part of the restaurant, a wise choice considering the increasing popularity of golf in France. The drive-in diner opens at

10 in the morning and closes at 2 the following day. Your

meal won't be rushed out to you by a waitress on roller skates, but you can drop your keys off with a Planer valer and have him solve the parking problem for you

Planet seats 100 in the main dining room and the balcony, but if you can't find a rable immediately, pull up to the 14-meter-long bar while you wait, there's sure to be morn. A mosaic of blue glass fragments imported from Italy decorates the bar, and the standing area in front of it is a raised platform in a wave partern. You no longer need to roll your eyes toward the sky the next time someone suggests eating at one of the same old places. Reset your gastronomic coordinates on Planet and take off for Neuilly.

- Aubéry de France

nr randstad france

 Travail temporaire Personnel qualifié, trilingue/bilingue Assistanat, secretariat • Traitement de texte

> Mary Kelly 41, rue Ybry 92200 Neuilly-sur-Seine. Tél.: 46 40 39 78

AGENCE NEUILLY - PARIS - OUEST

 Buying • Selling • Client follow-up
 Rentals • Real Estate Transactions Townhouses

Tel.: 46 24 02 15 - 46 24 07 97 - Telex: 643143 F

38, ave. Charles de Gaulle 92200 Neuilly/Seine



Jonction

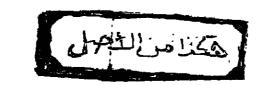
LA GRANDE PUBLICITE DE RECRUTEMENT 32, Avenue Charles de Gaulle - 92200 Neuilly sur Seine Tél. (1) 46 24 34 24

Than-chay-

NTHEIH MOND

MONTH. B

SOPH INVESTOR -GUIDE TO AND P



Pan Am Sets Braniff Merger Terms the Livin work

By Agis Salpukas

New York Times Service

NEW YORK — Pan Am Corp.

says it has signed a letter of intent
to merge Pan American World Air
merge with Beaniff. Inc. if certain ways with Braniff Inc. if certain conditions are met.

in the second

TO THE SECOND

Carrie Bras State

to recommend

The state of the s

STATE OF State State S

The same of the sa

The same of the sa

-1912 QCI 6

The last

The way of the Real of

The later care !

Chevanchée 1200 m.

But to Garage

The state of the s

The state of the s

The first had

A TOTAL THE RES

S. C. C. C. S. Maria

Car day that a design

- Consti

में के किया किया है।

- 17-15 Table

THE REAL PROPERTY.

The state of

Se Leading

of the Ma

- - - - - - - LO

The second of the second

- The State of the

Committee and the second

The Section

And a deligible

A STATE OF THE PARTY OF THE PAR

Property of the second

4 1 h a may b

the Paris of Care

s and a district

A Company of the second second الفطير كالمناز المراضية الماس m in and ambig

No. of the state

And the same of th

್ವಾಟ್ ಬಡಕಾಡಣೆ.

Auden de France

100

1.227.5

1.000 4

194,27

 $+\infty M^{\sigma}$

Libert de frant

Jonction 1.

े भाग के मित्रह

Le Village

and the second

· Salar

1A major condition of the agreement, announced Wednesday night, is that all five Pan Am ing \$200 million a year for four years. But this condition may be

The state of the s Some of Pan Am's unions are divided over whether they want Jay A. Pritzker, the Chicago industrialist who is chairman of Braniff, to 12 12 12 de gain control of Pan Am

In effect, the decision reached by Pan Am's board of directors puts the company's fate in the hands of Am's unions.

Under the Pritzker proposal, Pan Am Corp. would be spun off and retain control of three subsidiaries: Pan Am World Services, which provides consulting and support services to governments and private companies; the Pan Am shutte, which flies between New York,

United, BA Join

In Worldwide

Marketing Plan

NEW YORK - Allegis

Corp. said Thursday that its United Airlines Inc. subsidiary

had joined with British Airways

PLC in a worldwide marketing

partnership.
United said that customers

would benefit from the arrange-ment, which includes shared fa-

cilities, coordinated schedules,

joint pricing, one-stop check-in service and marketing pro-

It said the carriers would

start using the arrangement on

the Seattle-Chicago-London route on Jan. 18, with the con-

cept eventually to be extended

Starting Jan: 4, United said,

BA will use its facilities at the

Seattle-Tacoma Airport. On

Jan. 18, it will start using Unit-

ed's facilities at Chicago's

As part of the agreement

United said, BA will be part of

Silver Wings Plus, United's travel club for older travelers.

" Herrsday's

| 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10| | 10|

to include other cities.

O'Hare Airport,

Washington and Boston, and Pan Am Express, a commuter airline based in the Northeast.

An express, a commuter airline based in the Northeast.

An expression and Boston, and Pan alition, helped to persuade Mr. Prinzker to make an offer for the airline. Last week, the coalition

However, the unions also could reach their own agreements with Pan Am's current management, which would enable the airline to carry on independently and pursue carry on independently and pursue. carry on independently and pursue its own business plan, under which the unions are to give \$180 million

Shearson to Cut Staff By More Than 5,000

ly through attrition Employment at the combined firms is about company also became evident at 47,000.

be in New York. The cuts mainly will affect office personnel who process broker orders. Mr. Simmons said no account executives

Much of how labor will react would be laid off. "We need every depends on the extent of the hostil-

(Continued from first finance page)

Neil Armstrong, an Allegis di-

rector and chairman of the compa-

ny's executive search committee, said, "Stephen Wolf has an impec-

Mr. Wolf is an imposing figure. He

executive of the airline.

who are part of the coalition, have reached agreements with current Pan Am management. It is mocertain whether they would still be willing to offer even larger conces-sions asked for by Mr. Pritzker.

The pilots, for example, reached an accord last week with Martin R. Thus, it is uncertain whether the unions could be brought together to make the concessions by Dec.

22, as mandated by the letter of will result in the loss of 5,000 to board's action on Mr. Prizzker's proposal.

A split over the direction of the the board meeting Wednesday, A Shearson vice chairman, with C Edward Acker, the chairman of Pan Am, favoring acceptabout 90 percent of the cuts would be a second to the chairman of the Pritzker of the Pr

revenue dollar we can get," he said ity to Mr. Acker. WOLF: New Allegis Chief Is Known as Airline Rescuer

(Continued from first finance page)

"He can be disarming to some acribe as a pattern of staying a diversaries," said a close associate, executive of the airling.

"He can be disarming to some acribe as a pattern of staying a while, taking his stock and leaving. However, he has not been with Ti-

vice president at Pan Am. "Even in

labor negotiations, he will maintain

a good sense of humor and endear

himself to those adversaries. No matter how critical a situation may

become, he has that sense of hu-

Eurotunnel Falls 29% as Shares

Debut in London

The Associated Press

LONDON -- Shares in Eurotunnel, the British-French consortium building a rail tun-nel under the English Channel, plunged 29 percent Thursday from the sale price on their first day of trading on the London Stock Exchange.

The stock, which was sold in units of two shares for 350 pence (\$6.30) a unit, closed at 250 pence. It had opened at 284

The consortium's offer of £770 million in stock, primarily in Britain and France, was untersubscribed in both nations.

Travel benefits that were atached to the shares failed to stimulate investor interest, which analysts said was dampened by October's collapse on world stock markets and the magnitude of the project.

The share issue released £5 billion in bank loans for the project. Construction has begun, and the tunnel is expected 10 open in 1993.

ger long enough to take advantage

the 12th-most-active issue Wednes-

The New York investor Saul A.

Steinberg, who controls more than

18 percent of Tiger International shares, was also said not to be in-

At United, Mr. Wolf will con-

front a different challenge from

those he faced at Republic and Ti-

ger, both of which were near finan-

United on the other hand, is profitable, and analysts predict that its 1987 net earnings will top

cial collapse when he arrived.

volved in the transaction.

Tiger International's stock was

of his stock options.

Barclays to Buy 70% of French Broker

By Jacques Neher Special to the Herald Tribune

PARIS — Puget & Compagnie, France's eighth-largest stockbroket, said Thursday that it would sell 70 percent of its capital to Barclays de Zoete Wedd, the London-based securities arm of Britain's Barclays Bank PLC. No price was disclosed

Meanwhile, a smaller broker, French or foreign institutions be-Magnin-Cordelle, announced that fore the stock market plunge.

Swiss Acquires Landis & Gyr

best known engineering compa-United States, Latin America and nies, from members of the Gyr Australia.

unable to find a younger member of the family to take charge. No terms were disclosed, but independent estimates valued the deal at the de 200 to 300 million Swiss francs wanted the group to retain its inde-(about \$150 to \$220 million).

NEW YORK -An overly adventurous squirrel

touched off a power failure that disrupted the National Association of Securities Dealers' auto-

matic quotation service for several hours on

A NASDAQ official estimated that the power

failure kept about 20 million shares from being

traded. Daily volume on the over-the-counter mar-

ket has recently averaged about 130 million shares,

The breakdown was also felt at stock exchanges

Power in the Trumbull, Connecticut, area,

where NASDAQ's main computer center is situat-

ed, was knocked out when the squirrel, carrying a

piece of aluminum foil, got into the electrical system and crossed the wrong wires. The squirrel did itself in, along with NASDAQ's power and service to about 2,200 other customers in the area. The over-the-counter market is the busiest stock

trading system in the country after the New York Stock Exchange. The OTC market primarily in-

volves stocks of smaller companies, although

shares in better-known companies, such as Apple

Computer Inc., also are traded.
William Howard, a vice president and manager

of over-the-counter trading for Sutro & Co. Inc. in

San Francisco, said the power failure was "more

across the United States on which options on over-

the-counter issues are traded.

ZUG. Switzerland — The Swiss industrialist Stephan Schmidheiny will buy two-thirds interest in Landis & Gyr AG, one of Switzerland's best known engineering compa-

nies, from memoers of the Cyr family, the firm said on Thursday. The Gyrs, who have owned Lan-dis & Gyr for two generations, were dis & Cyr for two generations, were

pendence and to remain in Swiss A subsidiary of Mr. Schmidhards, and the deal with Mr. Schmidheiny's Anova Holding AG will buy two-thirds of the shares of the sible solution.

Squirrel's Short Position Wrecks NASDAQ

it would sell 75 percent of its capital for an undisclosed sum to Banque de l'Union Européenne, a Paris bank.

The announcements represent a Rouse stokes on Rouse tending since the days of legislation introduced by the monopoly held by Paris brokers on Rouse tending since the days of legislation introduced by the monopoly held by Paris brokers on Rouse tending since the days of legislation introduced by the monopoly held by Paris brokers on Rouse tending since the days of legislation introduced by the monopoly held by Paris brokers on Rouse tending since the days of legislation introduced by the monopoly held by Paris brokers on Rouse tending since the days of legislation introduced by the monopoly held by Paris brokers on Rouse tending since the days of legislation introduced by the monopoly held by Paris brokers on Rouse tending since the days of legislation introduced by the monopoly held by Paris brokers on Rouse tending since the days of legislation introduced by the monopoly held by Paris brokers on Rouse tending since the days of legislation introduced by the monopoly held by Paris brokers on Rouse tending since the days of legislation introduced by the monopoly held by Paris brokers on Rouse tending since the days of legislation introduced by the monopoly held by Paris brokers on Rouse tending since the days of legislation introduced by the monopoly held by Paris brokers on Rouse tending since the days of legislation introduced by the legislati Bourse trading since the days of

plans to sell control to other take up to 30 percent of French

Puget, active in trading large blocks of shares, had 1986 revenue of 180 million francs (\$32 million at current exchange rates). Barclays will buy 20 percent on Jan. 1 and further holdings of 19 and 31 per-cent in the following two years. A "small number" of French institutions will acquire up to 10 per-cent of Puget's capital, Barclays said, while the remaining 20 per-

cent would be retained by the brokers' partners and employees. Magnin-Cordelle, the 24th largest Paris broker with 1986 revenue of 116 million francs, would also be

acquired in three phases. The broker is also active in block trading and in the bond market. Banque de l'Union, with 1986 as-sets of 38.4 billion francs, said it expects to increase its activity in

In Sears PLC

Al-Fayeds

Napoleon.

Under the reform rules, French
or foreign firms will be allowed to
take up to 30 percent of French
brokers' capital from Jan. 1, up to
49 percent from 1989 and 100 percent in 1990.

Puget, active in trading large
blocks of shares had 1986 revenue.

Remers

LONDON — Sears PLC, the
British retail stores group, said
Thursday that the Al-Fayed family
of Egypt had bought Bell Group
Ltd.'s stake in the company.

Bell Group is controlled by the
Australian financier Robert
Helpes à Court

Holmes à Court The purchase of its 8.2 percent holding by the Al-Fayed family, owners of Harrods department store in London, raised their stake in Sears to nearly 10 percent, according to Sears' chairman, G. Maidand Smith.

Bell's 8.2 percent stake would have been worth about £183 mil-lion (\$330 million) at Wednesday's closing price of £1.49 (\$2.68).

Mr. Smith said he learned of the transaction from Mohamed al-Fayed, a senior member of the family, who said the shares were purchased for long-term investment DILL DOGGE

The news sent Sears shares lower in early trading in London, dealers said. Its stock was quoted at 140 pence, down 9 pence from Wednesday's close.

Mr. Holmes à Court's Bell holding companies, which suffered buge losses in the world stock market collapse, have been selling as-sets to raise cash. The sales mostly have involved indirect holdings.

Sears, where Norman Tebbit, former chairman of the ruling Conservative Party, recently became a director, also owns another big

London store, Selfridges. The Al-Fayeds own Harrods through their House of Fraser PLC

stores group. Mr. Holmes à Court, a promi-

nent financier, said after Bell group's annual general meeting in Perth on Wednesday that he planned more asset sales with the aim of lifting total proceeds to about 2 billion Australian dollars (\$1.4 billion) from the 1.4 billion dollars raised so far.

Desktop Industry

By mid-'88 the first four-color laser printer for PC users will be in operation - developed by a company whose shares fell from \$26 to \$11 in the crash and will probably hit \$50 as sales quintuple. Write, phone or telex for complimentary copies of Indigo reports on such prospects.

"Indigo is not reports of indigo is not reports of indigo is not reports."

Jone Pales de Mallerta 48, Termentines, Mataga, Spain. Telephone 34-52-389080 - Telex 79423.

Thorn Profit Up 46% in Half, to £60 Million

frustrating than anything else."

power. If memory serves, I don't think New York

"It didn't really knock us out of kilter in terms of
doing business because things have been slow

off a few years ago."

(NYT. AP)

the British consumer electronics group, reported Thursday that its pretax profit rose to £60.7 million \$109.5 million) in the six months ended Sept. 30, a gain of 46 percent

Pretax profit amounted to £41.5 million in the comparable period of 1986. Net profit in the latest fiscal half was £37 million, up 58 percent from £23.3 million.

But revenue fell 5 percent, to £1.42 billion from £1.5 billion a year earlier, as a decline in domestic sales offset an increase in overnies in those sectors this year.

It was the first period for which: £51.6 million. Pretax earnings in tributions from domestic appliance cent to £7.3 million, and the music and consumer electronics manufac-turing, following sales of compa-after a £5.1 million loss in the yearearlier half,

The results were slightly below the expectations of analysts, who had projected first-half earnings at about £64 million. Thorn's shares closed at 528 peace (\$2.92) a share on the London Stock Exchange, down 24 peace from Wednesday.

Thorn cited strong performances by its main businesses, especially its rental and retail division, where pretax profit rose 11 percent to

ish law bars foreign ownership or effective control of either BA or

Norman Tebbit, a former Con-

servative Party chairman and an outspoken critic of SAS's move on

Caledonian, said, "This is not just a financial matter." He said that a

CAA decision to approve the SAS bid "could be challenged in court,

would suffer severe financial diffi-

But Thorn reported a £1,3 mil-

A gnawing problem for NASDAO.

anyway," he said. "Had this occurred when the

Those interviewed refused to blame the NAS-

John Barry 3d, a vice president at the Troster

Singer Corp., acknowledged that the power failure had made doing business "somewhat uncomfort-

"But you can't give NASDAQ a black eye for this," he continued. "You just can't count on

DAQ system, which has been criticized for its inability to handle the huge number of customer orders during the Oct. 19 market collapse.

market crashed it would have been horrible."

tion loss on discontinued operations, compared with a £4.7 million profit in that area a year earlier. The electronics company said that further cost cutting was necessary at its subsidiary Inmos Inter-

national PLC, a maker of electronic chips, despite a two-year restructuring effort.

Thorn said it would transfer a plant that manufactures static ran-

dom access memory chips, or RAM, to Britain from the United States, eliminating about 300 jobs. It said the move would result in annual savings of about £20 mil-

ADVERTISEMENT

SONY CORPORATION (CDRe)

second Quarter Report 1987 of sony Corporation will be avail-Pierson, Heldring & Pierson N.V., Algemene Bank Nederland N.V., sterdam Rotterdam Bank N.V., Bank Mees & Hope NV.

The undersigned announces that the

Kas-Associatie N.V. AMSTERDAM DEPOSITARY COMPANY N.V.

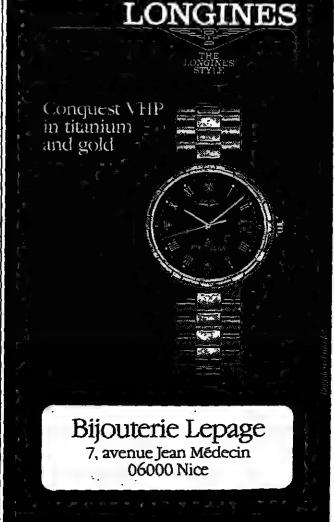
rdam, 3rd December 1987

The Quarterly Report as of 30 th September America 1987 has been published and may be obtained



Pierson, Heldring & Pierson NV. Herengracht 214, 1016 BS Amsterdam. Tel. + 31 - 20 - 211188





day on the New York Stock Ex-change, falling 87.5 cents to close at \$11.25 with 1.47 million shares cable record of performance, covmor, and he uses that levity very tive marketing, financial acumen and the positive leadership of peo-ple, all of which are critical to Unitchanging hands. One trade alone reportedly involved about a million efficiently." But his reputation as a favorite of the unions faded a bit at Tiger, ed's future." where he won massive wage con-cessions from its 6,500 employees Mr. Wolf was not available for Mr. Sheehy said the trade did not involve any shares owned by Mr. Wolf, and it could not be learned comment on his plans for his new after threatening to sell the trouwho sold or who bought the stock.

company. A spokesman for Unit-ed, Dan Sheehy, said that Mr. Wolf returned to Los Angeles immedi-ately after the Allegis board meet-ing. Allegis would not say how much he will be paid in his new job. bled air cargo carrier, in a dispute over an attendance policy last spring, Louis R. Schroeder, president of Flying Tiger's ma-chinists union, likened Mr. Wolf to At 6-foot-6-inches (2 meters), the Ayatollah Ruhollah Khomeini

of Iran. Paul Phillips, an official of Flying Tiger's pilots union, said Wednesday, "I don't think many will miss him." is energetic, often arriving at the office at 7 A.M. and working late into the evening. He is a stickler for But Flying Tiger is expected to post a annual profit this year, its first since 1982. When Mr. Wolf joined the airline in August 1986, it detail. He often gets into the nittygritty of the carriers he heads, monitoring ticket lines and telephone traffic to make sure that customers was losing \$74,600 a day. do not have to wait too long. While chief executive at Repub-

The new Allegis chairman has

\$100 million. Although it is expected to seek concessions in wage nelic, he earned a reputation as an gain's reputation, especially with as recently negotiated new contracts with its other unions.

THE PARTY OF THE P

PERSONAL INVESTING

MONDAY OF EACH MONTH. EDITED FOR THE SOPHISTICATED INVESTOR — AN ESSENTIAL GUIDE TO OPPORTUNITIES AND PITFALLS — WORLDWIDE

NYSE Highs-Lows

IN THE IHT THE SECOND

AMEX Highs-Lows

BA: Airline Increases Offer for BCal the SAS offer would mean that control of British Caledonian would fall into foreign hands. Brit-

tle for British Caledonian —pitting Britain's recently privatized flagship carrier against a consortium half-owned by Scandinavian gov-ernments — could be decided in a political, rather than a financial arena. That possibility evokes the bitter debate over control of the turer, Westland PLC.

Even though the SAS bid is strongly favored by the British Caledonian board, it is uncertain if the resulting in months of delay. If the SAS deal is long-delayed, BCal offer will be approved by Britain's Civil Aviation Authority. The CAA is expected to decided

FIDELITY FRONTIER FUND Société d'Investissement à Capital Variable 13, Boulevard de la Foire, Luxembourg R.C. Laxembourg B 20494

Notice of Annual General Meeting

Notice is hereby given that the Annual General Meeting of the Shareholders of FIDELITY FRONTIER PUND, a société d'investissement à capital variable organized under the laws of the Grand Duchy of Luxembourg (the "Fund"), will be held at the principal and registered office of the Fund, 13, boulevard de la Foire, Luxembourg, at 11:00 a.m. on December 31, 1987, specifically, but without limitation, for the following

station of the Report of the Board of Directors. 2. Presentation of the Report of the Statutory Auditor.

 Approval of the balance sheet and income the fiscal year ended August 31, 1987. 4. Discharge of Board of Directors and the Statutory Andi-

 Ratification of the co-option of Compagnic Fiduciaire as a Director of the Fund in replacement of Finintrust S.A. 6. Election of eight (3) Directors, specifically the re-election of the following eight (8) present Directors: Messrs. Edward C. Johnson 3rd, William L. Byrnes, Charles A. Fraser, Hisashi Kurokawa, John M.S. Patton, Harry G.A.

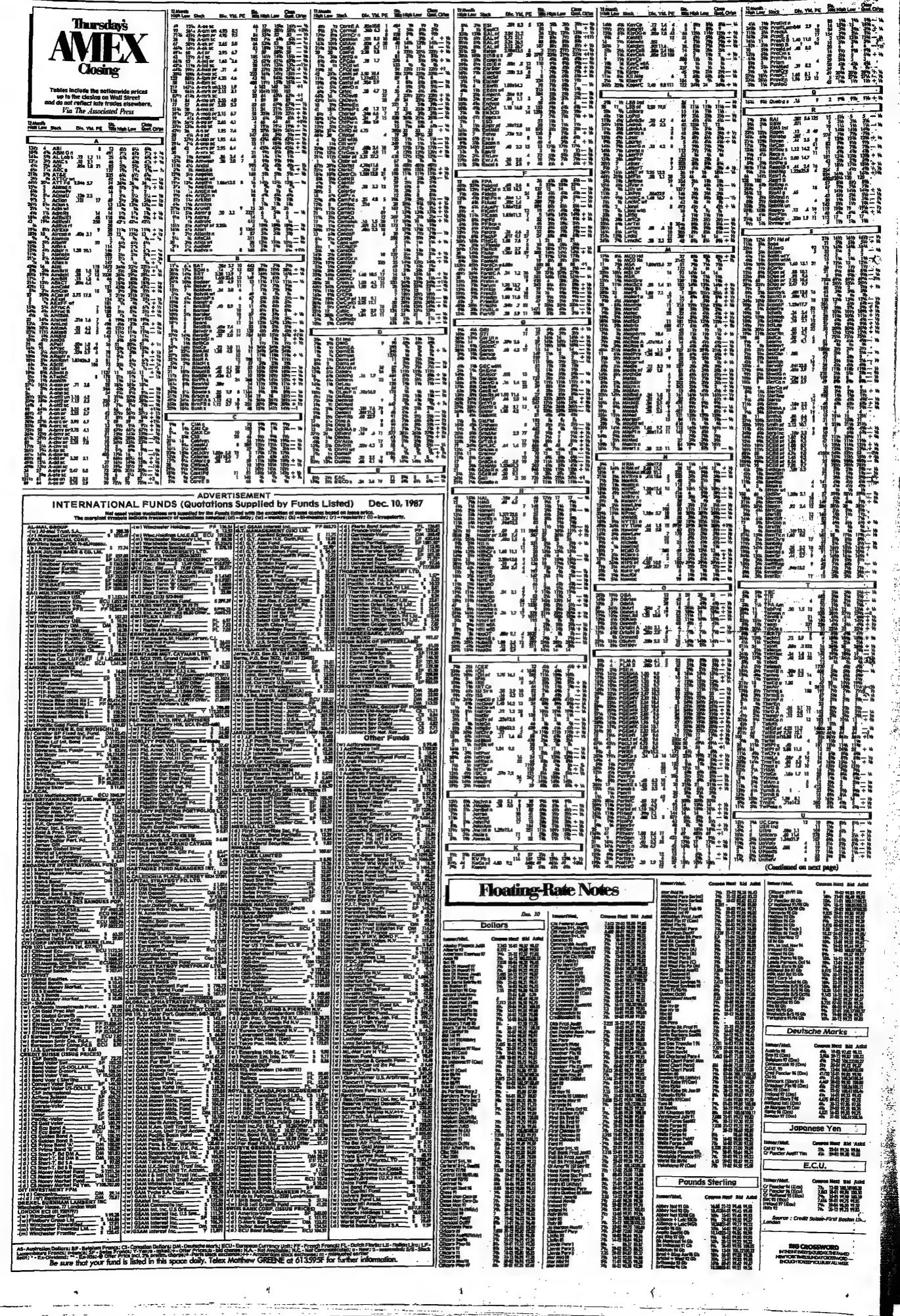
Seggerman, H.F. van den Hoven and Compagnie Fiduciaire. Election of the Statutory Auditor, specifically the election of Coopers & Lybrand, Luxembourg.

8. Consideration of such other business

come before the meeting. approval of the above Items of the Agenda will require the affirmati vote of a majority of the shares present or represented at the Meeting. A quorum is not required. Subject to the limitations imposed by law and the Articles of Incorporation of the Fund, each share is entitled to one vote. A shareholder may act at any meeting by proxy.

Dated: November 29, 1987

BY ORDER OF THE BOARD OF DIRECTORS



ree-

red

and all

ier-31 fu-teir

of ays im the article the set me : a

trade deficit.

INTERNATIONAL HERALD TRIBUNE, FRIDAY, DECEMBER 11, 1987

Dollar Tumbles on Trade Shortfall

NEW YORK - The dollar closed at record postwar lows against the Japanese yen and the Deutsche mark Thursday and re-treated sharply against other currencies on news of a wider U.S.

The U.S. government said the trade shortfall swelled to \$17.6 billion in October from \$14.08 billion in September. Market reaction was severe because forecasts had averaged about \$15 billion.

Within minutes of the release of the trade figures, the dollar nose-dived to 1.6340 DM to New York before recovering slightly on intervention by the Bundesbank and the Federal Reserve. But bearish sentiment returned with a vengeance, and the dollar closed at 1.6325

DM, down nearly three pfennigs from 1.6620 DM Wednesday. The dollar closed at 129.05 yen, down more than three yen from 132.20. It was the first time since World War II that it had closed below 130 yen, currency dealers

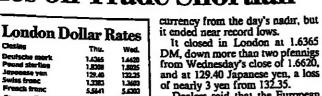
The dollar also plunged to 5.546 French francs from 5.6295 and to 1.3323 Swiss francs from 1.3585. And it fell against the British pound, which climbed to \$1.8355

from \$1.8045. Simon Fisher, a dealer with Bears, Steams & Co., said that traders were uninhibited about selling dollars for ven because the market believes that Japan's central bank is confining itself to small purchases of the U.S. currency.

"These small interventions help the dollar only fractionally," he

Traders also believe the dollar is especially vulnerable against the yen because of the strength of Ja-pan's economy and the lack of room for a further reduction in official Japanese interest rates. Such a cut would favor the dollar by narrowing the interest-rate differential between the two coun-

In Japan, Finance Minister Kiichi Miyazawa indicated the Japaese government would allow the dollar to find its own value.



"It is natural under the floating system that the value of a currency hanges in the long run as it is determined by market forces," Mr. Miyazawa told a parliamentary

Analysts in Europe and New York said the U.S. currency would remain under pressure unless the Reagan administration alters its apparent policy of letting the cur-

"Barring some unexpected event, you need something pretty conclusive from the U.S. in support of the dollar," said Anne Parker Mills, vice president at Shearson Lehman Brothers. "I don't think that's very

The previous week's M-1 level was revised to \$759.2 billion from In Europe, concerted intervention by central banks helped lift the \$759.5 billion.

Taiwan Dollar Records Biggest It closed in London at 1.6365 One-Day Jump

TAIPEI - The Taiwan dol-

lar recorded its largest single-day jump against the U.S. dol-lar, rising nine Taiwan cents to close at 29.11.

Dealers said they believed

the Taiwan central bank was finally relenting to U.S. pressure for faster currency appreci-ation to help narrow Taiper's trade surplus with Washington. They said the central bank, which purchased about \$2.7 bit lion over the past two days to support that currency, bought only \$300 million on Thursday.

The Taiwan dollar has risen by 19 Taiwan cents against its U.S. counterpart this week, prompted by statements from a Taiwan official in Washington who said that Washington was losing patience with Taiwan for holding down the value of its

U.S. Edges Toward 'Benign Neglect' of Dollar

WASHINGTON - Despite last week's cuts in European interest rates and other actions abroad to stabilize currencies, the Reagan administration is sticking to its new policy of leaving the value of the dollar largely to the judgment of the financial markets, according to administration officials and Wall Street curren-

cy experts. The Federal Reserve Board is going along with the administration's decision to refrai from attempting to orchestrate any change in the dollar, the Wall Street analysts said. The Fed can influence the exchange rates of currencies by raising and lowering interest rates.

The analysts said the policy was likely to mean a further modest decline of the dollar rather than a stable or rising dollar. But they maintained that in the current economic environment, the dollar could stay where it is for weeks or even months.

The policy marks only a limited move toward letting the markets determine the dollar's value. While not trying to impose its exchange rate goals by intruding on the markets, the adminis-tration will continue to join other countries in trying to develop interest-rate, budgetary and other economic policies in ways that contribute to market stability.

Adopted just before the collapse of world stock markets in October, the new policy marks a partial return to the "benign neglect" of currency exchange rates that the United States often demonstrated in the 1970s and the first

half of the 1980s. That stance was abandoned because the soaring dollar of three and four years ago contributed to the record deficits in U.S. trade and persuaded Treasury Secretary James A. Baker 3d to try to reassert government influence over

the currency markets. But he appears convinced that the stable dollar policy only made the deficits worse, and he is believed to want to show significant improvement in the deficits before next year's presidential elections.

Speculation that the Treasury Department and the Federal Reserve are shifting back to the pre-October policy arose with a report in The Wall Street Journal attesting to such a shift and with a slight, short-lived rise in interest rates that the Fed influences. Rising U.S. interest rates could imply a determination to stabilize or push up the dollar, but market analysts said they rose for reasons unrelated to the dollar.

An administration official, not Mr. Baker. asked "why on earth" U.S. officials would "want to reforge" the commitment to a stable dollar that countries honored from February until October.

Louvre accord that the Group of Seven industrial countries reached in February, assumed that other policy changes would be made, including cuts in interest rates abroad, to keep the dollar stable.

But West Germany, fearing that the stabilized dollar was reviving inflationary pressures there, let interest rates rise to ease the pressures.

In Mr. Baker's view, this was a violation of the Louvre accord and contributed to a rise in U.S. rates. Because higher rates discourage borrowing and spending, they could slow the U.S. economy as a presidential election approaches.

Mr. Baker therefore abandoned the dollar

Up to that point, market forces that were bringing pressure to push the dollar down over the eight-month stabilization period had been thwarted by an estimated \$100 billion in dollar buying by the United States and other govern-

Since the United States backed off, in mid-October, the dollar has fallen 8 percent against the Deutsche mark and 7 percent against the yen. And Wall Street analysts said that American intervention in the markets had been confined to checking turmoil and moderating the

TRADE: U.S. Deficit Hits Monthly Record of \$17.6 Billion as Imports Rise

Dealers said that the European

intervention by the Fed and the central banks of West Germany.

Switzerland and Italy had not been

In earlier European trading be-

fore the trade data were released.

the dollar was fixed in Frankfurt at 1.6617 DM, up from 1.6590 DM Wednesday, and in Paris at 5.6375

It closed in Zurich at 1.3358

M-1, the narrowest measure of

the U.S. money supply, fell \$8.3 billion to a seasonally adjusted

\$750.9 billion in the week ended

Nov. 30, the Federal Reserve said

(Reuters, UPI)

French francs, up from 5.6235.

Swiss francs, down from 1.3600.

■ M-1 Falls \$8.3 Billion

aggressive.

Thursday.

(Continued from Page 1) other countries jumped \$450 mil-lion, the department said.

Some analysts said the sharp worsening in the manufacturing began in September 1985 to lower deficit may have reflected inven-

said, including telecommunica- petitive overseas. tions equipment, vehicle and tracfootwear and electrical and power-

generation machinery. Imports of petroleum products, which have been helping to swell the U.S. trade deficit, rose \$400 million to \$4.3 billion in October. For exports, there were increases in agricultural commodities, mili-

The rise in the manufacturing

Crncat say
Oris, Crncat say
Oright say
Oright

12% DBA
9% DBA
9% DBA
9% DBA
PI
3% DBA
PI
3% DSC
DOINGS
20 DOINGS
22 DOINGS
24% DOINGS
25% DESCRIPT
17% DOINGS
18% DESCRIPT
17% DOINGS
18% DESCRIPT

deficit underscored the Reagan administration's difficulty in showing a sustained improvement in the trade balance. The administration deficit may have reflected inven-tory accumulation by retailers for curb Americans' appetite for for-

clining dollar raise the specter of

FFB CO .150 1.5 94

FFB CO .150 1.5 94

Folinivs 1.50 1.5 94

Folinivs 1.00 7.5 48

Former 1.00 7.5 48

Former 1.00 3.0 1.07

Former 1.00 1.0 1.07

Former 1.00 1.0 1.07

Former 1.00 1.0 1.0

Former 1.00 1.0

Former 1.0

##

Scies in Net Div. Ykt. 1905 High Low 4 P.M. Cryst

something even more troubling a sunset economy for America. Financial markets had been fo-

average of major U.S. stocks on Oct. 19 and the resultant collapse of stock prices worldwide.

tive for the dollar," said Stephen Roach, senior economist at Morgan Stanley & Co. "Unacceptably wide foreign trade deficits are going to put further pressure on the dollar to clear the deficit through price factors instead of through

trade volume As usual, the trade deficit with Japan was the largest of any country at \$5.86 billion, up 26.6 percent from September. But the deficit with Western Europe jumped 76 percent to \$3 billion.

The deficit with Taiwan in October was \$1.8 billion, and was \$1 billion with South Korea.

In a statement, Commerce Secre-

Kaufman Sees '88 Turmoil, '89 Recession

NEW YORK - The U.S. economy will dodge a recession in 1988 but will have higher interest rates, heightened inflation and volatile financial markets, according to Henry Kaufman, a leading

Wall Street economist. Mr. Kaufman, managing director at Salomon Inc., also predicted Wednesday in his annual report on the world economic and financial outlook that the "element of crisis" present in global markets in October likely would emerge again in 1988. Mr. Kaufman has become known in recent years

in part for his pessimistic views about the economy, which have earned him the nickname "Dr. Gloom." He said that a "brisk revival" of U.S. economic activity next year would increase inflation, forcing

the Federal Reserve to push up interest rates while tightening credit. He predicted that the U.S. economy would expand at a 2.7 percent annual rate, spurred by a large expected gain in U.S. export volume.

But Mr. Kaufman said that next year's growth would mark the last phase of the current U.S. expansion and likely would be followed by recession in 1989.

The Salomon report forecasts the annual inflation rate for 1988 at 5.2 percent, rising from an expected 4.6 percent in 1987 and reaching an annual 6.2 percent rate in the fourth quarter of

■ Experts Predict Slowdown

The stock market plunge will lead to a slowdown in U.S. economic growth next year but probably will not cause a recession, experts from the private and public sector said Thursday after a symposium sponsored by the Conference Board, a business research group...

A majority said they expected the economy to grow 2 percent next year, with the unemployment rate rising from October's 5.9 percent to 6.3 percent by the end of 1988. But inflation should be held to 4 percent, they said.

A 25

张张元明的第三时代郑阿



This list, compiled by the AP, consists of the 1,000 most tracked securities in terms of dollar value.
It is underted twice a veer.

Via The Associated Press

the new model year.

Imports, though, also rose in many other sectors, the department and including those goods more expensive, while making those goods more expensive, while making American products more com-So far, however, the weaker doltor parts, sircraft, clothing and lar has boosted the price of imports, masking any decreases in actual import volume, or the gains from a higher volume of exports. Representative Jim Wright of Texas, the speaker of the House, said that "For years, we've listened to the Reagan administration tell us not to worry about a few 'sunset industries." But, he added, "the tary goods, nonmonetary gold and worsening trade figures and the de-

cusing on the deficit figure to see if nber's improvement from a \$15.68 billion gap in August signaled a lasting shift in U.S. trade prospects. The August figure, released on Oct 15, was a primary cause of the record 508-point plunge in the Dow Jones industrial

Faced with the stubbornly high deficit, many investors reason that the dollar will have to fall further. And since a weaker dollar would erode the value of U.S. assets compared with foreign investments, many investors respond by selling U.S. securities, which puts further pressure on the dollar.

The number is an obvious nega-

25 23 1967 25 23 1967 24 12 719 76 49 199

111年2月5日 117年11日本

tary C. william Verity singled out the so-called four "little tigers" of Southeast Asia - Taiwan, South Korea, Hong Kong and Singapore
— for being a "major" cause of the
U.S. trade imbalance. (AP, UPI)

Net Low 4 P.M. Chiga 54 40 611 156 4 474 727 20 53 474 20 53 474 20 6 4 48 21 3817 24 19 2817 26 21 3812 26 21 3812 26 55 1023 Massiar Mirxs & Maxcre Maxter McCaw McCrin Medalsi

154, 774 Medics
154, 174 Melics
154, 174 Melics
156, 174 Mentor 6
156, 174 Mentor 6
156, 174 Mentor 6
157, 174 Mercha
157, 174 1,48 55 4 ,44 2.6 ,32 1.0

3214 181/2 NAC RE
90 45 NEC AX
1294 234 NEC AX
1294 12 NEC AX
1294 12 NEC AX
1294 12 NEC AX
1294 12 NEC AX
1294 1294 NEC AX
1294

3 OMI CP 13% OMI pl 4 5% Occulry 4 21 Ouling A4 40 4 24 Ouling A4 40 5 15% Ouling A4 40 5 15% Ouling A4 5 15% Ouling A5 6 15% Ouling A6 6 15% One A6 1 15% Ore A6 .44 2.6 103 .20e 4.2 5169 .240 .6 295 .16 1.2 3346 .747 .70e 9.0 206 .851 .4 246 1272 1144 12 + 16

15 1314 1415 + 1

1276 1134 1375 + 14

1276 1376 1376 + 16

1276 1376 1376 - 16

2074 1974 20

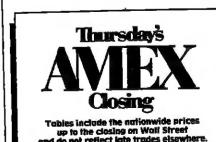
1074 1074 - 34

1274 1275 1274 - 34

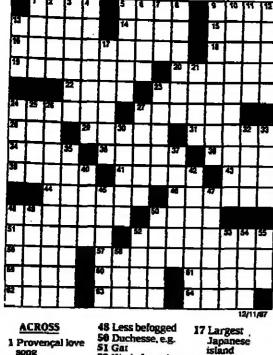
1274 1275 1275 - 55

2074 652 755 + 16

676 676 676 425 1.00 5 560 456 46 20 3672 40 40 70 40 40 70 40 40 70 40 40 70 40 40 70 510 1 4336 510 2 31 513 527



| Continued | Character | Continued | Cont



52 Kind of carrier

56 Town on the

Adda 57 Librarian's

59 Units

Lough – 61 Result

60 Ireland's

63 Homophone

64 Legal paper

I Supporter 2 Oboist Goossens

4 Actress in

3 Loot

for 62 Across

<u>DOWN</u>

21 Not pro

·23 Hinder

25 Tempo

Down

27 Ulan ---

39 Canadian

24 Connectors

26 Like those in 10

physician of fame

32 Curare cousir

35 Essay's big brother

37 Set apart 40 The old sod

42 Follow

45 "Gigoio"

form

Italian

sculptor-medalist

53 Church section

50 Admired 52 Tip-top

strife

47 Part of H.S.H.

48 Green: Comb.

للم المنافذ ال

- **ACROSS** 1 Provencal love 5 Porch for
- **Pericles** 9 Dugout 13 Athenian commande 14 Walked on
- 15 Idle 16 Scents make sense to him
 18 Feminine of lui 62 "... reck the ——": Burns 19 Concurrence
- 20 Pantry 22 Capp's Hyena 23 Obcuse in the extreme 24 Cloistered 27 Anagram for
- 28 Filippias, Greek town 29 Sty inhabitant 31 Of an
- antiseptic 34 Gore relative 36 "Cómo está ---?" 38 Nottingham
- nurse 39 Solid: Comb. form 41 Ornithe piogical facial spaces
 43 Homily on Sun.
- 44 A young cow 46 Hit the Iditarod Trail

DENNIS THE MENACE

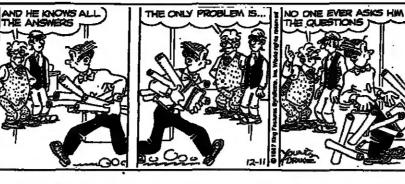
5 Small opening 6 Align 7 Cart attachment 9 Dislike

"She": 1965

- for those less hirsute? 11 Irritates 12 Torpid 13 Paley's favorite inits.
- 10 Track event
- 55 Due fallower 58 Manganese, e.g. O New York Times, edited by Eugene Maleska.

PEANUTS THINK I KNOW, SEE IT? (SHE COULDN'T) THE ANSWER IS MA'AM ...I'M SURE SEE IT.. RIGHT ON THE TIP I KNOW ... OF MY TONGUE...

BLONDIE BUMSTEAD HAS BEEN HERE LONGER THAN ANYONE AND HE KNOWS ALL













BOOKS

TRUMP: The Art of the Deal

By Donald Trump with Tony Schwartz. 246 pages. \$19.95. Random House, 201 East 50th Street, New York, N. Y. 10022.

Reviewed by Jonathan Yardley

WHAT we have here is a campaign biography, though what Donald Trump is running for is anything but clear. He's already been voted into an exalted position on Spy magazine's list of the 100 "Most Annoying, Alarming and Appalling People, Places and Things in New York and the Nation" — he placed third, behind Ivan Boesky and Ronald Reagan —so it's somewhat difficult to imagine what else he could be running for, yet of one thing we can be certain: Donald Trump is on the run, or the make. One need look no further than "Trump: The Art of the Deal" for conclusive proof. This thin autobiography is a public relations sell from the first page to the last.

On Trump's behalf it must be said — Trump himself, to no one's surprise, says it over and again — that he is very good at what he does. He builds buildings, and he has a well-carned reputation — speak for yourself, Donald — "as a builder who came in on time and on budget," even if those buildings leave a bit to be desired on the aesthetic side.

But precisely how all these edifices got built is far from satisfactorily explained in "Trump:

Solution to Previous Puzzle DAUBS TOMB I MAM
AGLET WWII MEDE
HOUSECALLS ADAR
TROY LESSING
BOWING PECK COE
OVER EMU TITI
POL KNEEL RING
SILENTTREATMENT
DADO SINUS HOE
NOLO LOG GAME
SAD LUTE EMOTED
AUGUSTA ERAS
ODOR WHATSUPDOC
NEON IONA DEANE

The Art of the Deal." There's an ample amount of neisy mouthing-off about wheeling and dealing, at which Trump regards himself as an artist, but there is comparatively little about the nitty-gritty. On a couple of occasions Trump remarks in passing that construction is. a rough business, but he has nothing - repeat, nothing - to tell us about how construction gets done in the snake pit of crime and labor, that is Manhattan, nor does he have anything revealing to say about the realities of construction and daily dealing in the world of casinos, in which he is becoming an ever more visible

and active participant.

Trump wants to have it both ways in "The Art of the Deal": to depict himself as the reincarnation of Robert Moses, yet also to be seen as somehow above the fray, a larger-than-life figure whose visions are loftier than those of ordinary mortals. But though he clearly would like to be seen as a man of substance would like to be seen as a man of substance bence the dabbling in politics that has become his latest game — even in his self-portrait he emerges as nothing so much as that prototypical American figure, the hustler. He gladly accepts the accolade of "promoter," and freely admits to being an expert juggler who, especially in his early years, kept many balls in the air while praying that when they fell, it would be into place; the appropriate comparison is not with Robert Moses, but with P.T. Barnum.

Like the authors of all campaign books he

Like the authors of all campaign books he makes frequent reference to his "friends," but it is obvious that they are merely people to be used, or discarded, as the occasion warrants; without embarrassment — if anything, with what seems to be pride — he tells of meeting that "man of great warmth," Cardinal John O'Connor, and the next day putting down the cardinal as a character reference for "my appli-

cation as a character reservation in appli-cation for a Nevada gaming license."

It's obvious from "The Art of the Deal" that the man wants to be taken seriously, but he presents absolutely no evidence that he deserves to be. It's one thing to be an effective builder of hideous skyscrapers, and quite another to have informed, intelligent views on questions of political and social concern. "I want the best, whatever it takes," Trump says, but in ideas as in architecture, he hasn't a clue as to what the best really is.

1000年の大学を表現できる。

*

A Company of the Comp

Jonathan Yardley is on the staff of The Wash-

BRIDGE

By Alan Truscott

AN unusual foursome succeeded. But at one table after the bidding shown, Zia as West produced a tricky fourth card as his opening which concluded the Americans to suggest he had seemed to suggest he had which constants the American Contract Bridge seemed to suggest he had can Contract Bridge seemed to suggest he had the contract Bridge some strength in the suit, and Leagne's fall nationals in An-aheim California. After the declarer felt happy when heading throughout the final dummy and was able to win day, Zia Mahmood of Pakistan; Billy Cohen of Santa the mine.

Ana, California and Ron

The declarer now development of the color of the mine.

four months ago when he won the Spingold knockout and became the first foreign

playeer to do so.

For Cohen and Smith, tricks when he made a desthere is a slight cloud on their victory. Foreign participation in their team bars them from eligibility for international playoffs. The right to try and qualify for the 1989 world championships in Perth, Australia, will go to the runners up: Walter Johnson of Columbus, Ohio; Mark Cohen of Glen Ridge, New Jersey; Ralph Katz of Chicago; William Pollack of Englewood, New Jersey; David Berkowitz, Old Tappan, New Jersey; and Howard Weinstein of Burr Ridge, Illinois.

nois. In the diagramed deal from the Reisinger, three no-

tract and it almost always

Ana, California and Rona Smith of Chicago won by more than five boards.

Shivdasani repeated the triumph he had in Beltimore four months aso when he the fourth round with the iack and led the spade seven. South now had nine tricks in American team title. Zia is portant. He fell into Zia's now the second foreign frap by finesting the ten and

> ◆X6 ◆ Ø 108623 EAST 4 Q9654 7 19945 6 K 4 A Q5 SOUTH 4]] 7AQ44] 0A] 4]]992

Call us for **Books of** American **Publishers**

1-203-966-5470 Worldwide

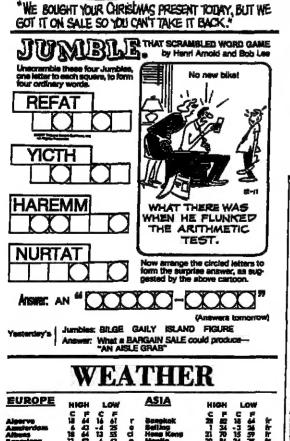
1-800-255-2665 Toll Free U.S.

Amex, MesterCard, Visa or Stateside Check. We ship immediately any-where in the world. Gift wrapping. Mail orders welcomed. Corporate

FREE holiday catalogue. FREE monthly new title forecast. Open 24 HOURS every day.

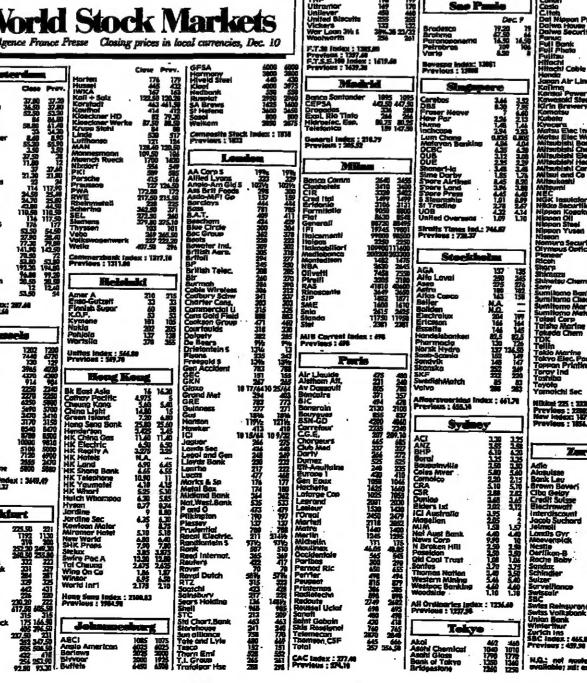
BOOK CALL is your book store at the end of the phone, providing individenced booksellers. We always try to fill your spe-cial needs. BOOK CALL is affiliated with the New Canaan Bookshop and the



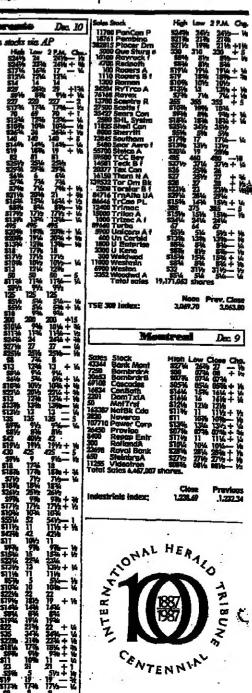


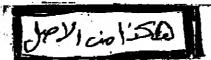












SPORTS

A Far Out Theory: Martians Are Tormenting the Yankees

By George Vecsey New York Times Service

100

1.5

Call us by

Books of

America

Publishers

1-203-96656

1-800-255-2#

Arter Mesterbeite

or States at Drop. N

STO TOURSE

日本ので、一つ日本などな

משרה בלל בייתניבניים

medared lapost

FREE to an alternati

ERSE-1277/1981日

್ಲಾಂತ್ರ: ವಿಶಾ**ಚಿಗರಿಗೆ**

BOOK TALISPOOR

tions streeted?

ಜ್ಞಾರ್ ೨೮ ರಕ್ಕಡೆಗ

-2 3118713772FEE

GUTTE DUTTE SE

an era statu

1. THE 1. ST. 25

Bookstop

ZALL

100 g 2

5

Carvar Sactions

1 3年3月5日に別院は

- "de's ." TEL

in mis

SEKUL-

- 100 mg

Territoria de

NEW YORK - There are people who believe they were kidnapped by aliens but could never quite prove it. That may be the only possible explanation for what happened to Lou Piniella the other night.

The New York Yankers' new general man-

ager was sitting in his hotel room in Dallas on Tuesday, trying to pull a deal that would strengthen the team during the 10th anniver-sary of its last world championship.

Piniella had just heard the news that the Yankees had missed out on acquiring Dave Parker from Cincinnati. He was preparing to go out to the banquet at the baseball winter meetings, where he would socialize and talk business with his fellow general managers. Then it happened. The next thing Piniella knew, it was Wednesday morning. He was still

but he was unshaved, and very hungry.

Piniella has been reluctant to report this possible incident to the authorities. He does not want to be labeled a crackpot. But an outsider can try to reconstruct the missing

hours in Lou Piniella's life.

It may have begun with a phone call: angry, squeaking noises at the other end of the line. Piniella may have been vaguely aware of being told not to leave his room. Perhaps he had found his door locked from the outside. Whether out of hunger or out of fear, Piniella Whether out of hunger or out of fear, Piniella then passed into a deep sleep. Sometime during the night, he was visited by a strange apparition. The windows opened, a great glow appeared in the night sky, and an alien materialized, wearing a navy-blue blazer, a striped tie, a blue shirt, gray slacks, tassled loafers and short hair, very short hair, Perhaps Piniella has blot-

ted out the memory of a jaw with a double chin, wagging up and down at him for hours. If it happened this way, it would have been worse than any nightmare. Piniella would have probably thought he had done something wrong, but he didn't know what. He kept wanting to go to the banquet. He could imagine all the general managers langhing and having a good time, making deals over cocktails, but every time he tried to catch up to them, he would be blown back from the door.

The sweet cut was something kept thosate.

ted out the memory of a jaw with a double chin,

The worst part was, something kept threatening him with punishments worse than death. He would be sent to the farm team in Columbus every other day. He would have to listen to Hawk Harrelson tapes. He would have to room with Billy Martin on the road.

Finally, it went away.

This would not be the first time something strange had happened to a Yankee general

manager. The first suspected kidnapping was in 1976, after the Yankees lost the first game of the World Series in Cincinnati. Several team officials, including Gabe Paul, went back to their hotel tooms to Ireshen up for dinner, but a mysterious force blocked them from leaving the hotel all night.

Another general manager who may have been plucked by extraterrestrials was Clyde King. He thought he had an agreement that he could visit his home in North Carolina for long weekends, but whenever he would get on a Piedmont flight at Newark Airport, it would deposit him at La Guardia or Kennedy.

Woody Woodward, who recently left the Yankees to work for the Phillies, knows only that, in his few years with the Yankees, he found it difficult to eat or sleep or smile. He thought he was always being followed, that someone or something was always there.

Piniella has been stummed by his brush with the unknown, particularly in light of what happened to him last summer, while he was managing the Yankees. The owner of the team, George Steinbrenner, became enraged when he could not contact. Pinielle he selections

could not contact Piniella by telephone.

The frightening part was that Piniella does not remember where he was during those fateful few hours. Perhaps he was taken for a ride in a spaceship, to view the phantom baseball stadium sometimes sighted, like swamp glow, in the Jersey Meadowlands.
Somebody ought to tell the owner about these problems, but Steinbrenner does not like to talk about unidentified visitors. Steinbrenner, you see, has himself been visited.
In 1981, during the World Series in Los Angeles, he was taking an elevator at team headquarters, brooding over a Yankee loss.

Nobody knows what happened, but Stein-



brenner emerged from this mysterious incident with his hand in bandages. Before the visitor strikes again, somebody is needed to solve this dreadful mystery.

Bird in Name Isn't Same, as Fans Discover

Los Angeles Times Service LOS ANGELES — A crowd of 3,548, a Boston University homecourt record, had turned out for the

Indiana State game to see Eddie Bird, a 6-foot-6-inch (1.98-meter) freshman and the brother of the Boston Celtics' ranking hero, Larry. The Birds may be brothers, but they aren't clones. Eddie missed all 11 of his shots in the game Friday

night, although he was perfect from the free throw line, scoring two "Eddie just happens to be Larry's brother," said Mark John-son, sports information director at Indiana State, the school Larry Bird led to the 1979 NCAA final, in

which the Sycamores lost to Magic Johnson's Michigan State team. "Eddie's just not that good of a player," Johnson said. "He started the first two games and hasn't started since. Comparisons between him and Larry are ill-advised. They look alike, but that's all."

The Sycamores have another player with a surname familiar to basketball fans, Taju Olajuwon, brother of the Houston Rockets' Akeem. But the 6-8 freshman is incligible this season.

"He's not as good either," John-

Further evidence of how little help a name may be: Chip Rupp, the grandson of Adolph Rupp, who during his 41 years at Kentucky became - and remains - the winningest coach in NCAA history, has quit the Vanderbilt basketball team because of uncertainty over playing time.



A REAL DOWNER — Francis, who plays for Real Español, Inter Milan, during a muddy UEFA Cup match Wednesday found himself on the ball but under Serena, of opposing night in Barcelona. Español advanced by winning, 1-0.

Major Leagues Take Small Step Toward Expansion

New York Times Service

DALLAS — The expansion of major league baseball has moved forward slightly, with it being turned over to a joint committee of the American and National leagues Wednesday, but the commissioner. Peter Ueberroth, made it clear that nothing concrete could be done until two "hurdles" had been cleared in the next two years: negotiations for new coatracts with the players' union and the television networks. "We're moving toward a goal," Ueberroth reported Wednesday af-

ter a joint meeting of the major

about specific cities." The National League has not ex-12 teams, and is generally resisting the addition of more. The Ameriuneven schedule, and is more eager to add franchises. But if two new Jackson.

there are different approaches, and

there are a couple of hurdles. And ■ Mariners Make Big Trades not one word was spoken today The Seartle Mariners enlivened the final hours of the winter baseball panded since 1969, when San Die-meetings by making major trades go and Montreal were added. It has with the Baltimore Orioles and the Philadelphia Phillies, The Los Angeles Times reported from Dallas.

The Mariners sent outfielder Phil can League added Toronto and Seattle in 1977. It has 14 clubs and an Bradley to the Phillies for outfielder Glenn Wilson and pitcher Mike

teams joined the American League, In a trade of right-handed pitch-

leagues on the final day of the club four new ones would have to join ers, the Mariners sent Mike Morgan the National League to balance to the Ocioles for Ken Dixon. Morgan to the Ocioles for Ken Dixon. Morgan to the Ocioles for Ken Dixon. gan, 28, was 12-17 with a 4.65 earned-run average last season in 34 games, 31 of them starts. He has a 33-62 major league mark. Dixon, 27, was 7-10 with a 6.43 ERA and al-

lowed 31 home runs in 101 innings. Bradley, 28, a .301 hitter over 41/2 years, batted .297 with 14 homers and 67 runs batted in last year, and stole 40 bases. Wilson, 29, batted .264 with 14 homers and 54 RBL and led the majors with 18 outlield assists. Jackson, 23, was 3-10 with a

Japan Said to Seek Righetti

Yankee relief pitcher Dave Righetti has received an offer from a Japanese team that would make him the "highest-paid athlete in team sports history," his agent, Bill Goodstein, told The New York Times on Wednesday. Goodstein declined to disclose the offer or the team, but a friend of Righetti said the offer was for slightly more than \$8 million for two years. The friend said Richetti was flabbergasted. but was reluctant to accept it because he wanted to continue playing in the United States.

Unlikely Hero From Madras

New York Times Service er lunch to consider it.

What a preposterous script: A Down two sets and 3-0 to Martin 33-year-old from Madras, India — Jaite. Amritraj rallied to win the the Davis Cup tournament.

Now this worldly shot-maker must take his team to Sweden, in the longest, darkest nights of the year, Dec. 16 through 18, to play on a specially constructed indoor clay court — "My worst surface," Amri-

traj sighed. Who would believe that India could even get this far? Certainly not the chief executive and leading actor of Amritraj Productions. "I would hate to tell you the per-

centages against us," he said recent-ly over an emphatic power breakfast of eggs, hash and croissants. "Even more bluntly, I wouldn't want you to bet anything on us."
While playing down his chances against the Swedes, Amritaj dis-

played the luminous smile that has charmed crowds and disarmed opponents in his 20 years on the ten-

"I've been fortunate enough to play against Laver and Rosewall," he said. "I competed against New-combe and Ashe and Smith. I've lasted as long as Connors and anybody else in my own age group. I played Borg and McEnroe. Then Lendl. And now it's Becker."

out in their early 20s, Amritraj nev-er reached a Grand Slam final. But ditioning himself in New York for ming on the court, and recently in U.S. Open in 1973 and he did bushflash Yannick Noah at Centre Court in Wimbledon in 1985.

He also played a racket-wielding assistant to James Bond in "Octopussy" and a visiting Calcutta police officer named Shivaramambhai Poonchwalla in the television series "Metropolitan Police."

He would have made another

NEW YORK — If this were a the relegation round to qualify for screenplay, Vijay Amritraj of Hol- the 1987 tournament. Then in the lywood would not even take a pow- first round, India played a past champion, Argentina.

Down two sets and 3-0 to Martin

as much actor as tennis player these third set. But he faced match point days — leads his nation past the in the fourth set. With the flair and Soviet Union, Argentina, Israel whimsy that have graced his career, and Australia to reach the final of Amritraj flicked a drop shot that barely crossed the net, and staved off elimination with a volley. India won, 3-2, to postpone the next movie of the man from Madras.

India's next round, against Israel, was complicated by the two nations' not having diplomatic ties. In 1974, Ameritran had accepted India's deci-sion to default the linal of the Davis Cup rather than play South Africa
— "unquestionably the right decision," he said. This time he appealed

to Prime Minister Rajiv Gandhi to find a solution and the match came off in New Delhi, with a 4-0 victory. The movie was postponed again.
The semifinals were held in Syd-

ney, on grass, maybe not against Muscles and the Rocket, but against Aussies with young legs. On the first day, Amritraj survived his own aching back and 21-year-old Wally Masur. The other singles player, Ramesh Krishnan, won both his matches for a 3-2 victory.

Reaching the Davis Cup final has galvanized India, according to Amritraj. He said even the fashion magazines and the food magazines were finding a tennis angle in the weeks before the final, which will be televised live in India at 10 P.M. A throwback to the gallant days Their captain promis when men could not afford to burn more than to show up. Their captain promises nothing

he did ambush Rod Laver at the the deeper chill of Sweden. "And so front of the cameras. He warmed to late in the year. And it seems ridic- his mismatch theme, his English whack John McEnroe in a final in ulous that they would put in a clay sounding more southern Califor-Cincinnati in 1984 and he did out- court, when they've already got four or five of the best eight players in the world. This is going to be like the massacre scene in Gandhi."

to use the line from Crocodile Wilander came up to me the other Dundee' - That's not a knife. This day and said his grandmother in-



Peter Fleming

Fleming to Become McEnroe's Manager

The Associated Press LONDON - Peter Fleming 32, the longtime doubles partner of tennis star John McEnroe said Wednesday he will become manager of the volatile lefthander in an attempt to help him regain his No. I world ranking.
"My major goal is to get him
back physically as good as he
was three years ago when he was
No. 1. If I can do that, then I think everything else will fall into place," Fleming said at the Masters Doubles tourney, a title he and McEnroe won seven times between 1978 and 1984.

With no knife, big or small, Amritrai merely has a supply of king-"I hate the cold," he sighed, con- sized rackets plus 20 years of cunnian than southern Indian as he lauded the Swedes.

"It's not as if they had just one guy, either," he communed. "Or two The thespian-captain sees every- guys, and one would get hurt, thing in terms of movies, even the They've got 18 good guys over there. mugging he endured at I P.M. in Central Park a year ago.

"When I saw the knile, I wanted cloud losers. Nice off the court. Mass

SCOREBOARD

National Basketball Association Standings EASTERN CONFERENCE W L Pct G8 11 7 411 6 7 533 5 12 294 5 12 284 2 13 133 Boston .. Philadeiphi New York Woshington

WESTERN CONFERENCE
Midwist Division
W L Pcl.
10 5 A47
11 6 447 A47 — A47 — 586 1 529 2 500 219 205 7 .447 .411

WEORKSDAY 27 25 36 34—126
Desiver 27 25 36 34—126
Besten 39 14 25 41—119
- Adoms 12-18 5-7 31, Ensitish 12-25 2-6 27: Birth
16-25 8-4 49, McHole 7-15 9-12 23, Rebounds:
Denver St (Lever 17); Besten 33 (Portsh 14).
Asslets: Denver 23 (Lever 12); Besten 25
(Johnson 15),
Denvierd 25 26 26 15—46

Assists: Deriver 23 (Lever 13) Section 24 (Johnson 15).

Perfiscol 75 29 24 15-44 17 28 18 31-94 17 28 18 31-94 17 28 18 31-94 17 29 18 31-94 17 20 18 31-94 17 20 18 31-94 17 20 18 31-94 17 20 18 31-94 17 20 18 31-94 17 20 18 31-94 17 20 18 31-94 17 20 18 31-94 17 20 18 31-94 18 31

Montreal

1 1 8 -2

M.Y. Raspers

Carborneou (7), AncPhee (12); Dionne (18),
Carborneou (7), Shots on soci: Montreal (on yonglesprough) 9-14-19-1-32; New York (on Yonglesprough) 9-14-19-1-32; New York (on Reddick) 8-3-17.

Basketball

Thorpe 9-132-518. Theus 6-18-44 14. Rabounds: Sucromento 46 (Oldhom 10): Dollos 54 (Torpley, Perkins 8). Aselste: Sucromento 30 (Theus, Jackson 8): Dollos 31 (Horper 10). Altertie: 22 22 28 31—185 Phoenix: 24 22 27 43—117 Edwards 7-11 9-11 22, Name 9-12-5-21; Willia 9-15-4-22, Rebounds: Affords 47 (Rollins 12): Phoenix 51 (Edwards 14). Asslets: Antonia 31 (Rivers 7): Phoenix 31 (Homphries 13). Cleveland Golden State 22 27 31—113 Golden State Phoyd 9-18-11-14-29, Corroll 4-8-11-1219; Curry 11-14 4-47, Price 11-14-29, Z. Rebounds: 23 28 29 32 31—113 11-16 44 27, Price 11-14 9-9 22. Rebeards Cleveland 41 (Dougherly, Ento 7); Golde State 47 (Smith 12). Assists: Cleveland 2 (Enio 3)) Golden State 25 (Floyd 12).

U.S. College Results

Holy Cross 100, Yole 81 Princeton 75, Lethijh 62 Rhode Island 95, Northeast Seton Hall 92, Iona 84, OT St, Banaventure 74, Niagan St, John's 76, Fordham 71 SOUTH

Duke 165. Devision //
Marster St. 41, St. Francis, NY 59, OT Richment 67, Radiord SI Rampke 51, VMI 50 South Carolina 73. Alabama 67 Virsinia 7sch 67, Georgefown 12 Akron 74, Ohie U. 69 Bredley 94, Colorodo 78 Creighton 38, Nebroska 73 DePoul 94, W. Alichison 64 MIDWEST SOUTHWEST

N. Texas St. 79, Texas Christian 54 Long Beach St. 85, Southern Cal 46 Oregon St. 84, Layola, Calli. 69 TOURNAMENTS

Oklohoma Illinois Koraos Pittaburah Morry

1	27- (Bogues 9). Secramente Daties Aguirra 13-19 4	7 28, Blok	27 :	22 5	2 27- 6 38- 15 1-1	-735	First Round Ark-Little Rock 87. Sam. Houston St. 58 Taxos-El Poso 83, Morehead St. 52
-					B	oc	key
1	NHL Stat						Los Angelet 9 8 1—1 new Jersey Sullimon (10), Johnson (2): Corponter (11), Shels on soul: Los Angeles (on Chryrler) 6-17-
	WALE	CONFE	einn Cinn				5-79: Meet Journal (on 1988) In-12-7-31
	-	W L		Pla	GF	GA	B 2 9-2
	NY Islanders	17 &	1	35	113	22	
	New Jersey	15 #	4	34	95	25 103	
	PHIsburgh	11 11	5	27	100	(US	
	Washington	12 14	2	26	85	100	en godi: Calgary (an Melache) 19-8-16-24; Pittsburgh (an Dadswell, Vernan) 14-10-5-14.
	Philodelphia	10 13	2	22	100	105	
-1	NY Rongers	erus Divi		-	,		St. Logis
		16 7	7	43	122	73	Turnbull (1), McKegney (10), Suffer (5),
	Montreal	17 11	2	36	115	105	
	Beston Hertferd	77 12	4	26	89	72	
	Pottalo Buttalo	11 13	4	25	100	116	Louis (on Stefan) 129-42-29; Detroit (an
		11 14	Y	23	₽7	199	Allien) 5-9-10-1-25,
•	CAMPBI	LL CON	FERE	HC	E		1 3 0-4
	No	KLIP DIAR	100		er	GA	
		W		Ph 29	102	15	
	Detroit	13 10	3	14	97	113	
	AAlnnesolu	11 13	2	24	107	178	
	Toronto	11 14	2	72	100	131	Shets on goal? Washington (Raymond) 149- 28: Hartford (on Majarchuk, Raymond) 149-
	CHICORO	÷ 14	3	21	87	44	11-34
	51 Louis	ythe Div		_			Buffold 1 5 6-6
		17 10	2	36	136	103	
	Edmonton	74 9	4	36	138	110	a cras A denuclink [12], LVI [1/s
	Cafeary	12 13	1	25	95	105	
	Winnipes	10 15	2	23	96	104	
	Vancouver	7 18	4	78	104	145	Pone) 13-14-7-34; Chicaga (an Puepa) 4-16-
	Los Angeles	ESDAY'S	RES	UL	rs		727.
	Montreal				,		1 1 1-1
	AMERICAL PROPERTY.					-	Williams

Football

	TAPKETT	The read were		
5:		TEAM OFFENSE		291 175 2440 19 144
T-				229 129 1954 16 145.
30		Pleys Yds YdsP9	Reci	iving
7).	Okionomo	\$29 5497 499.7		Gms Ct Yde CTP
45	Nebrasko		Phillips, Hou	11 99 875 9. 11 77 1216 7.
17	Florida \$1.		Liggins, Sa Jose	
71-	Wyomins	15) 5455 471.2		11 77 1206 7. 11 76 905 A
н	Son Jose St.	831 5119 4453		11 73 1132 A
-	UCLA		Mathis, N Mex	ring
¥-	Air Force	994 5220 443.3 747 4443 440.2		TO XP FG Pts PtP
12	Louisiana St.		Hewitt, SD SI	24 0 0 144 120
13	Son Diego St.		Schmidt, Flo St	0 47 22 116 10.5
Ty	20th District Str.	Rashing	Cobb. Tenn	20 0 0 120 104
		Cor Yes YesPa		15 2 0 110 10.0
-	Disishome	720 6717 678.8	Hervey, UTEP	18 0 0 108 %
25	Air Force	794 4435 394.3	Interco	
	Nebruska	473 4105 373.5		G MEYESTD IP
	Colorado	445 3370 306.4	McMeans, Va	10 9 35 0 9
	ACTIV	749 2278 298.0	Krumm, Mich St	11 9 129 0 4
	,,	Possine	Cecil, Ariz	11 9 77 0 3
		All Co Yas YasPy	Jackson, Hou	11 8 218 3 3
	Son James 54,	450 271 3719 338.1	Disean, Okle	11 8 214 1 3
	Sant Diego \$1,	597 314 3970 332.5	PHESE	Gests FGA FG Fct FGP1
	Uteh	525 396 3894 323.7	Marchin 65	20 23 .747 2.0
	District	470 366 3443 313.0 523 262 3763 368.6	Sahmlet Ele Si	31 22 342 20
	Wyoning		Strudgic, lewa St	. 25 20 300 12
		Sporing C Tile Ave	Gussman, Mia (O)	25 20 300 1.0
	Oklohomo	11 479 416	Treatment, Clem	27 78 267 1.8
	Florido Si.	11 450 40.9		dieg
	Nebrosko	11 423 36.5		No An
	UCLA	11 406 36,9	Tuna, Ohio Si	43 47.0
	Miami (Fig.)		Robbon, Ston	44 45.7
	т	MUNDAEL WELLIN	Tabor, Cal	66 453
		Ggined Lost	Salmon, NC St	64 443 62 447
		m led Tot Form led Tot MarGeo		DE TO
	Southern CI	18 19 37 9 10 19 1.44	, ,	No Yds TD Av
	Dictal Oktobern St.		Grant, Slon	27 446 2 165
	Auburn	77 22 39 12 10 22 1.55	Sonders, Okio \$1	15 244 2 162
	Pacific	17 15 32 10 5 15 1.55	Woolford, Cleen	2) 326 2 155
		TEAM DEFENSE	Lewis, Go	14 195 1 13.9
		Total	J.Henry, S Miss	41 556 4 12.5
		Pjays Yds YdsPg		Reiterns
	Dictahomo	704 2289 208.1		No Yds TD AV
	Michigan St.	676 3482 225.6	Sanders, Oklp St	14 442 2 31.5 15 445 0 29.6
	South Care,	714 2501 227.4	Usher, Ill	18 510 0 28.2
	Pittsburgh	497 2943 243,0 704 5445 2455	Greer, Cpl Dixon, Hou	23 908 1 27.5
	Ciemton		Martin, LSU	17 459 0 27.0
	Micerii (Flo.) Texos A&M	778 2692 244.7		
	Nabresko	734 2917 2447		
	Ploride	744 2956 248.7	1 00	
	Aubum	792 3012 273.8	Iran	sition
		(tusting		
		Car Yds YdsPs		
	Michigan \$1.	368 676 61.5		TBALL
_	Clemson	28 FRO 80.5	Nettocal Sackt	ibali Astocialion

MEW YORK—Wolved Ray Tolbert, forward, Activated Bob Thornton, forward, PHILADELPHIA—Activated Andrew 108 1126 102.4 PORTLAND—Signed Richard Anderson, 23 1122 1045 drawding-fitnessed Kevin Gambie, gourd, FOOTBALL

108 1273 115.7 months of the State o

South Coro. Atlanti (Fis.) Pittsburgh Yes Ave YesPe
3486 45 2072 10
3486 45 2072 10
3713 7.1 29726
2065 55 27846 10
2065 68 2073
2974 44 246.7
2974 44 286.7
2974 52 292.8
2976 62 291.1
2765 51 207.3
2619 64 217.8 Sontos. SD St Perez. Sn Jose Gorrison, N Max Stryden, Duka Jones, Tulone Snyder, Utoh St Ellis, SC

(Thirs Round, Second Lep)
Boyer Laverkusen, West Germo
Feversond Retterdom 0 (Boyer Lever E.Woods, UNILV CHeyword, Pith Thomas, Okle St Jeffery, TCU polytinous on 3-2 aggregate).
Español 1, Informationale Milan 9 (Españo advances on 2-1 aggregate).
FC Bruges, Betalum, 5 Barussia Dortmund 250 1613 65 1464 202 1353 67 1253 Att Co Yes Tels Pt Alkmon, UCLA

NCAA Final Regular-Season Leaders

	Total	Jones, Vond	229 129 1954 16 145.8
	Plays Yds YdsPg	Rec	nivkog
Oklahoma	\$29 5497 499.7		Gms Ct Yde CtPy
Nebrasko	\$36 \$379 489.0	Phillips, Hou	11 99 875 9.0
Florida \$L	94 SM 4873	Liggins, Sa Jose	11 77 1266 7.0
Wyomine	15) 5455 471.2	Znno, Tulone	11 77 1204 7.9
Son Jose St.	831 5119 446J	Jenkins, Fres	11 76 985 69
UCLA	824 4894 4447	Mothis, N Mex	11 73 1132 44
Air Force	904 5220 443.3	Sc	oring
Louisiana St.	70 40 403		TO XP FG Pts PtPg
Syrocuse	779 4643 440.2	Hewitt, SD SI	24 0 0 144 12.00
Son Diego St.	924 5343 438.5	Schmidt, Fig St	0 47 22 116 10.55
Seri Diago ou	Exchiny	Cobb. Tenn	20 0 0 120 10.00
	Cor Yes Yes Yes Pa	Thomas, Okla St	16 2 0 110 10.00
Disishoma	720 4717 471.2	Hervey, UTEP	18 0 0 108 10
Air Force	794 4435 294.3	Interc	prilets
Nebruska	473 4105 373.5		G NEW YESTD IPO
Colorado	445 3370 306.4	McMeens, Vo	16 9 35 6 90
	749 2278 298.0		11 9 129 0 42
AFTRY		Cecil, Ariz	11 9 77 0 32
	Presing All Co Yas YasPa	Inchese, Hout	11 8 218 3 .73
	450 271 3719 338.1	Disen, Okle	11 8 214 1 .72
Son Jame 54,	490 271 3717 336.1 509 314 3990 332.5		1 Geals
Sant Diego \$1.	95 304 384 3737	,	FGA FG FG FGPG
Uteh		Mackle, SC	20 23 367 209
District			31 22 742 209
Wyoning	522 262 37KD 308.4	Shudok, lowersh	. 25 20 300 1,22
	Scoring		25 20 300 1.22
	G PIS AVE		27 78 267 128
Oklohoma	11 479 43.5		ar in any ian
Florida \$1.	11 450 40.9	170	No Are
Nebrosko	11 423 38.5		
UCLA	11 406 36,9		43 47.63
Miami (Fig.)	11 392 35,6	Robbon, Stan	44 45,70
Ti	repover Morsin	Tabor, Cal	64 4535
	Gplaced Lost	Salmon, HC St	64 44,95
Fu	m lat Tot Furn lat Tet MarGeo	G.Malgazy, Mich Si	42 401
Southern Ci	18 19 37 9 10 19 1.44	(rest)	Rejerte
UCLA	12 22 34 11 6 17 1.55		No Yds TD Avg
Oktohom St.	18 17 25 6 12 18 1.55	Grant, Slan	27 446 2 16.52
Aubura	77 22 39 12 10 22 1.55	Sonders, Okla \$1	15 244 2 16.27
Pecific	17 15 32 10 5 15 1.55	Woolford, Clam	21 326 2 15.52
1	EAM DEFENSE	Lewis, Go	14 195 1 13.93
	Total	J.Henry, S Miss	41 556 4 12.54
	Plays Yds YdsPg	KICAN	f Reiterns
Dictahomo	704 2289 298.1		No Yds TD AVS
Michigan St.	676 34R2 225.6	Sanders, Okip St	14 442 2 31.57
South Coro.	714 2501 227.A	Usher, Ill	15 445 0 29,67
Pittsburgh		Green, Cal	18 510 0 29.73
Clemton	704 2640 240.0	Dixon, Hau	33 908 1 77.52
Miami (Fla.)	739 2642 242.E	Martin, 1,5U	17 459 B 27.00
M&A 20KST	778 2692 241.7		
Nebresko	734 2912 2447		
Ploride	744 29% 2487	l m	
Audum	792 3012 273.8	Tai	nsition
	Uushing		
	Car Yes Yes		
Michigan St.	360 676 61.5		ETBALL
Clement	286 640 86.0	Hatlenal Back	elbali Association
	AND MAK 849		

NCAA—Bosned Cleveland State from page season baskefboll lournaments in 1998, 1999 TEXAS-EL PASO—Note Archibold, pasts

European Soccer

INTERNATIONAL FRIENDLY

4.20 ERA for Philadelphia,

Wohl Fired as NBA Nets' Coach;

Compiled by Our Staff From Dispatches

EAST RUTHERFORD, New Jersey - The

New Jersey Nets of the National Basketball

Association, struggling with injuries, a 2-13 record and a streak in which they had lost nine

straight games by an average of 18.7 points, fired Dave Wohl as their coach Wednesday.

Bob MacKinnon, the assistant general manag-

Wohl was in the last year of a three-year contract reportedly worth \$200,000 annually.

Later in East Rutherford, where the Los Angeles Kings were playing. Rob Ftorek officially agreed to take over as coach of the National Hockey League team, accepting a two-year contract that, sources said, would pay him about \$100.000 a year plus performance brouses.

\$100,000 a year, plus performance bonuses.

Frorek, 35, who replaced the fired Mike Murphy, is the Kings 15th coach in 21 seasons.

er, was named interim coach.

ESCORTS & GUIDES

AMSTERDAM JASMIN Expet Service. Tel: (0) 20-965242. Credit conto

ESCORT SERVICE, 01/44 24 77

Ftorek Will Coach NHL Kings

movie this year, but his obligation as the Davis Cup captain kept get-ting in the way. Last year he helped

is a knife.' But then I remembered, law was my biggest fan. I signed an I didn't have a knife." law was my biggest fan. I signed an autograph, To Granny."

LAUSANNE, Switzerland - Ski stars Ingemar Stemmark and Marc Girardelli won approval Thursday to compete in the 1988 Olympics. They were among 10 athletes who received permission from the International Olympic Committee's executive board. All had either previously competed internationally for other countries or, in Stemmark's case, had been

banned for being a professional. The IOC first announced that 18 athletes, including former world champion weightlifter Nam Suleymanogh, who defected from Bulgar-ia to Turkey last year, had been declared eligible. But in a revised list, the IOC said that the cases of Suleymanogh and seven others were pending until further documents were received.

Girardelli, who previously represented Aus-

IOC Admits Stenmark, Girardelli try for which he has raced on the World Cup circuit for several seasons.

Stenmark, the winningest Alpine skier of all time, got the board's approval to ski for Sweden

next February in Calgary, Alberta, Canada. Others on the approved list were yachting competitors Leslie Jean Egnot and Jennifer Marie Egnot of New Zealand, and Roy Heinen of the Netherlands; table tennis players Wang Xiao Ming of France, and Olga Nemes and Zaolt-Georg Bohm of West Germany; fencer Stephane Michiel Ganeff of the Netherlands and gymnast Nicoletta Dessena of Switzerland.

On the pending list were luger Miroslav Za-jone of the United States, ice hockey player Vern Mott of Norway; bobsledder David Tomatis of Monaco; wrestler Rifat Yildiz of West Girardelli, who previously represented Austria, was given the go-ahead to compete in the 1988 Winter Games for Luxembourg, the countable termis player Ding Yi of Austria.

ESCORTS & GUIDES

INTERNATIONAL CLASSIFIED CHECON JOY ESCORT SERVICE. INTERNATIONAL IONDON BLONDIE Escort service. Tel: London 581 2460. (Continued from Back Page) ESCORT CNDON HEATHROW GATWICK Excert Service, Tell UK 01-328 8958 **ESCORTS & GUIDES** SERVICE -Head office in New York 330 W. 56th St., NLY.C. 10019 USA ESCORTS & GUIDES ESCORTS & GUIDES AMSTERDAM 2000 ESCORT Service Tel: (0) 20-911030 ROME CLUT BUROFE ESCORY Guide Service. Tel: 06/589 2604 589 1146 (from 4 pm to 9:30 pm) GENEVA DANY ESCORT SERVICE. Tel: 022/35 68 23 212-765-7896 LONDON MAYFAIR CLUB 212-765-7754 BELGRAVIA VICE Credit cords 749 3062 ESCORT SERVICE from 5pm ROTTERDAM (0) 10-4254155 THE HAGUE (0) 70-60 79 96 FRANKFUET NUMBER ONE Escori Service. Tel: 069/84 48 75 or 84 48 76. Secont Service. Tel: 736 5877. MAJOR CREDIT CARDS AND CHECKS ACCEPTED ONDON RIDG SWEDISH Sourt Se vice. Tel: 01 589 8015. GENEVA ROYAL ESCORT Service. Tel. 022/ 812 772. MISTERDAM BERNADETTE Mole and Female Stoott Service. Tel: (0)20-327799 or (0) 20-362833. CONDON GERMAN. Exclusive service. Tel: 01 602 5252. NEW YORK-LADY CENNAMON Es-cort Service 212-996-2557, Cords. LONDON **CAPRICE-NY** ** STOCKHOLM ANN Escurt Ser vice. Tel: 761 63 89, 1 pm to midnight ATHENS UNTERNATIONAL Exe Excert Service, Tel: 362 3369 PSCORT SERVICE IN NEW YORK TEL: 212-787 3291. Portman Escort Agency 67 Chiltern Street, Landon W1 Tal: 486 3724 or 486 1158 All region could comb strapter * = ZURICH = + ROMANA Extraive Escort Service. Tel: 01 / 251 08 92. ONDON ISABELLE French speciescort service. London 235 0572 LES BON VIVANTS Excert Service. 212-541-9300 NYC. Major Credi Cards Accepted. MRAN NEW SAFARI Escort Service Tel: (392) 706878 792903 cords. **** MADRID AUSTRIAN LADY Multilingual Escort Service. London 589 5495 our Excert Service, Tel: 257 90 07 HAMBURG PSCORT SERVICE Tel. 040/220 @ 78 MADRID IMPACT ascort and guid service. Multilingual, 26, 4142 HAMBURG - ROYAL ESCORT Ser-vice. Tel: 040/5534145. LONDON MELAN EXCLUSIVE multilingual Escor Service. Tel: (392) 869 1479 KENSINGTON LONDON ESCORT SERVICE, THE 937 HEATHROW & LONDON - LENA' Escort Service. Credit Cords: 749 749 GENEVA ESCORT ESCORT SERVICE O KENSINGTON CHURCH ST, W TEL: 937 9134 OR 937 9133 All major tradit mards accupited. SERVICE Tel: 46 11 58 NUNICH - WELCOME ESCORT Ser-vice. Tel: 089/91 83 74 LONDON HEATHROW, Mariene E. STOCIOHOLIA ESCORT SERVICE MUNICH * REMEMBER * ESCORT and Guide Service. Tel: 089/912314 * ZURICH * CAROLINE EBONY ESCORT SERVICE Tel 212-213-3282 EXCORT SERVICE 01 / 252 61 74 "BNGUSH" Dusteldorf / Cologne Essen Escort Service 0211 38 31 41 **ARISTOCATS** SOPHIE FRENCH SPEAKING Service. Tel: London 581 4147. Lendon Escart Service 128 Wignore St., London W. All major Credit Cords Accept Tel: 437 47 41 / 4742 12 man - midwight LONDON OPENTAL Escort service. Tel: 01 243 1442 FRANKFURT - CHRISTINA'S Secret Service 069/364656 Credit Cords too CHELSEA ESCORT SERVICE. 51 Beouchomp Place, London SW3. Tel: (1) 584 6513/2749 (4-12 pm) FRANKFURT - Private Collection Esco. + travel service, Tel: 62 88 05. AMSTERDAM HOTEL Excert Service. Tel: 020 - 328686 LONDON CINTY JAPANESE ESCORT Service. Tel: 01 370 0634/603 7194. COTT Service. Tel: [392] 461125. TOKYO ESCORT / GUIDE SERVICE. Tel: 357 22 78. BRUSSELS NEW MARISSA ESCORT and Guide Service, Tel: (12/538.19.37 LONDON BRAZILIAN ESCORT Ser-vice. Tel. 07-723 4666 *****GENEVA BEST regency ny SOUTH AMERICAN LONDON Sport Service. Tal: 01-723 4666 VERNA YOUNG ESCORT Service. Tel: 83 33 71. Credit cords. FRANGERET "TOP TEN" ESCORT Service. 069/55-88-26 ESCORT SERVICE 022/21 03 40 * VENINA HARMONY * BSCORT Service. Dial subarb: 02244-4191 LAZZMINE, Escort Service, London Heathrow, Tel: 221 7197. TOKYO EXCLUSIVE ESCORT Service. (13 798 4350 ZURICH SUSAN

LONDON LADY ESCORT SERVICE KATRIMA RICCORT SERVICE London LONDON GESHA ESCORT SERVICE Tol 01 749 0409

OBSERVER

Not About the Summit

By Russell Baker NEW YORK — This is not about the summit. It was going to be until The Editor came by. 'Congratulations," he said. "You are going to write the only item in all American journalism this week that is not about the sum-

"But summit is all there is. If not ummit, what remains to write?" "Use your head," said The Edi-

If you are not media you do not know how awful it is to have to use your head while all about you are usual heads of state. You can't have

The total world population of journalists, not including sports writers and garden columnists is 6,317,681. The one word every last one can spell correctly is "summit." When a summit occurs, it is attended by all of the 6,317,681 not in prison for irritating dictators. Question to The Editor: "Have I irritated you?"

"Give the reader a break," he explained. "Somewhere in the pashould be a little something hat is not summit."

So this is not about the summit If it were it would reminisce about the writer's very first summit when President Kennedy and Nikita Khrushchev, attended by every unsiled journalist on earth, summited in Vienna.

The highligh tht of that summit was a press briefing. It was held in a room that seemed to last forever. On a far horizon Ambassador Charles Bohlen, summit press briefer, was saying nothing at ex-cruciating length when Randolph Churchill rose to his feet, shouted "I will not listen to any more of this rot!" and strode away.

Well, if that wasn't a summit story, what was? After all, Ran-dolph Churchill was the son of Winston, father of the sur wasn't he? The summit story this reporter sent zinging across the At-lantic at urgent cable rates said,

If the summit on which this summit was held were Mont Blanc," the story went on, "it could be said that Randolph Churchill is no chip off the old Blanc."

The Editor spiked the story. He said readers hated stories that conained French puns.

What's more, The Editor said, he couldn't hear all the letters the story would produce from amateur Freudians pointing out that since Winston Churchill was the father of both the summit and Randolph. Randolph's attitude reflected a bad case of sibling rivalry.

That's The Editor for you. He has historically been loath to recognize this correspondent's talent at summit time. There was that summit held in Geneva. It's hard to remember which one, or who was there, and it's not important. The a summit without them, but since FDR, Stalin, Churchill and that bunch, they come and go so fast it's hard to keep track of them.

Anyhow it was another summit in Geneva with so many dozens of thousands of press and TV types interviewing and falling over each other that nobody could get near a ine head of state.

It slowly dawned on this corre spondent that the heads of state could have called each other up and said, "Geneva's too crowded to summit in; why don't we get away from these mobs and meet quietly down in Venice?"

The Editor was incensed when this reporter failed for two days running to check into the Geneva bureau with the sine qua non sum mit story about the fruitful exchange of views among the summiters. On the phone, he said:

"So you just thought you migh get a real scoop if you sneaked down to Venice without telling anybody and found they d secretly moved the summit down there to get a little peace and quiet?" "If I'd told anybody," this correspondent explained, "I couldn't have kept the biggest scoop of the

"What scoop?" asked The Editor.

He had a point. Tell me something," he said when this correspondent got back, tanned and rested, from Venice. "Do you think these birds would bother holding summits maless they knew 35 divisions of media people would show up?"

So this is not about the summit The Editor said it better not come from Venice either. "In December?" said this correspondent. "No

New York Times Service

Wall Streeters View 'Wall Street'

By Geraldine Fabrikant New York Times Service

TEW YORK - For many Ninvestment banking luminaries at a private screening of "Wall Street" on Monday night watching the new film was like watching home movies.

There were familiar faces, with cameo roles by pals and colleagues and familiar deals in the movie about wheeling dealing and crime on Wall Street. People in the audience nudged one another when Kenneth Lipper, the investment banker and former deputy mayor of New York, appeared on screen. They nudged each other again when Drezel Burnham Lambert's Jeff Beck came on.

There was an undercurrent of excitement in the audience, which included Bruce Wasserstein and Joseph Perella, co-heads of investment banking at the First Boston Corp.; Donald Drapkin, a lieutenant of Ronald O. Perclman, the chairman of Revion Inc. and multimillionaire investor: Laurence A. Tisch, chief executive of CBS Inc.; and Paul E. Tierney Jr., the financier of Coniston Partners.

After the lights had come up, many in the audience said they had found the movie dramatic and entertaining. Stephen A. Schwarzman, a partner at the Blackstone Group, an investment banking firm, added: "The film captured the mood of the trading rooms. They tried to captur something about the deal-orient-ed side of Wall Street and they

Certainly the film is timely, coming in the wake of the insider trading scandals and the Oct. 19 collapse of the stock market.
"Wall Street" is the story of a
relentlessly evil Wall Street mogul named Gordon Gekko, played by Michael Douglas, who ensuares Bud Foxx, an ambitious, and weak, young stockbro-ker, played by Chariie Sheen.

Despite the audience's enthusi-

asm, few were convinced that "Wall Street" would be a blockbuster, in part because its subject matter was too alien for many moviegoers. As William E. Mayer, a managing director of



The daily action on the trading floor of the New York Stock Exchange.

eign to be a hit elsewhere in the U.S. You have people on farms in lowa going to movies. How can they relate to this?"

More bullish on the movie, Perella was sure the film would benefit from its timeliness. He likened it to "The China Syndrome," a film about a near meltdown at a nuclear power plant that came out about the time of the Three Mile Island accident in March 1979. And he thought, as did almost everyone, that Michael Douglas gave a superb per-

The 130 people who attended the dinner at the Regency Hotel following the screening may have debated the merits of the film. But most did not quibble with its r, a managing director of technical accuracy. "The scream-Boston, put it: "It's too for-ing is typical," Schwarzman said,

MOVING

EMPLOYMENT

referring to scenes in which deals started to go bad. "When deals go wrong you have no one else to blame so you yell at yourself and

But almost everyone interviewed was quick to deny that the characters were typical of Wall cause the character of Gordon Gekko was so extreme, most found it quite easy to say that the film had little to do with them.

"The people here tonight do an honest day's work," Perella said. Schwarzman added: "It was an accurate portrayal of a relatively small sliver of the Street At least one arbitrager, how er, said the film captured the prevailing mood on Wall Street. "It laid bare the real motivations,"

this viewer, who requested ano-

nymity, said. "People pretend that they are doing something no-ble, raising capital to support America's businesses, but Wall Street is just about making money. That is its pure pursuit."
Arthur Fleischer Jr., a takeover lawyer with Fried, Frank, Harris, Shriver & Jacobson, thought the film "a ludicrous portrayal and tely unbalanced."

"The characters are too one-dimensional," he said. "People are more multi-dimensional than that. Everybody was a cliché." Virtually everyone thought the film would do little to help Wall Street's image. "It is upsetting be-cause it makes the excesses of Wall Street look like an everyday occurrence," said Leonard Stem. the Hartz pet food and real estate

EMPLOYMENT

POSITIONS AVAILABLE AU PAIR MANHATTAN

DOMESTIC POSITIONS WANTED

PEOPLE

A 10-Year-Old 'Heroine'

Women of the Year. Sarah Rosen said she encouraged her classmates at Muessel School in South Bend, Indiana, to protest because girls were not given a role in the celebration that re-enacted the signing of the Constitution. Teachers who organized the event decided to exclude the girls because women did not have the right to vote at the time. Rosen and her friends were enraged at the exclusion because non-white males, who did not have the right to vote when the Constitution was written, were allowed to participate. "It just really upset me that they would leave out girls," Rosen said. "And they weren't ing as life was then because I don't think Asians were there, and blacks were slaves and I don't think they got to be delegates." Rosen is the youngest of the magazine's "heroines." Others included the singer-actress Bette Midler, the author Toni Morrison and the tennis star Martina Naventilova.

A 93-year-old woman threatened with eviction from her home of 65 years in Yorba Linda, California, to make way for the Richard M. Nixon Library expressed relief Wednesday that the former president said she could stay. "I really appreciate it," Edith Ekdler said.
"Isn't that a nice thing for him to
do? I'm greatly relieved that I don't have to leave my home. I've lived here a long time, you know." Nix-on, 74, remembered Fichler from his Yorba Linda boyhood and asked that she be allowed to keep her home as long as she wants, a moulian's nephews had self-inter-Nixon assistant said. Eichler, who est in making the allegations. Mais blind and uses a cane, is the only moulian did not leave a will. boundaries of the planned \$25 million, nine-acre library complex. We didn't even realize that house was occupied, let alone by some-body who knew the Nixon family so well," said John Whitaker, executive director of the library founda-

Czechoslovakia marked the death the journey will be the promoter of the former Beatle John Lemon. "In their own way, with candles

A 10-year-old girl who led female classmates in a protest of her school's celebration of the U.S. Constitution's bicentennial has been sensed and of Ma. been named one of Ms. magazine's Rude Pravo said. It was believed to be the first time that the official media reported on the anniversary gathering, which police in past years have tolerated with suspicion or broken up. Also for the first time, authorities organized an al-ternative official event to mark the Dec. 8, 1980, death of the British singer: a concert titled "Give Peace a Chance" after the Lennon song Rude Pravo said.

> Roubes Mamoulian, director of "Oklahoma!" on Broadway and the movie "Silk Stockings." his final days in a decrepit mansion soiled by as many as 30 cats. The living conditions of Mamoulian and his 71-year-old wife, Azadia, were revealed Wednesday when reporters were summoned to the nansion in Beverly Hills, Califortin nia, by a family friend seeking control of the late director's estimated \$3.5 million estate. Eidell Heidt of New York accused the Los Angeles County Public Guardian's office of withholding living expenses from Mamoulian, who died Dec. 4 at age 90. She demanded the office relinquish its legal guardianship over Mrs. Mamoulian, whom she described as ailing but alert. "Regardless of what happens, I'm going to take Azadia to live with me," Heidt said, promising to defy a decision by the public guardian's staff to move the widow to a care home and sell the once-opulent mansion to cover the cost. Greg McCarthy, a deputy county attorney speaking for the guardian's office, suggested that Heidt and five of Mrs. Ma-

Sting and Peter Gabriel are going to work for Amnesty International again. They plan to embark on a worldwide ax-week tour in.
Angust with hopes of playing Chil,
na, the Soviet Union, Eastern Enrope and Third World countries on Official and unofficial events in zation. Handling production for , who also handled the 1985 U.S. tour on behalf of Amnesburning and songs accompanied by ty International

TODAY'S INTERNATIONAL REAL ESTATE MARKETPLACE

Appears on page 4

ANNOUNCEMENTS	ANNOUNCEMENTS
LOSE WEIGHT, GIVE UP SMOKING + dristing. Lacro stress control in a very sectusive private madical direc in W. Germony, 45 mm. Zurich Ampart. Write or phone CHRSTIANA CLINE, Mercapeschwarder SF, 22, D-7822 St Blazen, W. Germony, (2) 7672-48010.	71-R: LONDON CONNECTION - Me, Phonism, oil finishin - sichris oil events. Call LIX 01 439 1743. TCORES FOR WHINEAEON Teo Phonism, Les Mis. All sports/sto Tel: UK 01-225 1338/9 Credit Con

ATTENTION EXECUTIVE

BUSINESS OPPORTUNITIES

recod, Desigles, life of Tel: (0624 23303/4 Teles 62/389 Cormon G (London Representation)

OFFSHORE COMPANIES

MONEY EXCHANGE

open 7 days a week - 10am-7pm 151 r St Hosore, Paris 1 Tel 429/27/20

PARIS ANSWERING SERVICE TURLERIES (1), 40 20 08 20

once/bonk notes/etc. Best rotes Fin onceire Vendöme, 7 Pl Vendöme Pors 1, 28, Tel (1) 42 96 92 15, Tx 211306 CONDON ADDRESS BOND STREET Mail, Phone, Fax, Telex, Conference roum. Call 01-499-9192. Tx 262690

DRIVE LICENCES-degraes-const 4 Klanmanou, Athens 106-75 Gree OFFICES FOR RENT

SAVE MORE The Longer You Subscribe The More You Save (See the Int'l Herald Tribune's daily subscription

ANNOUNCEMENTS

OFFICE SERVICES

Your Office in Germany

International Business Message Center

ANNOUNCEMENTS DANCER/ARTISTS DREAM in form 19th new evalidate. Loft, 180 sq.m., 3m70 calling, surry, Sole of comme-cial feater 7350,000, next F3/50 per month, Pors 43 80 71 99 MARTINI TECHNOTRANS - NCE / CANNES, Tel: 93,39,45,44. Coverses Moving - Storage - Packing - Air/Sea Shipping, Car/Baggage, Clearance. ALCOHOLICS ANONYMOUS Suglis speaking, Paris 46 34 57 65. EXECUTIVES AVAILABLE MOVING

YOUNG WOMAN, FUBLIC Interior ALLIED (01) 953 3636 VA VEION GRAUER S.A. (022) 31 64 40 ALLIED VAN 1985 (0101) 312-681-8100

GENERAL POSITIONS WANTED

EMPLOYMENT CENERAL POSITIONS WANTED MINERVE SERS for AMERICAN PROVS in PARS. English, Relgion, Dutch or German received, Incoherence of Prancis required, English shorthand, Billinguol telecists. Write or phone 138 Avenue Victor Higgs, 75116 Paris, Franca. Tel. (1) 47 27 61 69.

POSITIONS AVAILABLE

HOTELS

GREAT BRITAIN

THE EXECUTIVE HOTEL

NGUSH NAMES & motions' h UK License. Neath Agency, 53 Ch Rd, Howe, Sueez, UK. (273) 4303 HOLIDAYS and TRAVEL AUTOMOBILES

INTERNATIONAL CLASSIFIED

LOW COST FLIGHTS **ACCESS VOYAGES**

ACCESS IN LONDON

HOLDAYS & TRAVEL

HOLIDAYS & TRAVEL TURN TO PAGE 8

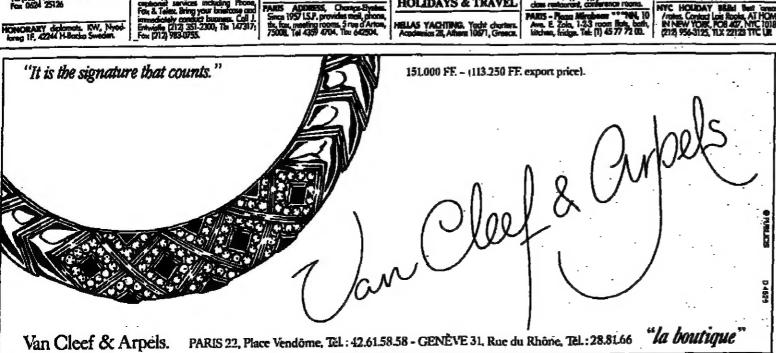
HOLIDAYS & TRAVEL

HOTELS FRANCE

residence du roy

HOLLAND PHILIPPINES

E41.50 + VAT



Imprimé par Offprint, 73 rue de l'Evangile, 75018 Paris.

POR SALE: 72" x 20" x 10.5" North Sea trovelor, built as a yocht, Twin Volvo dessels, imple shaft, vorticitie pitch propeller, 6000 gallores fuel, 2500 gal, weier, 4000 mile range, Noeth sego-work, but princel to sell. Males offers,

TRANSCO

AUTO SHIPPING

AUTOS TAX FREE

LOOKING FOR A NEW CART Co. Stand about regulational Looking for Europes best proseff We have all in convers. Soper low insurance role and Dennis, expert plates will describe the condition of th

TRASCO GERMANY, Marcadas Bar ormored cors & stretched limousine from stock. Shindown 38, D-285 Bressen, The 246624, Fee: 421630200 Tal: (I) 421-633044. FAX-FREE Cars, all makes and models SOM, Bax 49, Landon WCINSOX, UR BOATS/YACHTS

AUTOS TAX FREE

LEGAL SERVICES

LEGAL SERVICES US UMMEGRATION - obtain both US invelopation and secured financial relatives investments, US company branches, etc. Visiting London, (Hotel Selfridge Dec. 1 through 4g General Intercontinental Hotel Dec. 5 through 6g Dublin (Shelbourne Hotel Dec. 9 through 11). For occopiament contact

CHRISTMAS GIFTS

EDUCATION days, from F775/week. Open oil year round. Logos, 61 3d Housemann, 75008 Paris, Tel- (1) 42 66 04 02.

> Page 17 FOR MORE CLASSIFIEDS

Beam your

You can reach on affluent worldwide audience of over a third of a million International Herald Tribune readers at the very reasonable asst of \$12.00 per line (or the equivalent in any other convertible

your ad for four consecutive days and

get the fourth insertion free of charge. Easy, fast, efficient: Just print your message dearly on the form below and send to your nearest IHT office of one of the addresses shown and your od can be running within days. Choose one of 30 headings to fit your requirements. Charge your credit cord account as indicated, if you desire.

in the International

							ļ		Ì	1	lc	Ŋ	19	4	Ā	Ę.	T	ibi	un	e								11		署)	1	
	USS	y line	12(3) (£) 6	J.	-		P	ARIS EW	181 YO	Ave K. 8	50 T	O o	ries Ave	de (Inter Gould No	wYo	2521 ark, 1	Ne VY.	1000	Ced 22, T	et.	212	75.	238	0,4	100	5 72	721	2	N MI AS		
		USA NNO.	NO.			·	٦	_	1000	e (Ur	my	od e	X 90		z po																	
	· œ	NESS (LLSINE MAGE	75.55 (JAL) P	KCES EME	e Eye		- L	J	ONE!	7				,			,		. 54					_					_	•	-	
	R	NANC PRO PRO PRO PRO PRO PRO PRO PRO PRO PRO				-	r	7	Ŀ					C T														_		_	-	
	1	AHC HKZ	SPCX SWA	孍			F	_	Myc	neo	168	-	260 	L	لہ	neo	eo	ca g	B III	/ @8	f		000	- -					_	M		
				1/91			L		И	V.				٠][E	\mathbf{Z}	9][1	1	IL		÷-÷	2	Е				
	H2	NED	VOICE SEQUE DIVINO	NQ.	E 4 5 4		Vi.			_	М	-0	-		A	_				Erec	-			-	Carl	-	•	D-	-			
		AUTO	MOS BOM				Γ	1							T	T	T	T	1				T	T	7							
	LOW	2051 1051 105	UCH	S-H	CIR	Ç#	-	-		_					_	_	_	•	_	_			_		_		•					
	^	ANNA	150/ 5-1	WTS C		·	_	_	7																							
Ē	EX.	CATIC	Nel	NW	هکا									•																	-	
=	of 25		ymbo	ker	122		-	·Com	i n							•																
	Noc	obrev a dos	CHOIC	Mn	Tegn		14	/i=	-,-	•														•							-	
			ARE	TUR	€0	FIE	KT:		L	1	L	П		- [1	1	L			1	1	1	1	I	L				Ī	1	1	Ē
	ĻĻ	Ш			Ļ	L		Ц	Ļ	L	Ļ	Ц	لِـــ	ب	1	1	1	Ш	·		1			L		L		Ū		I]	
	ļĻ.	Ļļ	+	÷	Ļ	Ļ	Ц	Ц	1	Ļ	Ļ	Ц	Ļ	1	_	Ļ	Ļ	Ц	Ц	1	Ť	Ļ	Ļ,	Ļ	Ļ	L	Ш	Ц	_	1]	
٥.	 - -	H	+	╀	Ļ	Ļ	Н	+	+	누	Ļ	Н	-	ᆛ	Ļ	Ļ	<u> </u>	Ц	Ц	+	+	÷	÷	Ļ	Ļ	Ļ	Ц	Ц	_	1	إ	
	Н	H	+	+-	┝	Н	Н	+	-	÷	<u> </u>	Н	4	1	+	+	-	Ш	Ŀ	+	+	÷	+	+	Ļ	Ļ	Ц	Ц	_		إ	
	-	+	+	十	╁	Н	۲	1	╁	÷	-	닉	+	+	+	+	1	Ц	1	+	÷	+	÷	Ļ	Ļ	L	Ц	H	4	_	ן נ	
	1	1	1	1	Ĺ		Н	1	1	'-	i	Н	-	-	1	-	<u>ــــ</u>		-1	+	+	+	+	+	+	-	Ц	Ц	ᆛ	+	ן ו	
	LĪ	1.1	Ī	Ī	ŀ			i	i	ī	İ		1	1	1	Ī	i		i	\dagger	-	t	+	十	1	μ-	Н		+	+	1	
	ΙĪ	П	1	I	Ĺ			Ĵ	Î	Ĺ			j	Ì	İ	1	1			1	1	1	1	1	1		Н	-	+	+	1	
_۔	-		,	-						_	_														_	_		_,	<u> </u>	-	-	